

Agency **ERIC ENG**
 Rank (GAM DIRECT)

January	Total Production	Total Cases	YTD Production	YTD Cases	Intracted Agen	Active Ratio	Avg Cases	Case Size
ENG KOK WEE	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

Agency Eric Eng
 Rank GAM DIRECT

February	Total Production	Total Cases	YTD Production	YTD Cases	Intracted Agen	Active Ratio	Avg Cases	Case Size
ENG KOK WEE	4,243.32	2.00	4,243.32	2.00	1	1	2.00	2,121.66
Grand Total	4,243.32	2.00	4,243.32	2.00	1	100%	2.00	2,121.66

Agency Eric Eng
 Rank GAM DIRECT

March	Total Production	Total Cases	YTD Production	YTD Cases	Intracted Agen	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	-	-	-	-	1	0	-	-
ENG KOK WEE	5,837.88	2.00	10,081.20	4.00	1	1	2.00	2,918.94
HAN HOOI FERN	-	-	-	-	1	0	-	-
WONG ZHAN YANG	-	-	-	-	1	0	-	-
Grand Total	5,837.88	2.00	10,081.20	4.00	4	25%	0.50	2,918.94

1st Qtr 10,081.20 4 2 42% 0.83 2,520.30

Agency ERIC ENG
 Rank GAM DIRECT

April	Total Production	Total Cases	YTD Production	YTD Cases	Intracted Agen	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	12,189.96	3.00	12,189.96	3.00	1	1	3.00	4,063.32
ENG KOK WEE	-	-	10,081.20	4.00	1	0	-	-
HAN HOOI FERN	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	-	-	1	0	-	-
WONG ZHAN YANG	-	-	-	-	1	0	-	-
Grand Total	12,189.96	3.00	22,271.16	7.00	5	20%	0.60	4,063.32

Agency ERIC ENG
 Rank GAM DIRECT

May	Total Production	Total Cases	YTD Production	YTD Cases	Intracted Agen	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	7,200.00	1.00	19,389.96	4.00	1	1	1.00	7,200.00
ENG KOK WEE	-	-	10,081.20	4.00	1	0	-	-
HAN HOOI FERN	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	-	-	1	0	-	-
WONG ZHAN YANG	-	-	-	-	1	0	-	-
Grand Total	7,200.00	1.00	29,471.16	8.00	5	20%	0.20	7,200.00

Agency ERIC ENG
 Rank GAM DIRECT

June	Total Production	Total Cases	YTD Production	YTD Cases	Intracted Agen	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	4,104.00	1.00	23,493.96	5.00	1	1	1.00	4,698.79
ENG KOK WEE	5,074.68	2.00	15,155.88	6.00	1	1	2.00	2,525.98
HAN HOOI FERN	-	-	-	-	1	0	-	-
SIM PHEI YING	2,040.00	1.00	2,040.00	1.00	1	1	1.00	2,040.00
WONG ZHAN YANG	-	-	-	-	1	0	-	-
Grand Total	11,218.68	4.00	40,689.84	12.00	5	60%	0.80	2,804.67

2nd Qtr 30,608.64 8 33% 0.53 3,826.08

1st Half 40,689.84 12 5 38% 0.68 3,390.82

Agency ERIC ENG
 Rank GAM DIRECT

July	Total Production	Total Cases	YTD Production	YTD Cases	Intracted Agen	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	4,500.00	1.00	27,993.96	6.00	1	1	1.00	4,500.00
ENG KOK WEE	5,040.00	1.00	20,195.88	7.00	1	1	1.00	5,040.00
HAN HOOI FERN	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	2,040.00	1.00	1	0	-	-
WONG ZHAN YANG	-	-	-	-	1	0	-	-
Grand Total	9,540.00	2.00	50,229.84	14.00	5	40%	0.40	4,770.00

Agency ERIC ENG
 Rank GAM DIRECT

August	Total Production	Total Cases	YTD Production	YTD Cases	Intracted Agen	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	-	-	27,993.96	6.00	1	0	-	-
ENG KOK WEE	4,800.00	1.00	24,995.88	8.00	1	1	1.00	4,800.00
HAN HOOI FERN	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	2,040.00	1.00	1	0	-	-
WONG ZHAN YANG	-	-	-	-	1	0	-	-
Grand Total	4,800.00	1.00	55,029.84	15.00	5	20%	0.20	4,800.00

Agency ERIC ENG
 Rank GAM DIRECT

September	Total Production	Total Cases	YTD Production	YTD Cases	Intracted Agen	Active Ratio	Avg Cases	Case Size
CHUA CHAI WEN	-	-	27,993.96	6.00	1	0	-	-
ENG KOK WEE	10,000.08	2.00	34,995.96	10.00	1	1	2.00	5,000.04
HAN HOOI FERN	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	2,040.00	1.00	1	0	-	-
WONG ZHAN YANG	-	-	-	-	1	0	-	-
Grand Total	10,000.08	2.00	65,029.92	17.00	5	20%	0.40	5,000.04

3rd Qtr 24,340.08 5.00 5 34% 0.57 4,868.02

Up to date 65,029.92 17.00 5 36% 0.64 3,825.29

Agency **GVF - CENTRAL**
 Rank (GAM DIRECT)

January	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

Agency GVF - CENTRAL
 Rank (GAM DIRECT)

February	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

Agency GVF - CENTRAL
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

1st Qtr - 0 1 0% - #DIV/0!

Agency GVF - CENTRAL
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	0	0
Grand Total	-	-	-	-	1	0%	-	-

Agency GVF - CENTRAL
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

Agency GVF - CENTRAL
 Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

2nd Qtr - 0 1 0% - #DIV/0!

1st Half - 0 1 0% - #DIV/0!

Agency GVF - CENTRAL
 Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

Agency GVF - CENTRAL
 Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-

Grand Total	-	-	-	-	1	0%	-	-
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Agency
Rank

GVF - CENTRAL
(GAM DIRECT)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

3rd Qtr - - 1 0% - -

Up to date - - 1 0% - -

Agency

Rank

GVF DIRECT KB

(GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
MOHD ZUHAILI BIN MOHD ZAHARIAL	-	-	-	-	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
RAJA NOR ZAINIES BINTI RAJA MAHMUD	-	-	-	-	1	0	-	-
SIE MEE FUNG	19,200.00	3.00	19,200.00	3.00	1	1	3.00	6,400.00
Grand Total	19,200.00	3.00	19,200.00	3.00	4	25%	0.75	6,400.00

Agency

Rank

GVF - KB

(GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
MOHD ZUHAILI BIN MOHD ZAHARIAL	-	-	-	-	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	18,156.00	1.00	37,356.00	4.00	1	1	1.00	18,156.00
Grand Total	18,156.00	1.00	37,356.00	4.00	3	33%	0.33	18,156.00

Agency

Rank

GVF - KB

(GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
HO SAU YIN	-	-	-	-	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	29,066.40	3.00	66,408.00	7.00	1	1	3.50	9,688.80
Grand Total	29,066.40	3.00	66,408.00	7.00	3	33%	1.17	9,688.80

1st Qtr

66,408.00

7

3

31%

0.75

9,486.86

Agency

Rank

GVF - KB

(GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
HO SAU YIN	28,233.60	1.00	28,233.60	1.00	1	1	1.00	28,233.60
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	6,000.00	1.00	72,408.00	8.00	1	1	2.67	6,000.00
Grand Total	34,233.60	2.00	100,641.60	9.00	3	67%	1.22	17,116.80

Agency

Rank

GVF - KB

(GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
HO SAU YIN	-	-	28,233.60	1.00	1	0	0.20	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	26,516.40	3.00	98,924.40	11.00	1	1	2.20	8,838.80
Grand Total	26,516.40	3.00	127,158.00	12.00	3	33%	0.80	8,838.80

Agency

Rank

GVF - KB

(GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
HO SAU YIN	-	-	28,233.60	1.00	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	7,200.00	3.00	106,124.40	14.00	1	1	3.00	2,400.00
Grand Total	7,200.00	3.00	134,358.00	15.00	3	33%	1.00	2,400.00

2nd Qtr

67950

8

3

44%

1.01

8,493.75

1st Half

134,358.00

15

3

0.38

0.88

8,957.20

Agency

Rank

GVF - KB

(GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
HO SAU YIN	-	-	28,233.60	1.00	1	0	0	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	0	-
SIE MEE FUNG	-	-	106,124.40	14.00	1	0	0	-
Grand Total	-	-	134,358.00	15.00	3	0%	0	-

