



Rank (BDM)  
 BDM Moh Yee Ping

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAI EE WAH	-	-	5,844.96	2.00	1	0	-	-
LIM KHENG PING	3,910.27	1.00	20,639.57	5.00	1	1	1.00	3,910.27
LOH SWEE YEE	-	-	-	-	1	0	-	-
MOH YEE PING	9,883.16	3.00	18,952.66	6.00	1	1	3.00	3,294.39
THIEN WAN PHIN	-	-	2,795.60	1.00	1	0	-	-
YAP JING YI	4,532.70	1.00	15,729.90	3.00	1	1	1.00	4,532.70
Grand Total	18,326.13	5.00	63,962.69	17.00	6	50%	0.83	3,665.23

**2nd Qtr** 52,681.04 13 6 44% 0.72 4,052.39

**1st Half** 63,962.69 17 6 34% 0.51 3,762.51

Agency AIDEN LIM  
 Rank (BDM)  
 BDM Moh Yee Ping

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIM KHENG PING	-	-	20,639.57	5	1	0	-	-
LOH SWEE YEE	-	-	-	0	1	0	-	-
MOH YEE PING	-	-	18,952.66	6	1	0	-	-
THIEN WAN PHIN	17,345.00	2	20,140.60	3	1	1	2.00	8,672.50
YAP JING YI	-	-	15,729.90	3	1	0	-	-
Grand Total	17,345.00	2	75,462.73	17	5	20%	0.40	8,672.50

Agency AIDEN LIM  
 Rank (BDM)  
 BDM Moh Yee Ping

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIM KHENG PING	-	-	20,639.57	5.00	1	0	-	-
MOH YEE PING	8,066.64	2.00	27,019.30	8.00	1	1	2.00	4,033.32
THIEN WAN PHIN	-	-	20,140.60	3.00	1	0	-	-
YAP JING YI	7,463.30	1.00	23,193.20	4.00	1	1	1.00	7,463.30
Grand Total	15,529.94	3.00	90,992.67	20.00	4	50%	0.75	5,176.65

**Agency**

**GVF - CENTRAL**

Rank

(BDM)

BDM

Angeline Teoh Choo Yee

January	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	-	-	-	-	1	0	-	-
AU FEI EE	-	-	-	-	1	0	-	-
DORCAS LAI JIA SZEN	-	-	-	-	1	0	-	-
ENG CHUN WEI	-	-	-	-	1	0	-	-
GURUNATHAN A/L SUPURMANIN @ SI	-	-	-	-	1	0	-	-
HUE AI TING	-	-	-	-	1	0	-	-
LEE XUE MIN	-	-	-	-	1	0	-	-
TUNG YEW WENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	-	-	<b>8</b>	<b>0%</b>	-	-

Agency

GVF - CENTRAL

Rank

(BDM)

BDM

Angeline Teoh Choo Yee

February	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	-	-	-	-	1	0	-	-
AU FEI EE	35,280.00	3.00	35,280.00	3.00	1	1	3.00	11,760.00
DORCAS LAI JIA SZEN	-	-	-	-	1	0	-	-
ENG CHUN WEI	-	-	-	-	1	0	-	-
GURUNATHAN A/L SUPURMANIN @ SI	12,000.00	1.00	12,000.00	1.00	1	1	1.00	12,000.00
HUE AI TING	-	-	-	-	1	0	-	-
KONG CHEW VIN	-	-	-	-	1	0	-	-
LEE XUE MIN	2,400.00	1.00	2,400.00	1.00	1	1	1.00	2,400.00
TUNG YEW WENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>49,680.00</b>	<b>5.00</b>	<b>49,680.00</b>	<b>5.00</b>	<b>9</b>	<b>33%</b>	<b>0.56</b>	<b>9,936.00</b>

Agency

GVF - CENTRAL

Rank

(BDM)

BDM

Angeline Teoh Choo Yee

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	-	-	-	-	1	0	-	-
AU FEI EE	-	-	35,280.00	3.00	1	0	-	-
DORCAS LAI JIA SZEN	6,000.00	1.00	6,000.00	1.00	1	1	1.00	6,000.00
ENG CHUN WEI	2,400.00	1.00	2,400.00	1.00	1	1	1.00	2,400.00
GURUNATHAN A/L SUPURMANIN @ SI	-	-	12,000.00	1.00	1	0	-	-
HUE AI TING	-	-	-	-	1	0	-	-
KONG CHEW VIN	-	-	-	-	1	0	-	-
LEE XUE MIN	9,180.00	2.00	11,580.00	3.00	1	1	2.00	4,590.00
TUNG YEW WENG	24,000.00	2.00	24,000.00	2.00	1	1	2.00	12,000.00
WONG SI JING	50,400.00	1.00	50,400.00	1.00	1	1	1.00	50,400.00
<b>Grand Total</b>	<b>91,980.00</b>	<b>7.00</b>	<b>141,660.00</b>	<b>12.00</b>	<b>10</b>	<b>50%</b>	<b>0.70</b>	<b>13,140.00</b>

**1st Qtr**

**141,660.00**

**12**

**10**

**28%**

**0.42**

**11,805.00**

Agency

GVF - CENTRAL

Rank

(BDM)

