

GV Platform

Financing Scheme

2025

Financing Scheme in Summary

| Principal | GV | SLM | | AHAM | |
|---------------------------------|---|---------------------------|--------------------------|-----------------------------------|----------------|
| Category | AIA Life | SLM Takaful (AFYC) | | Funds | |
| Package | TES | AFS | MBP | IWAP | ALPHA |
| Duration | 6 months | 6 months | 12 months | 12 months | 6 months |
| Amount (RM) | 3K, 5K, 7K, 10K | 3K only | 3K, 5K, 7K, 10K | 3K to 4K | 5K and above |
| Type | Fixed | Fixed | Scale up | Scale up | Fixed |
| Monthly Sales Target (ANP/AFYC) | 10.5K, 17.5K, 24.5K, 35K | 8K | 10.5K, 17.5K, 24.5K, 35K | RM 400K | As assigned |
| Min cases per mth | 3 cases | 3 cases | 3 cases | 5 cases | Not applicable |
| Extend to 2 nd Yr | No | No | Yes if achieve 420K | No | No |
| Monthly Payment | Pay if achieve monthly KPI and will pay on top of sales commission. (note: SLM MBP package on 2 nd year is on Top-up basis, 50K bonus if achieve AFYC420 in 2 nd year) | | | | Pay upfront |
| PR0, PR1 % | 85% | 85% | 85% | Not applicable | |
| Catch up program | Only previous one month* | Only previous one month** | Yearly with min 420K | Quarterly | No |
| Claw back if PR below 85% | Yes | Yes | Yes | Not applicable | |
| Performance Review | Monthly | Monthly | Monthly | Monthly | |
| Production Count | Picked up | Picked up | Picked up | Upon fully invested or acceptance | |

Note: All candidate must fill up Candidate Profile form, Character & Career Suitability test, Interviewed by respective GAM then to attend specific Principal Interview

* Provided previous month with min one case. ** Provided previous month with min one case and to fulfil month to date total target AFYC & total number of cases.