Agency GVF - KB
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
AIN'QAMARINA BINTI AHMAD FO'AD	-	-	-	-	1	0	-	-
CHONG YUH JIUN	-	-	-	-	1	0	-	-
HO SAU YIN	-	-	28,233.60	1.00	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	24,120.00	2.00	130,244.40	16.00	1	1	2.00	12,060.00
Grand Total	24,120.00	2.00	158,478.00	17.00	5	20%	0.40	12,060.00

Agency GVF - KB
Rank (GAM DIRECT)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
AIN'QAMARINA BINTI AHMAD FO'AD	-	-	-	-	1	0	-	-
CHONG YUH JIUN	-	-	-	-	1	0	-	-
HO SAU YIN	-	-	28,233.60	1.00	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	-	-	130,244.40	16.00	1	0	-	-
Grand Total	-	-	158,478.00	17.00	5	0%	-	-

3rd Qtr	24,120.00	2.00	5	27%	0.63	12,060.00
Up to date	158,478.00	17.00	5	34%	0.80	9,322.24

Agency GVF - KB
Rank (GAM DIRECT)

October	Current Month			Accumulated				
	Total Production	Total Cases	Contracted Agent*	YTD Production	YTD Cases	Active Ratio	Avg Cases	Case Size
AIN'QAMARINA BINTI AHMAD FO'AD	-	-	1	-	-	0%	-	-
CHONG YUH JIUN	-	-	1	-	-	0%	-	-
HO SAU YIN	-	-	1	28,233.60	1.00	30%	0.33	28,233.60
NADIA FAZIRA BINTI NASIR	-	-	1	-	-	20%	-	-
SIE MEE FUNG	-	-	1	130,244.40	16.00	70%	2.29	8,140.28
Grand Total	-	-	5	158,478.00	17.00	24%	1.42	9,322.24

Agency **GVV**
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Age	Active Ratio	Avg Cases	Case Size
HII SZE HOW	8,880.00	1.00	8,880.00	1.00	1	1	1.00	8,880.00
JEE SING BOO	- 3,000.00	- 1.00	- 3,000.00	- 1.00	1	1	-	-
LOW YONG HUI	-	-	-	-	1	0	-	-
THO TEON WEE	2,100.00	1.00	2,100.00	1.00	1	1	1.00	2,100.00
YONG SZE PAU	5,000.04	1.00	5,000.04	1.00	1	1	1.00	5,000.04
Grand Total	12,980.04	2.00	12,980.04	2.00	5	80%	3.75	6,490.02

Agency **GVV**
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Age	Active Ratio	Avg Cases	Case Size
HII SZE HOW	-	-	8,880.00	1.00	1	0	-	-
JEE SING BOO	6,600.00	2.00	3,600.00	1.00	1	1	2.00	3,300.00
LOW YONG HUI	-	-	-	-	1	0	-	-
THO TEON WEE	3,600.00	1.00	5,700.00	2.00	1	1	1.00	3,600.00
YONG SZE PAU	-	-	5,000.04	1.00	1	0	-	-
Grand Total	10,200.00	3.00	23,180.04	5.00	5	40%	0.60	3,400.00

Agency **GVV**
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Age	Active Ratio	Avg Cases	Case Size
HII SZE HOW	2,000.00	1.00	10,880.00	2.00	1	1	1.00	2,000.00
JEE SING BOO	26,678.00	6.00	30,278.00	7.00	1	1	6.00	4,446.33
LOW YONG HUI	-	-	-	-	1	0	-	-
THO TEON WEE	6,200.04	2.00	11,900.04	4.00	1	1	2.00	3,100.02
YONG SZE PAU	3,600.00	1.00	8,600.04	2.00	1	1	1.00	3,600.00
Grand Total	38,478.04	10.00	61,658.08	15.00	5	80%	2.00	3,847.80

1st Qtr **61,658.08** **15** **5** **67%** **2.12** **4,110.54**

Agency **GVV**
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Age	Active Ratio	Avg Cases	Case Size
HII SZE HOW	-	-	10,880.00	2.00	1	0	-	-
JEE SING BOO	-	-	30,278.00	7.00	1	0	-	-
LOW YONG HUI	8,128.00	1.00	8,128.00	1.00	1	1	1.00	8,128.00
THO TEON WEE	-	-	11,900.04	4.00	1	0	-	-
YONG SZE PAU	4,020.00	1.00	12,620.04	3.00	1	1	1.00	4,206.68
Grand Total	12,148.00	2.00	73,806.08	17.00	5	40%	0.40	6,074.00

Agency **GVV**
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Age	Active Ratio	Avg Cases	Case Size
HII SZE HOW	-	-	10,880.00	2.00	1	0	-	-

JEE SING BOO	1,800.00	1.00	32,078.00	8.00	1	1	1.00	1,800.00
LOW YONG HUI	-	-	8,128.00	1.00	1	0	-	-
THO TEON WEE	1,800.00	1.00	13,700.04	5.00	1	1	1.00	1,800.00
YONG SZE PAU	6,748.00	1.00	19,368.04	4.00	1	1	1.00	6,748.00
Grand Total	10,348.00	3.00	84,154.08	20.00	5	60%	0.60	3,449.33

Agency GVV
Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Age	Active Ratio	Avg Cases	Case Size
HII SZE HOW	3,000.00	1.00	13,880.00	3.00	1	1	1.00	3,000.00
JEE SING BOO	4,800.00	2.00	36,878.00	10.00	1	1	2.00	2,400.00
LOW YONG HUI	6,600.00	2.00	14,728.00	3.00	1	1	2.00	3,300.00
THO TEON WEE	-	-	13,700.04	5.00	1	0	-	-
YONG SZE PAU	-	-	19,368.04	4.00	1	0	-	-
Grand Total	14,400.00	5.00	98,554.08	25.00	5	60%	1.00	2,880.00

2nd Qtr 36,896.00 10.00 5 53% 0.67 3,689.60

1st Half 98,554.08 25 5 60% 1.39 3,942.16

Agency GVV
Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Age	Active Ratio	Avg Cases	Case Size
HII SZE HOW	-	-	13,880.00	3.00	1	0	-	-
JEE SING BOO	-	-	36,878.00	10.00	1	0	-	-
LOW YONG HUI	-	-	14,728.00	3.00	1	0	-	-
THO TEON WEE	2,799.96	1.00	16,500.00	6.00	1	1	1.00	2,799.96
YONG SZE PAU	-	-	19,368.04	4.00	1	0	-	-
Grand Total	2,799.96	1.00	101,354.04	26.00	5	20%	0.20	2,799.96

Agency GVV
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Age	Active Ratio	Avg Cases	Case Size
HII SZE HOW	15,231.96	3.00	29,111.96	6.00	1	1	3.00	5,077.32
JEE SING BOO	- 3,456.00	-	33,422.00	10.00	1	0	-	-
LOW YONG HUI	-	-	14,728.00	3.00	1	0	-	-
THO TEON WEE	- 2,000.04	- 1.00	14,499.96	5.00	1	1	-	-
YONG SZE PAU	11,641.00	3.00	31,009.04	7.00	1	1	3.00	3,880.33
Grand Total	21,416.92	5.00	122,770.96	31.00	5	60%	1.20	4,283.38

Agency GVV
Rank (GAM DIRECT)

September	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Age	Active Ratio	Avg Cases	Case Size
HII SZE HOW	5,400.00	2.00	34,511.96	8.00	1	1	2.00	2,700.00
JEE SING BOO	12,960.00	2.00	46,382.00	12.00	1	1	2.00	6,480.00
LOW YONG HUI	-	-	14,728.00	3.00	1	0	-	-
THO TEON WEE	11,400.04	4.00	25,900.00	9.00	1	1	4.00	2,850.01
YONG SZE PAU	13,546.04	3.00	44,555.08	10.00	1	1	3.00	4,515.35
Grand Total	43,306.08	11.00	166,077.04	42.00	5	80%	2.20	3,936.92

3rd Qtr 67,522.96 17.00 5 58% 1.33 3,971.94

Up to date 166,077.04 42.00 5 59% 1.37 3,954.22

Grand Total	-	-	61,340.50	5.00	5	0	-	-
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Agency **NORTHERN JACK LAI**

Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LAI HING WAI	-	-	-	-	1	0	-	-
LEE KUAN TING	-	-	-	-	1	0	-	-
YIENNIE LIM	1,680.00	1.00	1,680.00	1.00	1	1	1.00	1,680.00
Grand Total	1,680.00	1.00	1,680.00	1.00	3	33%	0.33	1,680.00