BDM

Angeline Teoh Choo Yee

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	12,000.00	1.00	12,000.00	1.00	1	1	1.00	12,000.00
AU FEI EE	-	-	35,280.00	3.00	1	0	-	-
DORCAS LAI JIA SZEN	-	-	6,000.00	1.00	1	0	-	-
ENG CHUN WEI	-	-	2,400.00	1.00	1	0	-	-
GURUNATHAN A/L SUPURMANIN @ SI	30,000.00	2.00	42,000.00	2.00	1	1	2.00	15,000.00
HUE AI TING	-	-	-	-	1	0	-	-
KONG CHEW VIN	-	-	-	-	1	0	-	-
LEE XUE MIN	12,000.00	4.00	23,580.00	4.00	1	1	4.00	3,000.00
TIU KANG LIN	-	-	-	-	1	0	-	-
TUNG YEW WENG	-	-	24,000.00	2.00	1	0	-	-
WONG SI JING	-	-	50,400.00	1.00	1	0	-	-
<b>Grand Total</b>	<b>54,000.00</b>	<b>7.00</b>	<b>195,660.00</b>	<b>15.00</b>	<b>11</b>	<b>27%</b>	<b>0.64</b>	<b>7,714.29</b>

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Angeline Teoh Choo Yee

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	-	-	12,000.00	1.00	1	0	-	-
AU FEI EE	43,843.20	3.00	79,123.20	6.00	1	1	3.00	14,614.40
DORCAS LAI JIA SZEN	-	-	6,000.00	1.00	1	0	-	-
ENG CHUN WEI	5,040.00	1.00	7,440.00	2.00	1	1	1.00	5,040.00
GURUNATHAN A/L SUPURMANIN @ S	-	-	42,000.00	2.00	1	0	-	-
HUE AI TING	-	-	-	-	1	0	-	-
KONG CHEW VIN	-	-	-	-	1	0	-	-
LEE XUE MIN	-	-	23,580.00	4.00	1	0	-	-
TIU KANG LIN	-	-	-	-	1	0	-	-
TUNG YEW WENG	-	-	24,000.00	2.00	1	0	-	-
WONG SI JING	-	-	50,400.00	1.00	1	0	-	-
<b>Grand Total</b>	<b>48,883.20</b>	<b>4.00</b>	<b>244,543.20</b>	<b>19.00</b>	<b>11</b>	<b>18%</b>	<b>0.36</b>	<b>12,220.80</b>

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Angeline Teoh Choo Yee

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	-	-	12,000.00	1.00	1	0	-	-
AU FEI EE	12,000.00	1.00	91,123.20	7.00	1	1	1.00	12,000.00
DORCAS LAI JIA SZEN	-	-	6,000.00	1.00	1	0	-	-
ENG CHUN WEI	-	-	7,440.00	2.00	1	0	-	-
GURUNATHAN A/L SUPURMANIN @ S	-	-	42,000.00	2.00	1	0	-	-
HUE AI TING	-	-	-	-	1	0	-	-
LEE XUE MIN	6,000.00	2.00	29,580.00	6.00	1	1	2.00	3,000.00
TIU KANG LIN	-	-	-	-	1	0	-	-
TUNG YEW WENG	-	-	24,000.00	2.00	1	0	-	-
WONG SI JING	-	-	50,400.00	1.00	1	0	-	-
<b>Grand Total</b>	<b>18,000.00</b>	<b>3.00</b>	<b>262,543.20</b>	<b>22.00</b>	<b>10</b>	<b>20%</b>	<b>0.30</b>	<b>6,000.00</b>

**2nd Qtr** 120,883.20 14 10 22% 0.43 8,634.51

**1st Half** 262,543.20 22 10 25% 0.43 11,933.78

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Angeline Teoh Choo Yee

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	5,400.00	1.00	17,400.00	2.00	1	1	1.00	5,400.00
ENG CHUN WEI	-	-	7,440.00	2.00	1	0	-	-
GURUNATHAN A/L SUPURMANIN @ S	-	-	42,000.00	2.00	1	0	-	-
LEE XUE MIN	-	-	29,580.00	6.00	1	0	-	-
TUNG YEW WENG	-	-	24,000.00	2.00	1	0	-	-
<b>Grand Total</b>	<b>5,400.00</b>	<b>1.00</b>	<b>120,420.00</b>	<b>14.00</b>	<b>5</b>	<b>20%</b>	<b>0.20</b>	<b>5,400.00</b>

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Angeline Teoh Choo Yee

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANGELINE TEOH CHOO YEE	11,520.00	2.00	28,920.00	4.00	1	1	2.00	5,760.00
ENG CHUN WEI	-	-	7,440.00	2.00	1	0	-	-
GURUNATHAN A/L SUPURMANIN @ S	-	-	42,000.00	2.00	1	0	-	-
LEE XUE MIN	9,360.00	2.00	38,940.00	8.00	1	1	2.00	4,680.00
TUNG YEW WENG	-	-	24,000.00	2.00	1	0	-	-
<b>Grand Total</b>	<b>20,880.00</b>	<b>4.00</b>	<b>141,300.00</b>	<b>18.00</b>	<b>5</b>	<b>40%</b>	<b>0.80</b>	<b>5,220.00</b>

Agency **GVF - CENTRAL**  
 Rank (BDM)  
 BDM Chan Phui Jien

January	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAN PHUI JIEN	2,500.00	1.00	2,500.00	1.00	1	1	1.00	2,500.00
CHEW CHEOK HUONG	-	-	-	-	1	0	-	-
FOO YU SUEN	-	-	-	-	1	0	-	-
LIM HAU MUN	21,132.00	2.00	21,132.00	2.00	1	1	2.00	10,566.00
MAH HOOI XIN	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>23,632.00</b>	<b>3.00</b>	<b>23,632.00</b>	<b>3.00</b>	<b>6</b>	<b>33%</b>	<b>0.50</b>	<b>7,877.33</b>