Agency NORTHERN JACK LAI

Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LAI HING WAI	10,087.56	4	10,087.56	4	1	1	4.00	2,521.89
LEE KUAN TING	-	0	-	0	1	0	-	-
YIENNIE LIM	-	0	1,680.00	1	1	0	-	-
Grand Total	10,087.56	4	11,767.56	5	3	33%	1.33	2,521.89

Agency NORTHERN JACK LAI

Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LAI HING WAI	3,903.00	1.00	13,990.56	5.00	1	1	1.00	3,903.00
LEE KUAN TING	-	-	-	-	1	0	-	-
YIENNIE LIM	2,264.28	1.00	3,944.28	1.00	1	1	1.00	2,264.28
Grand Total	6,167.28	2.00	17,934.84	6.00	3	67%	0.67	3,083.64

1st Qtr			17,934.84	6	3	44%	0.78	2,989.14
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Agency NORTHERN JACK LAI

Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LAI HING WAI	11,793.00	3.00	25,783.56	8.00	1	1	3.00	3,931.00
LEE KUAN TING	-	-	-	-	1	0	-	-
YIENNIE LIM	-	-	3,944.28	1.00	1	0	-	-
Grand Total	11,793.00	3.00	29,727.84	9.00	3	33%	1.00	3,931.00

Agency NORTHERN JACK LAI

Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LAI HING WAI	3,699.96	1.00	29,483.52	9.00	1	1	1.00	3,699.96
LEE KUAN TING	-	-	-	-	1	0	-	-
YIENNIE LIM	-	-	3,944.28	1.00	1	0	-	-
Grand Total	3,699.96	1.00	33,427.80	10.00	3	33%	0.33	3,699.96

Agency NORTHERN JACK LAI
 Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LAI HING WAI	1,983.24	1.00	31,466.76	10.00	1	1	1.00	1,983.24
LEE KUAN TING	1,285.20	1.00	1,285.20	1.00	1	1	1.00	1,285.20
YIENNIE LIM	-	-	3,944.28	1.00	1	0	-	-
Grand Total	3,268.44	2.00	36,696.24	12.00	3	67%	0.67	1,634.22

2nd Qtr 18,761.40 6 3 44% 0.67 3,126.90

1st Half 36,696.24 12 3 44% 0.72 3,058.02

Agency NORTHERN JACK LAI
 Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LAI HING WAI	8,400.00	2.00	39,866.76	12.00	1	1	2.00	4,200.00
LEE KUAN TING	-	-	1,285.20	1.00	1	0	-	-
YIENNIE LIM	5,100.48	2.00	9,044.76	3.00	1	1	2.00	2,550.24
Grand Total	13,500.48	4.00	50,196.72	16.00	3	67%	1.33	3,375.12

Agency NORTHERN JACK LAI
 Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LAI HING WAI	1,499.96	-	38,366.80	12.00	1	0	-	-
LEE KUAN TING	-	-	1,285.20	1.00	1	0	-	-
YIENNIE LIM	15,704.04	2.00	24,748.80	5.00	1	1	2.00	7,852.02
Grand Total	14,204.08	2.00	64,400.80	18.00	3	33%	0.67	7,102.04

Agency NORTHERN JACK LAI
 Rank (GAM DIRECT)

September	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LAI HING WAI	2,804.40	1.00	41,171.20	13.00	1	1	1.00	2,804.40
LEE KUAN TING	-	-	1,285.20	1.00	1	0	-	-
YIENNIE LIM	4,560.00	1.00	29,308.80	6.00	1	1	1.00	4,560.00
Grand Total	7,364.40	2.00	71,765.20	20.00	3	67%	0.67	3,682.20

3rd Qtr 35,068.96 8.00 3 48% 0.78 4,383.62

Up to date 71,765.20 20.00 3 38% 0.74 3,588.26

Agency **SETIA**
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	9,088.00	1.00	9,088.00	1.00	1	1	1.00	9,088.00
TEE CHEE EAN	6,575.00	1.00	6,575.00	1.00	1	1	1.00	6,575.00
Grand Total	15,663.00	2.00	15,663.00	2.00	2	100%	1.00	7,831.50

Agency **SETIA**
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	33,947.96	6.00	43,035.96	7.00	1	1	6.00	5,657.99
TEE CHEE EAN	9,150.00	3.00	15,725.00	4.00	1	1	3.00	3,050.00
Grand Total	43,097.96	9.00	58,760.96	11.00	2	100%	4.50	4,788.66

Agency **SETIA**
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	56,364.00	11.00	99,399.96	18.00	1	1	11.00	5,124.00
TEE CHEE EAN	35,696.00	9.00	51,421.00	13.00	1	1	9.00	3,966.22
Grand Total	92,060.00	20.00	150,820.96	31.00	2	100%	10.00	4,603.00

1st Qtr **150,820.96** **31** **2** **100%** **5.17** **4,865.19**

Agency **SETIA**
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	61,488.00	13.00	160,887.96	30.00	1	1	13.00	4,729.85
TEE CHEE EAN	- 7,707.00	-	43,714.00	13.00	1	0	-	-
Grand Total	53,781.00	13.00	204,601.96	43.00	2	50%	6.50	4,137.00

Agency **SETIA**
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	3,600.00	1.00	164,487.96	31.00	1	1	1.00	3,600.00
TEE CHEE EAN	54,700.00	6.00	98,414.00	19.00	1	1	6.00	9,116.67
Grand Total	58,300.00	7.00	262,901.96	50.00	2	100%	3.50	8,328.57

Agency **SETIA**
 Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	14,696.40	4.00	179,184.36	35.00	1	1	4.00	3,674.10
TEE CHEE EAN	61,845.94	7.00	160,259.94	26.00	1	1	7.00	8,835.13
Grand Total	76,542.34	11.00	339,444.30	61.00	2	100%	5.50	6,958.39

2nd Qtr **188,623.34** **31** **2** **83%** **5.17** **6,084.62**

1st Half **339,444.30** **61** **2** **92%** **5.17** **5,564.66**

Agency SETIA
 Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	16,572.00	5	195,756.36	40	1	1	5.00	3,314.40
TEE CHEE EAN	11,400.00	2	171,659.94	28	1	1	2.00	5,700.00
Grand Total	27,972.00	7	367,416.30	68	2	100%	3.50	3,996.00

Agency SETIA
 Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	12,306.88	-	208,063.24	40	1	1	-	-
TEE CHEE EAN	85,400.00	6	257,059.94	34	1	1	6.00	14,233.33
Grand Total	97,706.88	6	465,123.18	74	2	100%	3.00	16,284.48

Agency SETIA
 Rank (GAM DIRECT)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	10,917.00	4	218,980.24	44	1	1	4.00	2,729.25
TEE CHEE EAN	12,864.00	1	269,923.94	35	1	1	1.00	12,864.00
Grand Total	23,781.00	5	488,904.18	79	2	100%	2.50	4,756.20

3rd Qtr			149,459.88	18.00	2	94%	4.44	8,303.33
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Up to date			488,904.18	79.00	2	93%	4.93	6,188.66
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Agency **ONEIRIC**
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	20,540.04	2.00	20,540.04	2.00	1	1	2.00	10,270.02
Grand Total	20,540.04	2.00	20,540.04	2.00	1	100%	2.00	10,270.02

Agency ONEIRIC
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	3,000.00	1.00	23,540.04	3.00	1	1	1.00	3,000.00
Grand Total	3,000.00	1.00	23,540.04	3.00	1	100%	1.00	3,000.00

Agency ONEIRIC
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	-	-	23,540.04	3.00	1	0	1.00	7,846.68
Grand Total	-	-	23,540.04	3.00	1	0%	1.00	-

1st Qtr 23,540.04 3 1 67% 1.33 7,846.68

Agency ONEIRIC
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	-	-	23,540.04	3.00	1	0	0.75	7,846.68
Grand Total	-	-	23,540.04	3.00	1	0%	0.75	-

Agency ONEIRIC
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	-	-	23,540.04	3.00	1	0	0.60	7,846.68
Grand Total	-	-	23,540.04	3.00	1	0%	0.60	-

Agency ONEIRIC
 Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	4,800.00	1.00	28,340.04	4.00	1	1	0.67	4,800.00
Grand Total	4,800.00	1.00	28,340.04	4.00	1	100%	0.67	4,800.00

2nd Qtr 4,800.00 1 1 33% 0.67 4,800.00

1st Half 28,340.04 4 1 50% 1.00 7,085.01

Agency ONEIRIC
 Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	8,950.40	1.00	37,290.44	5.00	1	1	1.00	8,950.40
Grand Total	8,950.40	1.00	37,290.44	5.00	1	100%	1.00	8,950.40

Agency ONEIRIC
 Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	32.00	-	37,322.44	5.00	1	0	-	-
Grand Total	32.00	-	37,322.44	5.00	1	0%	-	-

Agency ONEIRIC
 Rank (GAM DIRECT)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	446.40	-	37,768.84	5.00	1	0	-	-
Grand Total	446.40	-	37,768.84	5.00	1	0%	-	-

3rd Qtr 9,428.80 1.00 1 44% 0.78 9,428.80

Up to date 37,768.84 5.00 1 48% 0.93 7,553.77

Agency **NEO**
 Rank (GAM DIRECT)

Jan	total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
KHONG KAR YEAN	- 5,076.00	- 1.00	- 5,076.00	- 1.00	0	0	-	-
NEO SOON KIAN	20,402.40	7.00	20,402.40	7.00	1	1	7.00	2,914.63
TAN KEE MENG	-	-	-	-	1	0	-	-
Grand Total	15,326.40	6.00	15,326.40	6.00	2	50%	3.50	2,554.40

Agency **NEO**
 Rank (GAM DIRECT)

Feb	total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
KHONG KAR YEAN	-	-	- 5,076.00	- 1.00	0	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NEO SOON KIAN	36,380.52	9.00	56,782.92	16.00	1	1	9.00	4,042.28
SIM HUN BENG	-	-	-	-	0	0	-	-
TAN KEE MENG	4,665.96	1.00	4,665.96	1.00	1	1	1.00	4,665.96
Grand Total	41,046.48	10.00	56,372.88	16.00	4	50%	2.50	4,104.65

Agency **NEO**
 Rank (GAM DIRECT)

March	total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
KHONG KAR YEAN	-	-	- 5,076.00	- 1.00	0	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO SOON KIAN	19,090.96	5.00	75,873.88	21.00	1	1	5.00	3,818.19
SIM HUN BENG	-	-	-	-	0	0	-	-
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
Grand Total	19,090.96	5.00	75,463.84	21.00	3	33%	1.67	3,818.19

1st Qtr **75,463.84** **21** **3** **44%** **2.56** **3,593.52**

Agency **NEO**
 Rank (GAM DIRECT)

April	total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
KHONG KAR YEAN	-	-	- 5,076.00	- 1.00	0	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO SOON KIAN	4,560.00	1.00	-	22.00	1	1	1.00	4,560.00
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
Grand Total	4,560.00	1.00	410.04	22.00	3	33%	0.33	4,560.00

Agency **NEO**
 Rank (GAM DIRECT)

May	total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO SOON KIAN	8,551.00	2.00	88,984.88	24.00	1	1	2.00	4,275.50
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
Grand Total	8,551.00	2.00	93,650.84	25.00	3	33%	0.67	4,275.50

Agency NEO
Rank (GAM DIRECT)

June	total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO SOON KIAN	4,700.00	2.00	93,684.88	26.00	1	1	2.00	2,350.00
SYE PEI SHAN	-	-	-	-	0	0	-	-
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
Grand Total	4,700.00	2.00	98,350.84	27.00	3	33%	0.67	2,350.00

2nd Qtr 17,811.00 5 3 33% 0.56 3,562.20

1st Half 98,350.84 27 3 39% 1.56 3,642.62

Agency NEO
Rank (GAM DIRECT)

July	total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO SOON KIAN	6,000.00	1.00	99,684.88	27.00	1	1	1.00	6,000.00
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
Grand Total	6,000.00	1.00	104,350.84	28.00	3	33%	0.33	6,000.00

Agency NEO
Rank (GAM DIRECT)

August	total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO SOON KIAN	4,315.20	1.00	104,000.08	28.00	1	1	1.00	4,315.20
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
Grand Total	4,315.20	1.00	108,666.04	29.00	3	33%	0.33	4,315.20

Agency NEO
Rank (GAM DIRECT)

September	total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
NEO SOON KIAN	5,595.00	1.00	109,595.08	29.00	1	1	1.00	5,595.00
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
Grand Total	5,595.00	1.00	114,261.04	30.00	2	50%	0.50	5,595.00

3rd Qtr 15,910.20 3.00 2 39% 0.89 5,303.40

Up to date 114,261.04 30.00 2 39% 1.33 3,808.70

Agency NCP
Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	9,748.00	2.00	9,748.00	2.00	1	1	2.00	4,874.00
NG CHUI PENG	-	-	-	-	1	0	-	-
WONG SIEW YOON	-	-	-	-	1	0	-	-
YAP CHOOI LING	-	-	-	-	1	0	-	-
Grand Total	9,748.00	2.00	9,748.00	2.00	4	25%	0.50	4,874.00

Agency NCP
Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	6,980.04	1.00	16,728.04	3.00	1	1	1.00	6,980.04
NG CHUI PENG	4,800.00	1.00	4,800.00	1.00	1	1	1.00	4,800.00
WONG SIEW YOON	40,804.08	8.00	40,804.08	8.00	1	1	8.00	5,100.51
YAP CHOOI LING	-	-	-	-	1	0	-	-
Grand Total	52,584.12	10.00	62,332.12	12.00	4	75%	2.50	5,258.41

Agency NCP
Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	13,600.00	4.00	30,328.04	7.00	1	1	4.00	3,400.00
NG CHUI PENG	22,800.00	6.00	27,600.00	7.00	1	1	6.00	3,800.00
WONG SIEW YOON	45,020.04	10.00	85,824.12	18.00	1	1	10.00	4,502.00
YAP CHOOI LING	-	-	-	-	1	0	-	-
Grand Total	81,420.04	20.00	143,752.16	32.00	4	75%	5.00	4,071.00

1st Qtr 143,752.16 32 4 58% 2.67 4,492.26

Agency NCP
Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	-	-	30,328.04	7.00	1	0	-	-
NG CHUI PENG	7,300.04	2.00	34,900.04	9.00	1	1	2.00	3,650.02
WONG SIEW YOON	2,800.00	1.00	88,624.12	19.00	1	1	1.00	2,800.00
YAP CHOOI LING	-	-	-	-	1	0	-	-
Grand Total	10,100.04	3.00	153,852.20	35.00	4	50%	0.75	3,366.68

Agency NCP
Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	5,304.00	1.00	35,632.04	8.00	1	1	1.00	5,304.00
NG CHUI PENG	-	-	34,920.04	9.00	1	1	-	-
WONG SIEW YOON	23,196.12	5.00	111,820.24	24.00	1	1	5.00	4,639.22
YAP CHOOI LING	-	-	-	-	1	0	-	-
Grand Total	28,500.12	6.00	182,372.32	41.00	4	75%	1.50	4,750.02

Agency NCP
 Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	16,582.96	4.00	52,215.00	12.00	1	1	4.00	4,145.74
NG CHUI PENG	3,840.00	1.00	38,760.04	9.00	1	1	1.00	3,840.00
WONG SIEW YOON	1,270.00	1.00	113,090.24	25.00	1	1	1.00	1,270.00
Grand Total	21,692.96	6.00	204,065.28	46.00	3	100%	2.00	3,615.49

2nd Qtr			60,293.12	15	3	75%	1.42	4,019.54
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1st Half			204,065.28	46	3	67%	2.04	4,436.20
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Agency NCP
 Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	12,172.00	2	40,043.00	10	1	1	-	-
NG CHUI PENG	-	-	38,760.04	9	1	0	-	-
WONG SIEW YOON	6,095.96	3	119,186.20	28	1	1	3.00	2,031.99
Grand Total	6,076.04	1	197,989.24	47	3	67%	1.00	6,076.04

Agency NCP
 Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	15,376.00	3.00	55,419.00	13.00	1	1	3.00	5,125.33
NG CHUI PENG	-	-	38,760.04	9.00	1	0	-	-
WONG SIEW YOON	4,857.60	1.00	124,043.80	29.00	1	1	1.00	4,857.60
Grand Total	20,233.60	4.00	218,222.84	51.00	3	67%	1.33	5,058.40

Agency NCP
 Rank (GAM DIRECT)

September	Total Production	Total Cases	YTD Production	YTD Cases	ntracted Ager	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	1,270.00	1.00	56,689.00	14.00	1	1	1.00	1,270.00
NG CHUI PENG	-	-	38,760.04	9.00	1	0	-	-
WONG SIEW YOON	16,120.08	4.00	140,163.88	33.00	1	1	4.00	4,030.02
Grand Total	17,390.08	5.00	235,612.92	56.00	3	67%	1.67	3,478.02