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Chan Phui Jien

February	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAN PHUI JIEN	-	-	2,500.00	1.00	1	0	-	0
CHEW CHEOK HUONG	-	-	-	-	1	0	-	0
FOO YU SUEN	1,800.00	1.00	1,800.00	1.00	1	1	1.00	1800
LIM HAU MUN	-	-	21,132.00	2.00	1	0	-	0
MAH HOOI XIN	-	-	-	-	1	0	-	0
TAN TENG JENG	-	-	-	-	1	0	-	0
<b>Grand Total</b>	<b>1,800.00</b>	<b>1.00</b>	<b>25,432.00</b>	<b>4.00</b>	<b>6</b>	<b>17%</b>	<b>0.17</b>	<b>1,800.00</b>

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Chan Phui Jien

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAN PHUI JIEN	-	-	2,500.00	1.00	1	0	-	-
CHEW CHEOK HUONG	-	-	-	-	1	0	-	-
FOO YU SUEN	4,800.00	1.00	6,600.00	2.00	1	1	1.00	4,800.00
LIM HAU MUN	-	-	21,127.20	2.00	1	0	-	-
MAH HOOI XIN	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>4,800.00</b>	<b>1.00</b>	<b>30,227.20</b>	<b>5.00</b>	<b>6</b>	<b>17%</b>	<b>0.17</b>	<b>4,800.00</b>

**1st Qtr** **30,227.20** **5** **6** **22%** **0.28** **6,045.44**

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Chan Phui Jien

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAN PHUI JIEN	-	-	2,500.00	1.00	1	0	-	-
CHEW CHEOK HUONG	-	-	-	-	1	0	-	-
FOO YU SUEN	297.00	3.00	6,897.00	3.00	1	1	3.00	99.00
LIM HAU MUN	4,200.00	3.00	25,327.20	3.00	1	1	3.00	1,400.00
MAH HOOI XIN	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>4,497.00</b>	<b>6.00</b>	<b>34,724.20</b>	<b>7.00</b>	<b>6</b>	<b>33%</b>	<b>1.00</b>	<b>749.50</b>

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Chan Phui Jien

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAN PHUI JIEN	12,504.00	2.00	15,004.00	3.00	1	1	2.00	6,252.00
CHEW CHEOK HUONG	3,200.00	1.00	3,200.00	1.00	1	1	1.00	3,200.00
FOO YU SUEN	-	-	6,897.00	3.00	1	0	-	-
LIM HAU MUN	14,520.00	2.00	39,847.20	5.00	1	1	2.00	7,260.00
LIM SOO KHENG	-	-	-	-	1	0	-	-
MAH HOOI XIN	-	-	-	-	1	0	-	-
POON HOE FOO	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>30,224.00</b>	<b>5.00</b>	<b>64,948.20</b>	<b>12.00</b>	<b>8</b>	<b>38%</b>	<b>0.63</b>	<b>6,044.80</b>

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Chan Phui Jien

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAN PHUI JIEN	7,016.24	3.00	22,020.24	6.00	1	1	3.00	2,338.75
CHEW CHEOK HUONG	2,400.00	1.00	5,600.00	2.00	1	1	1.00	2,400.00
FOO YU SUEN	15,600.00	2.00	22,497.00	5.00	1	1	2.00	7,800.00
HOO FOO SON	55,020.00	6.00	55,020.00	6.00	1	1	6.00	9,170.00
LIM HAU MUN	4,800.00	2.00	44,647.20	7.00	1	1	2.00	2,400.00
LIM SOO KHENG	-	-	-	-	1	0	-	-
LUWE LE MOI	-	-	-	-	1	0	-	-
MAH HOOI XIN	-	-	-	-	1	0	-	-
POON HOE FOO	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>84,836.24</b>	<b>14.00</b>	<b>149,784.44</b>	<b>26.00</b>	<b>10</b>	<b>50%</b>	<b>1.40</b>	<b>6,059.73</b>

**2nd Qtr** 119,557.24 25 10 40% 1.01 4,782.29

**1st Half** 149,784.44 26 10 31% 0.64 5,760.94

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Chan Phui Jien

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAN PHUI JIEN	966.00	1.00	22,986.24	7.00	1	1	1.00	966.00
CHEW CHEOK HUONG	3,600.00	1.00	9,200.00	3.00	1	1	1.00	3,600.00
LUWE LE MOI	-	-	-	-	1	0	-	-
MAH HOOI XIN	-	-	-	-	1	0	-	-
POON HOE FOO	4,080.00	1.00	4,080.00	1.00	1	1	1.00	4,080.00
TAN TENG JENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>8,646.00</b>	<b>3.00</b>	<b>36,266.24</b>	<b>11.00</b>	<b>6</b>	<b>50%</b>	<b>0.50</b>	<b>2,882.00</b>

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Chan Phui Jien

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHAN PHUI JIEN	-	-	23,006.24	7.00	1	0	-	-
CHEW CHEOK HUONG	5,040.00	1.00	14,240.00	4.00	1	1	1.00	5,040.00
LUWE LE MOI	-	-	-	-	1	0	-	-
MAH HOOI XIN	-	-	-	-	1	0	-	-
TAN TENG JENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>5,040.00</b>	<b>1.00</b>	<b>37,246.24</b>	<b>11.00</b>	<b>5</b>	<b>20%</b>	<b>0.20</b>	<b>5,040.00</b>