3rd Qtr			31,547.64	10.00	3	59%	1.81	3,154.76
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Up to date			235,612.92	56.00	3	64%	1.96	4,207.37
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Agency **AIDEN LIM**
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	-	-	-	-	1	0	-	-
CHIN KEUN THIAM	-	-	-	-	1	0	-	-
CHIN MEE PENG	8,694.00	1.00	8,694.00	1.00	1	1	1.00	8,694.00
CHIN YOKE MEE	1,415.97	1.00	1,415.97	1.00	1	1	1.00	1,415.97
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	-	-	-	-	1	0	-	-
Grand Total	10,109.97	2.00	10,109.97	2.00	6	33%	0.33	5,054.99

Agency Aiden Lim
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	2,400.00	1.00	2,400.00	1.00	1	1	1.00	2,400.00
CHIN KEUN THIAM	10,286.92	2.00	10,286.92	2.00	1	1	2.00	5,143.46
CHIN MEE PENG	6,000.00	1.00	14,694.00	2.00	1	1	1.00	6,000.00
CHIN YOKE MEE	-	-	1,415.97	1.00	1	0	-	-
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	5,073.00	2.00	5,073.00	2.00	1	1	2.00	2,536.50
Grand Total	23,759.92	6.00	33,869.89	8.00	6	67%	1.00	3,959.99

Agency Aiden Lim
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	2,600.00	1.00	5,000.00	2.00	1	1	1.00	2,600.00
CHIN KEUN THIAM	8,494.20	2.00	18,781.12	4.00	1	1	2.00	4,247.10
CHIN MEE PENG	14,744.80	3.00	29,438.80	5.00	1	1	3.00	4,914.93
CHIN YOKE MEE	-	-	1,415.97	1.00	1	0	-	-
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	6,702.48	1.00	11,775.48	3.00	1	1	1.00	6,702.48
Grand Total	32,541.48	7.00	66,411.37	15.00	6	67%	1.17	4,648.78

1st Qtr 66,411.37 15 6 56% 0.83 4,427.42

Agency AIDEN LIM
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	5,651.25	1.00	24,432.37	5.00	1	1	1.00	5,651.25
CHIN MEE PENG	3,413.20	2.00	32,852.00	6.00	1	1	2.00	1,706.60
CHIN YOKE MEE	-	-	1,415.97	1.00	1	0	-	-
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	13,374.00	3.00	25,149.48	6.00	1	1	3.00	4,458.00
SOH CHIA XIN	-	-	-	-	1	0	-	-
TAN WEI MENG	-	-	-	-	1	0	-	-
Grand Total	22,438.45	6.00	88,849.82	20.00	8	38%	0.75	3,739.74

Agency AIDEN LIM
Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	19,897.23	2.00	44,329.60	7.00	1	1	2.00	9,948.62
CHIN MEE PENG	-	-	32,852.00	6.00	1	0	-	-
CHIN YOKE MEE	7,406.00	2.00	8,821.97	3.00	1	1	2.00	3,703.00
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	16,663.00	4.00	41,812.48	10.00	1	1	4.00	4,165.75
SOH CHIA XIN	-	-	-	-	1	0	-	-
TAN WEI MENG	-	-	-	-	1	0	-	-
Grand Total	43,966.23	8.00	132,816.05	28.00	8	38%	1.00	5,495.78

Agency AIDEN LIM
Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	8,317.56	2.00	52,647.16	9.00	1	1	2.00	4,158.78
CHIN MEE PENG	16,540.00	6.00	49,392.00	12.00	1	1	6.00	2,756.67
CHIN YOKE MEE	13,921.51	3.00	22,743.48	6.00	1	1	3.00	4,640.50
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	13,800.00	2.00	55,612.48	12.00	1	1	2.00	6,900.00
SOH CHIA XIN	-	-	-	-	1	0	-	-
TAN WEI MENG	6,000.00	1.00	64,820.97	16.00	1	1	1.00	6,000.00
WONG KIM SENG	-	-	-	-	0	0	-	-
Grand Total	58,579.07	14.00	250,216.09	57.00	8	63%	1.75	4,184.22

2nd Qtr **124,983.75** **28** **8** **46%** **1.17** **4,463.71**

1st Half **250,216.09** **57** **8** **51%** **1.00** **4,389.76**

Agency AIDEN LIM
Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	-	-	52,647.16	9.00	1	0	-	-
CHIN MEE PENG	32,774.00	6.00	82,166.00	18.00	1	1	6.00	5,462.33
CHIN YOKE MEE	6,578.52	3.00	29,322.00	9.00	1	1	3.00	2,192.84
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	-	-	55,612.48	12.00	1	0	-	-
SOH CHIA XIN	-	-	-	-	1	0	-	-
TAN WEI MENG	-	-	5,900.97	1.00	1	0	-	-
Grand Total	39,352.52	9.00	230,648.61	51.00	8	25%	1.13	4,372.50

Agency AIDEN LIM
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agen	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	9,537.72	3.00	62,184.88	12.00	1	1	3.00	3,179.24
CHIN MEE PENG	-	-	82,166.00	18.00	1	0	-	-
CHIN YOKE MEE	1,414.44	1.00	27,907.56	8.00	1	1	1.00	1,414.44

Agency THOMAS YEOH

Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHUAH SEONG AIK	7,673.90	4.00	7,673.90	4.00	1	1	4.00	1,918.48
KHOO LIT CHUN	2,716.08	2.00	2,716.08	2.00	1	1	2.00	1,358.04
YEOH KOK LENG	-	-	-	-	1	0	-	-
Grand Total	10,389.98	6.00	10,389.98	6.00	3	67%	2.00	1,731.66

Agency THOMAS YEOH

Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	2,795.16	1.00	2,795.16	1.00	1	1	1.00	2,795.16
CHUAH SEONG AIK	3,670.80	2.00	11,344.70	6.00	1	1	2.00	1,835.40
KHOO LIT CHUN	6,416.16	2.00	9,132.24	4.00	1	1	2.00	3,208.08
YEOH KOK LENG	1,820.00	1.00	1,820.00	1.00	1	1	1.00	1,820.00
Grand Total	14,702.12	6.00	25,092.10	12.00	4	100%	1.50	2,450.35

Agency THOMAS YEOH

Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	-	-	2,795.16	1.00	1	0	-	-
CHUAH SEONG AIK	16,433.62	8.00	27,778.32	14.00	1	1	8.00	2,054.20
KHOO LIT CHUN	13,373.88	6.00	22,506.12	10.00	1	1	6.00	2,228.98
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
YEOH KOK LENG	4,885.50	2.00	6,705.50	3.00	1	1	2.00	2,442.75
Grand Total	34,693.00	16.00	59,785.10	28.00	5	60%	3.20	2,168.31

1st Qtr 59,785.10 28 5 76% 2.23 2,135.18

Agency THOMAS YEOH

Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	3,704.98	2.00	6,500.14	3.00	1	1	2.00	1,852.49
CHUAH SEONG AIK	14,130.30	6.00	41,908.62	20.00	1	1	6.00	2,355.05
KHOO LIT CHUN	8,033.40	4.00	30,539.52	14.00	1	1	4.00	2,008.35
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
YEOH KOK LENG	12,600.00	2.00	19,305.50	5.00	1	1	2.00	6,300.00
Grand Total	38,468.68	14.00	98,253.78	42.00	5	80%	2.80	2,747.76

Agency THOMAS YEOH

Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	7,284.46	2.00	13,784.60	5.00	1	1	2.00	3,642.23
CHUAH SEONG AIK	6,624.18	4.00	48,532.80	24.00	1	1	4.00	1,656.05
KHOO LIT CHUN	12,518.52	5.00	43,058.04	19.00	1	1	5.00	2,503.70
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
YEOH KOK LENG	5,300.52	2.00	24,606.02	7.00	1	1	2.00	2,650.26
Grand Total	31,727.68	13.00	129,981.46	55.00	5	80%	2.60	2,440.59

Agency THOMAS YEOH
Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	5,600.52	2.00	19,385.12	7.00	1	1	2.00	2,800.26
CHUAH SEONG AIK	-	-	48,532.80	24.00	1	0	-	-
KHOO LIT CHUN	8,035.56	3.00	51,093.60	22.00	1	1	3.00	2,678.52
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
YEE WEI EN	-	-	-	-	1	0	-	-
YEOH KOK LENG	6,732.00	2.00	31,338.02	9.00	1	1	2.00	3,366.00
Grand Total	20,368.08	7.00	150,349.54	62.00	6	50%	1.17	2,909.73

2nd Qtr 90,564.44 34 6 70% 2.19 2,663.66

1st Half 150,349.54 62 6 73% 2.21 2,424.99

Agency THOMAS YEOH
Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	2,976.00	1.00	22,361.12	8.00	1	1	1.00	2,976.00
CHUAH SEONG AIK	10,098.36	4.00	58,631.16	28.00	1	1	4.00	2,524.59
KHOO LIT CHUN	13,938.12	6.00	65,031.72	28.00	1	1	6.00	2,323.02
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
YEE WEI EN	13,634.80	2.00	13,634.80	2.00	1	1	2.00	6,817.40
YEOH KOK LENG	6,374.40	3.00	37,712.42	12.00	1	1	3.00	2,124.80
Grand Total	47,021.68	16.00	197,371.22	78.00	6	83%	2.67	2,938.86

Agency THOMAS YEOH
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	-	-	22,361.12	8.00	1	0	-	-
CHUAH SEONG AIK	8,630.90	3.00	67,262.06	31.00	1	1	3.00	2,876.97
KHOO LIT CHUN	26,231.46	9.00	91,263.18	37.00	1	1	9.00	2,914.61
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
YEE WEI EN	5,793.11	1.00	19,427.92	3.00	1	1	1.00	5,793.12
YEOH KOK LENG	7,481.04	3.00	45,193.46	15.00	1	1	3.00	2,493.68
Grand Total	48,136.51	16.00	245,507.74	94.00	6	67%	2.67	3,008.53

Agency THOMAS YEOH
Rank (GAM DIRECT)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	1,078.44	1.00	23,439.56	9.00	1	1	1.00	1,078.44
CHUAH SEONG AIK	-	-	67,262.06	31.00	1	0	-	-
KHOO LIT CHUN	6,851.32	3.00	98,114.50	40.00	1	1	3.00	2,283.77
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
TAN SIN YU	-	-	-	-	1	0	-	-
YEE WEI EN	6,810.48	3.00	26,238.40	6.00	1	1	3.00	2,270.16
YEOH KOK LENG	13,727.00	4.00	58,920.46	19.00	1	1	4.00	3,431.75
Grand Total	28,467.24	11.00	273,974.98	105.00	7	57%	1.57	2,587.93

3rd Qtr	123,625.43	43.00	7	63%	1.63	2,875.01
Up to date	273,974.98	105.00	7	69%	2.02	2,609.29

Agency

K.E YEOH

Rank

(GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	2,400.00	1.00	2,400.00	1.00	1	1	1.00	2,400.00
DING LIK KONG	6,671.04	3.00	6,671.04	3.00	1	1	3.00	2,223.68
KOH WAI KIN	1,174.56	1.00	1,174.56	1.00	1	1	1.00	1,174.56
LEONG WAI CHOE	-	-	-	-	1	0	-	-
TEH AI LIN	2,848.08	2.00	2,848.08	2.00	1	1	2.00	1,424.04
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	-	-	-	-	1	0	-	-
YEOH KOK EE	9,408.00	4.00	9,408.00	4.00	1	1	4.00	2,352.00
Grand Total	22,501.68	11.00	22,501.68	11.00	8	63%	1.38	2,045.61

Agency

K.E YEOH

Rank

(GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	3,720.00	2.00	6,120.00	3.00	1	1	2.00	1,860.00
DING LIK KONG	-	-	6,671.04	3.00	1	0	-	-
KOH WAI KIN	1,543.92	1.00	2,718.48	2.00	1	1	1.00	1,543.92
LEONG WAI CHOE	-	-	-	-	1	0	-	-
TEH AI LIN	-	-	2,848.08	2.00	1	0	-	-
TEOH KAI LIN	-	-	-	-	1	0	-	-
YEOH KOK EE	10,200.00	5.00	19,608.00	9.00	1	1	5.00	2,040.00
Grand Total	15,463.92	8.00	37,965.60	19.00	7	43%	1.14	1,932.99

Agency

K.E YEOH

Rank

(GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	-	-	6,120.00	3.00	1	0	-	-
DING LIK KONG	21,032.04	5.00	27,703.08	8.00	1	1	5.00	4,206.41
KOH WAI KIN	10,157.04	4.00	12,875.52	6.00	1	1	4.00	2,539.26
LEONG WAI CHOE	-	-	-	-	1	0	-	-
TEH AI LIN	2,812.92	1.00	5,661.00	3.00	1	1	1.00	2,812.92
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	-	-	-	-	1	0	-	-
YEOH KOK EE	7,404.00	3.00	27,012.00	12.00	1	1	3.00	2,468.00
Grand Total	41,406.00	13.00	79,371.60	32.00	8	50%	1.63	3,185.08

1st Qtr

79,371.60

32

8

52%

1.38

2,480.36

Agency

K.E YEOH

Rank

(GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	6,120.00	5.00	12,240.00	5.00	1	1	5.00	1,224.00
DING LIK KONG	-	1.00	23,338.08	7.00	1	0	-	-
KOH WAI KIN	9,314.16	4.00	22,189.68	10.00	1	1	4.00	2,328.54
LEONG WAI CHOE	-	-	-	-	1	0	-	-
TEH AI LIN	-	-	5,661.00	3.00	1	0	-	-
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	2,520.00	1.00	2,520.00	1.00	1	1	1.00	2,520.00
YEOH KOK EE	2,400.00	2.00	29,412.00	13.00	1	1	2.00	1,200.00
Grand Total	15,989.16	11.00	95,360.76	39.00	8	50%	1.50	1,453.56

Agency K.E YEOH
Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
DING LIK KONG	7,056.40	2.00	30,394.48	9.00	1	1	2.00	3,528.20
KOH WAI KIN	5,166.96	3.00	27,356.64	13.00	1	1	3.00	1,722.32
LEONG WAI CHOE	-	-	-	-	1	0	-	-
TEH AI LIN	5,082.84	4.00	10,743.84	7.00	1	1	4.00	1,270.71
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	-	-	2,520.00	1.00	1	0	-	-
YEOH KOK EE	33,865.52	11.00	63,277.52	24.00	1	1	11.00	3,078.68
Grand Total	51,171.72	20.00	146,532.48	59.00	8	50%	2.50	2,558.59

Agency K.E YEOH
Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
DING LIK KONG	11,090.52	4.00	41,485.00	13.00	1	1	4.00	2,772.63
KOH WAI KIN	5,998.24	2.00	33,354.88	15.00	1	1	2.00	2,999.12
LEONG WAI CHOE	-	-	-	-	1	0	-	-
TEH AI LIN	4,478.28	2.00	15,222.12	9.00	1	1	2.00	2,239.14
TEOH KAI LIN	-	-	2,520.00	1.00	0	0	-	-
YEOH KOK EE	47,026.04	19.00	110,303.56	43.00	1	1	19.00	2,475.05
Grand Total	68,593.08	27.00	215,125.56	86.00	6	67%	4.50	2,540.48

2nd Qtr **135,753.96** **58** **6** **56%** **2.83** **2,340.59**

1st Half **215,125.56** **86** **6** **54%** **2.11** **2,501.46**

Agency K.E YEOH
Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
DING LIK KONG	4,957.08	2.00	46,442.08	15.00	1	1	2.00	2,478.54
KOH WAI KIN	4,383.58	2.00	37,738.46	17.00	1	1	2.00	2,191.79
TEH AI LIN	-	-	15,222.12	9.00	1	0	-	-
TEOH KAI LIN	-	-	2,520.00	1.00	1	0	-	-
YEOH KOK EE	5,752.27	1.00	116,055.83	44.00	1	1	1.00	5,752.27
Grand Total	15,092.93	5.00	230,218.49	91.00	6	50%	0.83	3,018.59

Agency K.E YEOH
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
DING LIK KONG	7,589.50	2.00	54,031.58	17.00	1	1	2.00	3,794.75
KOH WAI KIN	6,103.40	3.00	43,841.86	20.00	1	1	3.00	2,034.47
TEH AI LIN	2,250.48	1.00	17,472.60	10.00	1	1	1.00	2,250.48
TEOH KAI LIN	-	-	2,520.00	1.00	1	0	-	-
YEOH KOK EE	17,673.88	6.00	133,729.71	50.00	1	1	6.00	2,945.65
Grand Total	33,617.26	12.00	263,835.75	103.00	6	67%	2.00	2,801.44

Agency K.E YEOH
 Rank (GAM DIRECT)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
DING LIK KONG	5,955.24	3.00	59,986.82	20.00	1	1	3.00	1,985.08
KOH WAI KIN	15,371.32	5.00	59,213.18	25.00	1	1	5.00	3,074.26
TEH AI LIN	6,156.48	3.00	23,629.08	13.00	1	1	3.00	2,052.16
TEOH KAI LIN	-	-	2,520.00	1.00	1	0	-	-
YEOH KOK EE	16,582.60	5.00	150,312.31	55.00	1	1	5.00	3,316.52
Grand Total	44,065.64	16.00	307,901.39	119.00	6	67%	2.67	2,754.10