Agency **GVF - CENTRAL**  
 Rank (BDM)  
 BDM Wong Soon Keong

January	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOO YUET YEN	-	-	-	-	1	0	0	-
LIEU CHEE MING	-	-	-	-	1	0	0	-
NEOH MEEI LING	12,000.00	1.00	12,000.00	1.00	1	1	1	12,000.00
NG JU LING	4,200.00	1.00	4,200.00	1.00	1	1	1	4,200.00
NG SENG KUANG	-	-	-	-	1	0	0	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	0	-
TANG KAH HIANG	8,400.00	2.00	8,400.00	2.00	1	1	2	4,200.00
WONG SOON KEONG	-	-	-	-	1	0	0	-
<b>Grand Total</b>	<b>24,600.00</b>	<b>4.00</b>	<b>24,600.00</b>	<b>4.00</b>	<b>8</b>	<b>38%</b>	<b>0.5</b>	<b>6,150.00</b>

Agency **GVF - CENTRAL**  
 Rank (BDM)  
 BDM Wong Soon Keong

February	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOO YUET YEN	-	-	-	-	1	0	-	-
LIEU CHEE MING	-	-	-	-	1	0	-	-
NEOH MEEI LING	48,000.00	3.00	60,000.00	4.00	1	1	3.00	16,000.00
NG JU LING	-	-	4,200.00	1.00	1	0	-	-
NG SENG KUANG	9,600.00	1.00	9,600.00	1.00	1	1	1.00	9,600.00
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TANG KAH HIANG	-	-	8,400.00	2.00	1	0	-	-
TEOH SENG TAY	-	-	-	-	1	0	-	-
WONG SOON KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>57,600.00</b>	<b>4.00</b>	<b>82,200.00</b>	<b>8.00</b>	<b>9</b>	<b>22%</b>	<b>0.44</b>	<b>14,400.00</b>

Agency **GVF - CENTRAL**  
 Rank (BDM)  
 BDM Wong Soon Keong

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOO YUET YEN	-	-	-	-	1	0	-	-
LIEU CHEE MING	-	-	-	-	1	0	-	-
NEOH MEEI LING	-	-	60,000.00	4.00	1	0	-	-
NG JU LING	9,480.00	1.00	13,680.00	2.00	1	1	1.00	9,480.00
NG SENG KUANG	-	-	9,600.00	1.00	1	0	-	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TANG KAH HIANG	-	-	8,400.00	2.00	1	0	-	-
TEOH SENG TAY	-	-	-	-	1	0	-	-
WONG SOON KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>9,480.00</b>	<b>1.00</b>	<b>91,680.00</b>	<b>9.00</b>	<b>9</b>	<b>11%</b>	<b>0.11</b>	<b>9,480.00</b>

**1st Qtr** **91,680.00** **9** **9** **24%** **0.35** **10,186.67**

Agency **GVF - CENTRAL**  
 Rank (BDM)  
 BDM Wong Soon Keong

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOO YUET YEN	-	-	-	-	1	0	-	-
LIEU CHEE MING	-	-	-	-	1	0	-	-
NEOH MEEI LING	-	-	60,000.00	4.00	1	0	-	-
NG JU LING	-	-	13,680.00	2.00	1	0	-	-
NG SENG KUANG	-	-	9,600.00	1.00	1	0	-	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TANG KAH HIANG	3,480.00	3.00	11,880.00	3.00	1	1	3.00	1,160.00
TEOH SENG TAY	-	-	-	-	1	0	-	-
WONG SOON KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>3,480.00</b>	<b>3.00</b>	<b>95,160.00</b>	<b>10.00</b>	<b>9</b>	<b>11%</b>	<b>0.33</b>	<b>1,160.00</b>

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Wong Soon Keong

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOO YUET YEN	-	-	-	-	1	0	-	-
LIEU CHEE MING	-	-	-	-	1	0	-	-
NEOH MEEI LING	-	-	60,000.00	4.00	1	0	-	-
NG JU LING	-	-	13,680.00	2.00	1	0	-	-
NG SENG KUANG	-	-	9,600.00	1.00	1	0	-	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TANG KAH HIANG	6,000.00	1.00	17,880.00	4.00	1	1	1.00	6,000.00
TEOH SENG TAY	-	-	-	-	1	0	-	-
WONG SOON KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>6,000.00</b>	<b>1.00</b>	<b>101,160.00</b>	<b>11.00</b>	<b>9</b>	<b>11%</b>	<b>0.11</b>	<b>6,000.00</b>

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Wong Soon Keong

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOO YUET YEN	-	-	-	-	1	0	-	-
LIEU CHEE MING	-	-	-	-	1	0	-	-
NEOH MEEI LING	-	-	60,000.00	4.00	1	0	-	-
NG JU LING	-	-	13,680.00	2.00	1	0	-	-
NG SENG KUANG	-	-	-	-	1	0	-	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TANG KAH HIANG	3,000.00	1.00	20,880.00	5.00	1	1	1.00	3,000.00
TEOH SENG TAY	-	-	-	-	1	0	-	-
WONG SOON KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>3,000.00</b>	<b>1.00</b>	<b>94,560.00</b>	<b>11.00</b>	<b>9</b>	<b>11%</b>	<b>0.11</b>	<b>3,000.00</b>

**2nd Qtr** 12,480.00 5 9 11% 0.19 2,496.00

**1st Half** 94,560.00 11 9 17% 0.27 8,596.36

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Wong Soon Keong

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOO YUET YEN	-	-	-	-	1	0	-	-
LIEU CHEE MING	-	-	-	-	1	0	-	-
NEOH MEEI LING	18,000.00	1.00	78,000.00	5.00	1	1	1.00	18,000.00
NG JU LING	-	-	13,680.00	2.00	1	0	-	-
NG SENG KUANG	-	-	96,000.00	1.00	1	0	-	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TANG KAH HIANG	-	-	20,880.00	5.00	1	0	-	-
TEOH SENG TAY	-	-	-	-	1	0	-	-
WONG SOON KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>18,000.00</b>	<b>1.00</b>	<b>208,560.00</b>	<b>13.00</b>	<b>9</b>	<b>11%</b>	<b>0.11</b>	<b>18,000.00</b>

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Wong Soon Keong

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOO YUET YEN	-	-	-	-	1	0	-	-
LIEU CHEE MING	-	-	-	-	1	0	-	-
NEOH MEEI LING	16,800.00	1.00	94,800.00	6.00	1	1	1.00	16,800.00
NG JU LING	-	-	13,680.00	2.00	1	0	-	-
NG SENG KUANG	-	-	9,600.00	1.00	1	0	-	-
S MUGANDAN A/L SELVARAJAH	-	-	-	-	1	0	-	-
TANG KAH HIANG	9,720.00	2.00	30,600.00	7.00	1	1	2.00	4,860.00
TEOH SENG TAY	-	-	-	-	1	0	-	-
WONG SOON KEONG	18,840.00	1.00	18,840.00	1.00	1	1	1.00	18,840.00
<b>Grand Total</b>	<b>45,360.00</b>	<b>4.00</b>	<b>167,520.00</b>	<b>17.00</b>	<b>9</b>	<b>33%</b>	<b>0.44</b>	<b>11,340.00</b>

**Agency****GVF - CENTRAL**

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Au Fei Ee

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
AU FEI EE	-	-	91,123.20	7.00	1	0	-	-
DORCAS LAI JIA SZEN	-	-	6,000.00	1.00	1	0	-	-
HUE AI TING	-	-	-	-	1	0	-	-
TIU KANG LIN	6,000.00	1.00	6,000.00	1.00	1	1	1.00	6,000.00
WONG SI JING	-	-	50,400.00	1.00	1	0	-	-
<b>Grand Total</b>	<b>6,000.00</b>	<b>1.00</b>	<b>153,523.20</b>	<b>10.00</b>	<b>5</b>	<b>20%</b>	<b>0.20</b>	<b>6,000.00</b>

Agency GVF - CENTRAL  
 Rank (BDM)  
 BDM Au Fei Ee

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
AU FEI EE	3,720.00	1.00	94,843.20	8.00	1	1	1.00	3,720.00
DORCAS LAI JIA SZEN	-	-	6,000.00	1.00	1	0	-	-
HUE AI TING	-	-	-	-	1	0	-	-
TIU KANG LIN	-	-	6,000.00	1.00	1	0	-	-
WONG SI JING	-	-	50,400.00	1.00	1	0	-	-
<b>Grand Total</b>	<b>3,720.00</b>	<b>1.00</b>	<b>157,243.20</b>	<b>11.00</b>	<b>5</b>	<b>20%</b>	<b>0.20</b>	<b>3,720.00</b>

Agency **GVF - KK**  
 Rank (BDM)  
 BDM Brandon Wong Ken Vui

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	108,000.00	2.00	108,000.00	2.00	1	1	2	54000
CHIEW FATT YING	-	-	-	-	1	0	0	0
CHONG TSU TSHUNG	-	-	-	-	1	0	0	0
DAPHNE WONG JIA PING	-	-	-	-	1	0	0	0
ERIC GORDAN YAPP CHANG SHIUNG	-	-	-	-	1	0	0	0
KAREN TANG KIT LU	-	-	-	-	1	0	0	0
LEE AI LIN	-	-	-	-	1	0	0	0
MARIANI BINTI ARMANDO	-	-	-	-	1	0	0	0
NG SAN SAN	-	-	-	-	1	0	0	0
NOVENA CHIN	-	-	-	-	1	0	0	0
<b>Grand Total</b>	<b>108,000.00</b>	<b>2.00</b>	<b>108,000.00</b>	<b>2.00</b>	<b>10</b>	<b>10%</b>	<b>0.2</b>	<b>54,000.00</b>

Agency **GVF - KK**  
 Rank (BDM)  
 BDM Brandon Wong Ken Vui

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1	0	-	-
CHIEW FATT YING	-	-	-	-	1	0	-	-
DAPHNE WONG JIA PING	6,000.00	1.00	6,000.00	1.00	1	1	1.00	6,000.00
KAREN TANG KIT LU	-	-	-	-	1	0	-	-
LEE AI LIN	-	-	-	-	1	0	-	-
MARIANI BINTI ARMANDO	-	-	-	-	1	0	-	-
NOVENA CHIN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>6,000.00</b>	<b>1.00</b>	<b>114,000.00</b>	<b>3.00</b>	<b>7</b>	<b>14%</b>	<b>0.14</b>	<b>6,000.00</b>

Agency **GVF - KK**  
 Rank (BDM)  
 BDM Brandon Wong Ken Vui

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1	0	-	-
CHIEW FATT YING	-	-	-	-	1	0	-	-
DAPHNE WONG JIA PING	-	-	6,000.00	1.00	1	0	-	-
KAREN TANG KIT LU	-	-	-	-	1	0	-	-
LEE AI LIN	-	-	-	-	1	0	-	-
MARIANI BINTI ARMANDO	-	-	-	-	1	0	-	-
NOVENA CHIN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>-</b>	<b>-</b>	<b>114,000.00</b>	<b>3.00</b>	<b>7</b>	<b>0%</b>	<b>-</b>	<b>-</b>