3rd Qtr 92,775.83 33.00 6 41% 1.74 2,811.39

Up to date 307,901.39 119.00 6 50% 1.98 2,587.41

Agency **VERA**
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	1,800.00	1.00	1,800.00	1.00	1	1	1.00	1,800.00
HON FANG TING	2,244.00	1.00	2,244.00	1.00	1	1	1.00	2,244.00
KONG NA NA	-	-	-	-	1	0	-	-
POH KUAN LIANG	3,399.96	1.00	3,399.96	1.00	1	1	1.00	3,399.96
TAN THIAM HUP	-	-	-	-	1	0	-	-
TAN WEN HUI	16,049.04	4.00	16,049.04	4.00	1	1	4.00	4,012.26
Grand Total	23,493.00	7.00	23,493.00	7.00	6	67%	1.17	3,356.14

Agency **VERA**
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	-	-	1,800.00	1.00	1	0	-	-
HON FANG TING	-	-	2,324.00	1.00	1	0	-	-
KONG NA NA	-	-	-	-	1	0	-	-
POH KUAN LIANG	17,760.00	2.00	21,159.96	3.00	1	1	2.00	8,880.00
TAN THIAM HUP	-	-	-	-	1	0	-	-
TAN WEN HUI	5,554.83	3.00	21,603.87	7.00	1	1	3.00	1,851.61
Grand Total	23,314.83	5.00	46,887.83	12.00	6	33%	0.83	4,662.97

Agency **VERA**
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	-	-	1,800.00	1.00	1	0	-	-
HON FANG TING	5,199.96	2.00	7,523.96	3.00	1	1	2.00	2,599.98
KONG NA NA	4,440.00	2.00	4,440.00	2.00	1	1	2.00	2,220.00
POH KUAN LIANG	23,814.28	4.00	44,974.24	7.00	1	1	4.00	5,953.57
TAN THIAM HUP	12,840.00	1.00	12,840.00	1.00	1	1	1.00	12,840.00
TAN WEN HUI	8,768.05	3.00	30,371.92	10.00	1	1	3.00	2,922.68
Grand Total	55,062.29	12.00	101,950.12	24.00	6	83%	2.00	4,588.52

1st Qtr 101,950.12 24 6 61% 1.33 4,247.92

Agency **VERA**
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	3,600.00	2.00	5,400.00	2.00	1	1	2.00	1,800.00
HON FANG TING	2,400.00	1.00	9,923.96	4.00	1	1	1.00	2,400.00
KONG NA NA	8,760.00	5.00	13,200.00	5.00	1	1	5.00	1,752.00
POH KUAN LIANG	47,351.30	8.00	92,325.54	13.00	1	1	8.00	5,918.91
TAN THIAM HUP	-	-	12,840.00	1.00	1	0	-	-
TAN WEN HUI	60,757.88	18.00	91,129.80	26.00	1	1	18.00	3,375.44
Grand Total	122,869.18	34.00	224,819.30	51.00	6	83%	5.67	3,613.80

Agency **VERA**
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	2,320.00	1.00	7,720.00	3.00	1	1	1.00	2,320.00
HON FANG TING	38.00	-	9,961.96	4.00	1	1	-	-
KONG NA NA	14,400.00	6.00	27,600.00	11.00	1	1	6.00	2,400.00
POH KUAN LIANG	51,800.00	9.00	144,125.54	22.00	1	1	9.00	5,755.56

TAN THIAM HUP	12,163.20	2.00	25,003.20	3.00	1	1	2.00	6,081.60
TAN WEN HUI	50,107.16	12.00	141,236.96	38.00	1	1	12.00	4,175.60
YONG KUO WEI	-	-	-	-	1	0	-	-
Grand Total	130,828.36	30.00	355,647.66	81.00	7	86%	4.29	4,360.95

Agency VERA
Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	-	-	7,720.00	3.00	1	0	-	-
HON FANG TING	-	-	9,989.56	4.00	1	0	-	-
KONG NA NA	3,960.00	1.00	31,560.00	12.00	0	1	1.00	3,960.00
TAN THIAM HUP	-	-	25,003.20	3.00	1	0	-	-
TAN WEN HUI	38,817.47	9.00	180,054.43	47.00	1	1	9.00	4,313.05
YONG KUO WEI	-	-	-	-	1	0	-	-
Grand Total	42,777.47	10.00	254,327.19	69.00	5	40%	2.00	4,277.75

2nd Qtr 296,475.01 74 5 70% 3.98 4,006.42

1st Half 254,327.19 69 5 65% 2.66 3,685.90

Agency VERA
Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
HON FANG TING	-	-	9,989.56	4.00	1	0	-	-
LING JIA SHENG	4,200.00	2.00	47,100.00	17.00	1	1	2.00	2,100.00
TAN WEN HUI	22,422.52	6.00	202,476.95	53.00	1	1	6.00	3,737.09
WONG SING KEONG	-	-	-	-	1	0	-	-
Grand Total	26,622.52	8.00	259,566.51	74.00	4	50%	2.00	3,327.82

Agency VERA
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
HON FANG TING	-	-	9,989.56	4.00	1	0	-	-
TAN WEN HUI	38,277.72	13.00	240,754.67	66.00	1	1	13.00	2,944.44
WONG SING KEONG	-	-	-	-	1	0	-	-
Grand Total	38,277.72	13.00	250,744.23	70.00	3	33%	4.33	2,944.44

Agency VERA
Rank (GAM DIRECT)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
HON FANG TING	75.60	-	10,065.16	4.00	1	0	-	-
TAN WEN HUI	18,278.44	6.00	259,033.11	72.00	1	1	6.00	3,046.41
WONG SING KEONG	-	-	-	-	1	0	-	-
Grand Total	18,354.04	6.00	269,098.27	76.00	3	33%	2.00	3,059.01

3rd Qtr 83,254.28 27.00 3 57% 2.70 3,083.49

Up to date 269,098.27 76.00 3 62% 2.67 3,540.77

Agency

JIMN NG

Rank

(GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CORY KU	-	-	-	-	1	0	-	-
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	1,800.00	1.00	1,800.00	1.00	1	1	1.00	1,800.00
NG JIM XIANG	19,440.00	4.00	19,440.00	4.00	1	0	4.00	4,860.00
NG QIU LI	-	-	-	-	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
Grand Total	21,240.00	5.00	21,240.00	5.00	6	17%	0.83	4,248.00

Agency

JIMN NG

Rank

(GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CORY KU	8,940.00	3.00	8,940.00	3.00	1	1	3.00	2,980.00
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	6,000.00	1.00	7,800.00	2.00	1	1	1.00	6,000.00
NG JIM XIANG	17,796.00	5.00	37,236.00	9.00	1	1	5.00	3,559.20
NG QIU LI	-	-	-	-	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
Grand Total	32,736.00	9.00	53,976.00	14.00	6	50%	1.50	3,637.33

Agency

JIMN NG

Rank

(GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CORY KU	4,374.00	1.00	13,314.00	4.00	1	1	1.00	4,374.00
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	6,480.00	2.00	14,280.00	4.00	1	1	2.00	3,240.00
NG JIM XIANG	17,049.60	2.00	54,271.20	11.00	1	1	2.00	8,524.80
NG QIU LI	-	-	-	-	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
Grand Total	27,903.60	5.00	81,865.20	19.00	6	50%	0.83	5,580.72

1st Qtr

81,865.20

19

6

39%

1.06

4,308.69

Agency

JIMN NG

Rank

(GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CORY KU	-	-	13,314.00	4.00	1	0	-	-
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	2,880.00	1.00	17,160.00	5.00	1	1	1.00	2,880.00
NG JIM XIANG	13,821.60	15.00	68,092.80	15.00	1	1	15.00	921.44
NG QIU LI	-	-	-	-	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
Grand Total	16,701.60	16.00	98,566.80	24.00	6	33%	2.67	1,043.85

Agency

JIMN NG

Rank

(GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CORY KU	3,699.96	1.00	9,614.04	3.00	1	0	-	-
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	3,000.00	1.00	20,160.00	6.00	1	1	1.00	3,000.00
NG JIM XIANG	9,170.40	2.00	77,263.20	17.00	1	1	2.00	4,585.20
NG QIU LI	-	-	-	-	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
Grand Total	8,470.44	2.00	107,037.24	26.00	6	33%	0.50	4,235.22