**1st Qtr** **114000** **3** **5** **6%** **0.11** **38,000.00**

Agency **GVF - KK**  
 Rank (BDM)  
 BDM Brandon Wong Ken Vui

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1	0	-	-
CHIEW FATT YING	-	-	-	-	1	0	-	-
DAPHNE WONG JIA PING	13,000.00	2.00	19,000.00	2.00	1	1	2.00	6,500.00
KAREN TANG KIT LU	-	-	-	-	1	0	-	-
LEE AI LIN	-	-	-	-	1	0	-	-
MARIANI BINTI ARMANDO	-	-	-	-	1	0	-	-
NOVENA CHIN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>13,000.00</b>	<b>2.00</b>	<b>127,000.00</b>	<b>4.00</b>	<b>7</b>	<b>14%</b>	<b>0.29</b>	<b>6,500.00</b>

Agency GVF - KK  
 Rank (BDM)  
 BDM Brandon Wong Ken Vui

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1	0	-	-
DAPHNE WONG JIA PING	-	-	19,000.00	2.00	1	0	-	-
KAREN TANG KIT LU	-	-	-	-	1	0	-	-
LEE AI LIN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	127,000.00	4.00	4	0	-	-

Agency GVF - KK  
 Rank (BDM)  
 BDM Brandon Wong Ken Vui

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1	0	-	-
DAPHNE WONG JIA PING	-	-	-	-	1	0	-	-
KAREN TANG KIT LU	-	-	-	-	1	0	-	-
LEE AI LIN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	108,000.00	2.00	4	0%	-	-

**2nd Qtr** 13,000.00 2 4 5% 0.10 6,500.00

**1st Half** 127,000.00 4 4 5% 0.10 31,750.00

Agency GVF - KK  
 Rank (BDM)  
 BDM Brandon Wong Ken Vui

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1.00	0	-	-
DAPHNE WONG JIA PING	-	-	19,000.00	2.00	1.00	0	-	-
KAREN TANG KIT LU	4,872.00	2.00	4,872.00	2.00	1.00	1	2.00	2,436.00
LEE AI LIN	-	-	-	-	1.00	0	-	-
<b>Grand Total</b>	4,872.00	2.00	131,872.00	6.00	4.00	25%	0.50	2,436.00

Agency GVF - KK  
 Rank (BDM)  
 BDM Brandon Wong Ken Vui

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
BRANDON WONG KEN VUI	-	-	108,000.00	2.00	1.00	0	-	-
DAPHNE WONG JIA PING	-	-	19,000.00	2.00	1.00	0	-	-
KAREN TANG KIT LU	-	-	4,872.00	2.00	1.00	0	-	-
LEE AI LIN	-	-	-	-	1.00	0	-	-
<b>Grand Total</b>	-	-	131,872.00	6.00	4.00	0%	-	-

Agency **GVV**  
 Rank (BDM)  
 BDM Liew Hai Chen

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIEW HAI CHEN	3,600.00	1.00	3,600.00	1.00	1	1	1	3,600.00
LIEW SAN HUA	-	-	-	-	1	0	0	-
<b>Grand Total</b>	<b>3,600.00</b>	<b>1.00</b>	<b>3,600.00</b>	<b>1.00</b>	<b>2</b>	<b>50%</b>	<b>0.50</b>	<b>3,600.00</b>

Agency GVV  
 Rank (BDM)  
 BDM Liew Hai Chen

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIEW HAI CHEN	-	-	3,700.00	1.00	1	0	-	-
LIEW SAN HUA	5,892.26	2.00	6,288.26	2.00	1	1	2.00	2,946.13
<b>Grand Total</b>	<b>5,892.26</b>	<b>2.00</b>	<b>9,988.26</b>	<b>3.00</b>	<b>2</b>	<b>50%</b>	<b>1.00</b>	<b>2,946.13</b>

Agency GVV  
 Rank (BDM)  
 BDM Liew Hai Chen

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIEW HAI CHEN	3,100.00	1.00	6,800.00	2.00	1	1	1.00	3,100.00
LIEW SAN HUA	30,400.00	8.00	36,688.26	10.00	1	1	8.00	3,800.00
<b>Grand Total</b>	<b>33,500.00</b>	<b>9.00</b>	<b>43,488.26</b>	<b>12.00</b>	<b>2</b>	<b>100%</b>	<b>4.50</b>	<b>3,722.22</b>

**1st Qtr 43,488.26 12 2 67% 2.00 3,624.02**

Agency GVV  
 Rank (BDM)  
 BDM Liew Hai Chen

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIEW HAI CHEN	-	-	6,800.00	2.00	1	0	-	-
LIEW SAN HUA	2,640.00	1.00	39,328.26	11.00	1	1	1.00	2,640.00
<b>Grand Total</b>	<b>2,640.00</b>	<b>1.00</b>	<b>46,128.26</b>	<b>13.00</b>	<b>2</b>	<b>50%</b>	<b>0.50</b>	<b>2,640.00</b>

Agency GVV  
 Rank (BDM)  
 BDM Liew Hai Chen

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIEW HAI CHEN	6,039.60	2.00	12,839.60	4.00	1	1	2.00	3,019.80
LIEW SAN HUA	4,800.00	2.00	44,128.26	13.00	1	1	2.00	2,400.00
<b>Grand Total</b>	<b>10,839.60</b>	<b>4.00</b>	<b>56,967.86</b>	<b>17.00</b>	<b>2</b>	<b>100%</b>	<b>2.00</b>	<b>2,709.90</b>

Agency GVV  
 Rank (BDM)  
 BDM Liew Hai Chen

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIEW HAI CHEN	-	-	12,839.60	4.00	1	0	-	-
LIEW SAN HUA	2,640.00	1.00	46,768.26	14.00	1	1	1.00	2,640.00
Grand Total	2,640.00	1.00	59,607.86	18.00	2	50%	0.50	2,640.00

**2nd Qtr** 16,119.60 6.00 2 67% 1.00 2,686.60

**1st Half** 59,607.86 18 2 67% 1.50 3,311.55

Agency GVV  
 Rank (All)  
 BDM Liew Hai Chen

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIEW HAI CHEN	-	-	12,839.60	4.00	1	0	-	-
LIEW SAN HUA	-	-	46,768.26	14.00	1	0	-	-
Grand Total	-	-	59,607.86	18.00	2	0%	-	-

Agency GVV  
 Rank (All)  
 BDM Liew Hai Chen

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIEW HAI CHEN	100.00	-	12,939.60	4.00	1	0	-	-
LIEW SAN HUA	2,160.00	-	48,928.26	14.00	1	0	-	-
Grand Total	2,260.00	-	61,867.86	18.00	2	0%	-	-

Agency **GVV**  
 Rank (BDM)  
 BDM Liew Puho Ling

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIEW PUHO LING	16,312.00	1	16,312.00	1	1	1	1	16,312.00
<b>Grand Total</b>	<b>16,312.00</b>	<b>1</b>	<b>16,312.00</b>	<b>1</b>	<b>1</b>	<b>100%</b>	<b>1.00</b>	<b>16,312.00</b>

Agency **GVV**  
 Rank (BDM)  
 BDM Liew Puho Ling

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIEW PUHO LING	3,000.00	1.00	19,312.00	2.00	1	1	1.00	3,000.00
YEO HUI HUA	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>3,000.00</b>	<b>1.00</b>	<b>19,312.00</b>	<b>2.00</b>	<b>2</b>	<b>50%</b>	<b>0.50</b>	<b>3,000.00</b>

Agency **GVV**  
 Rank (BDM)  
 BDM Liew Puho Ling

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIEW PUHO LING	11,600.00	3.00	30,912.00	5.00	1	1	3.00	3,866.67
YEO HUI HUA	29,760.00	6.00	29,760.00	6.00	1	1	6.00	4,960.00
<b>Grand Total</b>	<b>41,360.00</b>	<b>9.00</b>	<b>60,672.00</b>	<b>11.00</b>	<b>2</b>	<b>100%</b>	<b>4.50</b>	<b>4,595.56</b>

**1st Qtr** **60,672.00** **11** **2** **83%** **2.00** **5,515.64**

Agency **GVV**  
 Rank (BDM)  
 BDM Liew Puho Ling

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG SZE JUN	-	-	-	-	1	0	-	-
LIEW PUHO LING	-	-	30,912.00	5.00	1	0	-	-
YEO HUI HUA	2,448.00	1.00	32,208.00	7.00	1	1	1.00	2,448.00
<b>Grand Total</b>	<b>2,448.00</b>	<b>1.00</b>	<b>63,120.00</b>	<b>12.00</b>	<b>3</b>	<b>33%</b>	<b>0.33</b>	<b>2,448.00</b>

Agency **GVV**  
 Rank (BDM)  
 BDM Liew Puho Ling

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG SZE JUN	3,600.00	1.00	3,600.00	1.00	1	1	1.00	3,600.00
LIEW PUHO LING	9,700.00	2.00	40,612.00	7.00	1	1	2.00	4,850.00
YEO HUI HUA	10,115.88	5.00	42,323.88	12.00	1	1	5.00	2,023.18
<b>Grand Total</b>	<b>23,415.88</b>	<b>8.00</b>	<b>86,535.88</b>	<b>20.00</b>	<b>3</b>	<b>100%</b>	<b>2.67</b>	<b>2,926.99</b>

Agency GVV  
 Rank (BDM)  
 BDM Liew Puho Ling

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG SZE JUN	3,214.68	1.00	6,814.68	2.00	1	1	1.00	3,214.68
LIEW PUHO LING	4,599.96	2.00	45,211.96	9.00	1	1	2.00	2,299.98
YEO HUI HUA	-	-	42,323.88	12.00	1	0	-	-
Grand Total	7,814.64	3.00	94,350.52	23.00	3	67%	1.00	2,604.88

**2nd Qtr** 33,678.52 12.00 3 67% 1.33 2,806.54

**1st Half** 94,350.52 23 3 75% 1.67 4,102.20

Agency GVV  
 Rank (BDM)  
 BDM Liew Puho Ling

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG SZE JUN	-	-	6,814.64	2.00	1	0	-	-
LIEW PUHO LING	-	-	45,211.96	9.00	1	0	-	-
YEO HUI HUA	-	-	42,323.88	12.00	1	0	-	-
Grand Total	-	-	94,350.48	23.00	3	0%	-	#DIV/0!