Agency Rank JIMN NG (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CORY KU	3,000.00	1.00	12,614.04	4.00	1	1	1.00	3,000.00
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	6,756.00	2.00	26,916.00	8.00	1	1	2.00	3,378.00
NG JIM XIANG	17,040.00	5.00	94,303.20	22.00	0	1	5.00	3,408.00
NG QIU LI	-	-	-	-	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
Grand Total	26,796.00	8.00	133,833.24	34.00	5	60%	1.60	3,349.50

2nd Qtr 51,968.04 26 5 42% 1.59 1,998.77

1st Half 133,833.24 34 5 41% 1.32 3,936.27

Agency Rank JIMN NG (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHEW SENG YAN	-	-	-	-	1	0	-	-
CORY KU	1,800.00	1.00	14,414.04	5.00	1	1	1.00	1,800.00
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	18,444.00	2.00	45,360.00	10.00	1	1	2.00	9,222.00
NG JIM XIANG	4,123.20	1.00	98,426.40	23.00	1	1	1.00	4,123.20
NG QIU LI	3,720.00	1.00	3,720.00	1.00	1	1	1.00	3,720.00
TIEW KAI XIUN	-	-	-	-	1	0	-	-
Grand Total	28,087.20	5.00	161,920.44	39.00	7	57%	0.71	5,617.44

Agency Rank JIMN NG (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHEW SENG YAN	-	-	-	0	1	0	-	-
CORY KU	36,000.00	3	50,414.04	8	1	1	3.00	12,000.00
LAU HOCK CHAI	8,160.00	2	53,520.00	12	1	1	2.00	4,080.00
NG JIM XIANG	20,220.00	5	118,646.40	28	1	1	5.00	4,044.00
NG QIU LI	3,840.00	1	7,560.00	2	1	1	1.00	3,840.00
Grand Total	68,220.00	11	230,140.44	50	5	80%	2.20	6,201.82

Agency Rank JIMN NG (GAM DIRECT)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent	Active Ratio	Avg Cases	Case Size
CHEW SENG YAN	-	-	-	0	1	0	-	-
CORY KU	36,000.00	3	50,414.04	8	1	1	3.00	12,000.00
LAU HOCK CHAI	8,160.00	2	53,520.00	12	1	1	2.00	4,080.00
NG JIM XIANG	20,220.00	5	118,646.40	28	1	1	5.00	4,044.00
NG QIU LI	3,840.00	1	7,560.00	2	1	1	1.00	3,840.00
Grand Total	68,220.00	11	230,140.44	50	5	80%	2.20	6,201.82

3rd Qtr 164,527.20 27.00 5 51% 1.45 6,093.60

Up to date 230,140.44 50.00 5 44% 1.36 4,602.81

Agency **WEI KANG**
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Age	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	16,436.29	6.00	16,436.29	6.00	1	1	6.00	2,739.38
KEE ZHENG YANG	-	-	-	-	1	0	-	-
LIEW PUA KANG	2,281.20	1.00	2,281.20	1.00	1	1	1.00	2,281.20
NG BOON KEAT	-	-	-	-	1	0	-	-
TEE WEI KANG	3,234.00	1.00	3,234.00	1.00	1	0	-	-
Grand Total	15,483.49	6.00	15,483.49	6.00	5	40%	1.40	2,580.58

Agency WEI KANG
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Age	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	7,500.00	2.00	23,936.29	8.00	1	1	2.00	3,750.00
KEE ZHENG YANG	6,000.00	2.00	6,000.00	2.00	1	1	2.00	3,000.00
LIEW PUA KANG	-	-	2,281.20	-	1	0	-	-
NG BOON KEAT	3,464.99	1.00	3,464.99	1.00	1	1	1.00	3,464.99
TEE WEI KANG	6,216.00	2.00	2,982.00	1.00	1	1	2.00	3,108.00
Grand Total	23,180.99	7.00	38,664.48	12.00	5	80%	1.40	3,311.57

Agency WEI KANG
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Age	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	-	-	23,936.29	8.00	1	0	-	-
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
LIEW PUA KANG	2,799.96	1.00	5,081.16	1.00	1	1	1.00	2,799.96
NG BOON KEAT	-	-	3,464.99	1.00	1	0	-	-
PANG CHUN WEI	-	-	-	-	1	0	-	-
TEE WEI KANG	7,800.00	3.00	10,782.00	4.00	1	1	3.00	2,600.00
Grand Total	10,599.96	4.00	49,264.44	16.00	6	33%	0.67	2,649.99

1st Qtr 49,264.44 16 6 51% 1.16 3,079.03

Agency WEI KANG
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Age	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	-	-	23,936.29	8.00	1	0	-	-
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
LIEW PUA KANG	6,480.00	3.00	11,561.16	4.00	1	1	3.00	2,160.00
NG BOON KEAT	3,000.00	1.00	464.99	-	1	1	-	-
PANG CHUN WEI	8,400.00	2.00	8,400.00	2.00	1	1	2.00	4,200.00
TEE WEI KANG	2,283.96	1.00	13,065.96	5.00	1	1	1.00	2,283.96
Grand Total	14,163.96	5.00	63,428.40	21.00	6	67%	1.00	2,832.79

Agency WEI KANG
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Age	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	4,800.00	1.00	28,736.29	9.00	1	1	1.00	4,800.00
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
LIEW PUA KANG	15,816.00	6.00	27,377.16	10.00	1	1	6.00	2,636.00
NG BOON KEAT	-	-	464.99	-	1	0	-	-

PANG CHUN WEI	12,625.32	5.00	21,025.32	7.00	1	1	5.00	2,525.06
TEE WEI KANG	16,766.16	5.00	29,832.12	9.00	1	1	5.00	3,353.23
Grand Total	50,007.48	17.00	113,435.88	37.00	6	67%	2.83	2,941.62

Agency WEI KANG
Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Age	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	11,992.44	6.00	40,728.73	15.00	1	1	6.00	1,998.74
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
LIEW PUA KANG	2,160.00	1.00	29,537.16	11.00	1	1	1.00	2,160.00
NG BOON KEAT	12,159.00	1.00	12,623.99	1.00	1	1	1.00	12,159.00
PANG CHUN WEI	10,569.00	4.00	31,594.32	11.00	1	1	4.00	2,642.25
TEE WEI KANG	5,520.00	2.00	35,352.12	11.00	1	1	2.00	2,760.00
Grand Total	42,400.44	14.00	155,836.32	51.00	6	83%	2.33	3,028.60

2nd Qtr 106,571.88 36 6 72% 2.06 2,960.33

1st Half 155,836.32 51 6 62% 1.61 3,055.61

Agency WEI KANG
Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Age	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	6,000.00	2.00	46,728.73	17.00	1	1	2.00	3,000.00
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
LIEW PUA KANG	4,920.00	2.00	34,457.16	13.00	1	1	2.00	2,460.00
NG BOON KEAT	4,030.00	1.00	16,653.99	2.00	1	1	1.00	4,030.00
PANG CHUN WEI	3,215.04	1.00	34,809.36	12.00	1	1	1.00	3,215.04
TEE WEI KANG	8,001.00	2.00	43,353.12	13.00	1	1	2.00	4,000.50
Grand Total	26,166.04	8.00	182,002.36	59.00	6	83%	1.33	3,270.76

Agency WEI KANG
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Age	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	26,502.81	4.00	73,231.54	21.00	1	1	4.00	6,625.70
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
LIEW PUA KANG	9,960.00	4.00	44,417.16	17.00	1	1	4.00	2,490.00
NG BOON KEAT	3,657.10	1.00	20,311.09	3.00	1	1	1.00	3,657.10
PANG CHUN WEI	18,119.04	4.00	52,928.40	16.00	1	1	4.00	4,529.76
TEE WEI KANG	13,320.00	5.00	56,673.12	18.00	1	1	5.00	2,664.00
Grand Total	71,558.95	18.00	253,561.31	77.00	6	83%	3.00	3,975.50

Agency WEI KANG
Rank (GAM DIRECT)

September	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Age	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	17,040.00	4.00	90,271.54	25.00	1	1	4.00	4,260.00
LIEW PUA KANG	18,300.00	5.00	62,717.16	22.00	1	1	5.00	3,660.00
NG BOON KEAT	-	-	20,311.09	3.00	1	0	-	-
PANG CHUN WEI	11,040.00	4.00	63,968.40	20.00	1	1	4.00	2,760.00
TEE WEI KANG	34,920.40	4.00	97,593.52	24.00	1	1	4.00	8,730.10
Grand Total	81,300.40	17.00	334,861.71	94.00	5	80%	3.40	4,782.38

3rd Qtr 179,025.39 43.00 5 69% 1.93 4,163.38

Up to date 334,861.71 94.00 5 64% 1.71 3,562.36