Agency GVV  
 Rank (BDM)  
 BDM Liew Puho Ling

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG SZE JUN	4,513.05	1.00	11,327.73	3.00	1	1	1.00	4,513.05
LIEW PUHO LING	12,192.00	5.00	57,403.96	14.00	1	1	5.00	2,438.40
YEO HUI HUA	-	-	42,323.88	12.00	1	0	-	-
Grand Total	16,705.05	6.00	111,055.57	29.00	3	67%	2.00	2,784.18

Agency **JBBO DIRECT**  
 Rank (BDM)  
 BDM Yap Chen Heng

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	-	-	-	-	1	0	0	0
WONG KEE LEUNG	-	-	-	-	1	0	0	0
YAP CHEN HENG	-	-	-	-	1	0	0	0
<b>Grand Total</b>	-	-	-	-	3	0	0	0

Agency **JBBO DIRECT**  
 Rank (BDM)  
 BDM Yap Chen Heng

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	13,193.08	6.00	13,193.08	6.00	1	1	6	2,198.85
WONG KEE LEUNG	-	-	-	-	1	0	0	-
YAP CHEN HENG	-	-	-	-	1	0	0	-
<b>Grand Total</b>	13,193.08	6.00	13,193.08	6.00	3	33%	2	2,198.85

Agency **JBBO DIRECT**  
 Rank (BDM)  
 BDM Yap Chen Heng

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	2,600.04	1.00	10,593.04	5.00	1	0	-	-
WONG KEE LEUNG	-	-	-	-	1	0	-	-
YAP CHEN HENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	2,600.04	1.00	10,593.04	5.00	3	0	-	-

**1st Qtr** 10,593.04 5 11% 0.67 2,118.61

Agency **JBBO DIRECT**  
 Rank (BDM)  
 BDM Yap Chen Heng

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	2,400.00	1.00	8,193.04	4.00	1	1	-	-
WONG KEE LEUNG	-	-	-	-	1	0	-	-
YAP CHEN HENG	4,800.00	1.00	4,800.00	1.00	1	1	-	-
<b>Grand Total</b>	7,200.00	2.00	3,393.04	3.00	3	67%	-	-

Agency **JBBO DIRECT**  
 Rank (BDM)  
 BDM Yap Chen Heng

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	-	-	8,193.04	4.00	1	0	-	-
WONG KEE LEUNG	-	-	-	-	1	0	-	-
YAP CHEN HENG	-	-	4,800.00	1.00	1	0	-	-
<b>Grand Total</b>	-	-	3,393.04	3.00	3	0	-	-

Agency **JBBO DIRECT**  
 Rank (BDM)  
 BDM Yap Chen Heng

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	-	-	8,193.04	4.00	1	0	-	-
WONG KEE LEUNG	-	-	-	-	1	0	-	-
YAP CHEN HENG	4,800.00	1.00	-	-	1	1	1.00	4,800.00
<b>Grand Total</b>	4,800.00	1.00	8,193.04	4.00	3	33%	0.33	4,800.00

**2nd Qtr** -2400 -1 3 33% 0.11 2400

**1st Half** 8,193.04 4 3 22% 0.39 2,048.26

Agency JBBO DIRECT  
 Rank (BDM)  
 BDM Yap Chen Heng

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	-	-	8,193.04	4.00	1	0	0	-
WONG KEE LEUNG	-	-	-	-	1	0	0	-
YAP CHEN HENG	36.00	-	36.00	-	1	1	0	-
Grand Total	36.00	-	8,229.04	4.00	3	33%	-	-

Agency JBBO DIRECT  
 Rank (BDM)  
 BDM Yap Chen Heng

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOK WAI CHUN	3,000.00	1.00	11,193.04	5.00	1	1	1	3,000.00
WONG KEE LEUNG	-	-	-	-	1	0	0	-
YAP CHEN HENG	93.60	-	129.60	-	1	0	0	-
Grand Total	3,093.60	1.00	11,322.64	5.00	3	33%	1.00	3,093.60

**Agency**      **NORTHERN JACK LAI**

Rank            (BDM)

BDM            Ooi Ai Suang

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIM ENG LYE	-	-	-	-	1	0	-	-
OOI AI SUANG	-	-	-	-	1	0	-	-
OOI SIAW HUN	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	3	0%	-	-

Agency        NORTHERN JACK LAI

Rank            (BDM)

BDM            Ooi Ai Suang

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIM ENG LYE	-	-	-	-	1	0	-	-
OOI AI SUANG	3,504.00	1.00	3,504.00	1.00	1	1	1.00	3,504.00
OOI SIAW HUN	2,457.00	1.00	2,457.00	1.00	1	1	-	-
Grand Total	1,047.00	-	1,047.00	-	3	67%	0.33	-

Agency        NORTHERN JACK LAI

Rank            (BDM)

BDM            Ooi Ai Suang

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIM ENG LYE	2,799.96	1.00	2,799.96	1.00	1	1	1.00	2,799.96
OOI AI SUANG	60,804.00	1.00	64,308.00	2.00	1	1	1.00	60,804.00
OOI SIAW HUN	-	-	2,457.00	1.00	1	0	-	-
Grand Total	63,603.96	2.00	64,650.96	2.00	3	67%	0.67	31,801.98

<b>1st Qtr</b>			<b>64,650.96</b>	<b>2</b>	<b>3</b>	<b>44%</b>	<b>0.33</b>	<b>32,325.48</b>
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Agency        NORTHERN JACK LAI

Rank            (BDM)

BDM            Ooi Ai Suang

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIM ENG LYE	-	-	2,799.96	1.00	1	0	-	-
OOI AI SUANG	4,668.00	1.00	68,976.00	3.00	1	1	1.00	4,668.00
OOI SIAW HUN	2,457.00	-	-	-	1	1	-	-
Grand Total	7,125.00	1.00	71,775.96	4.00	3	67%	0.33	7,125.00

Agency        NORTHERN JACK LAI

Rank            (BDM)

BDM            Ooi Ai Suang

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIM ENG LYE	-	-	2,799.96	1.00	1	0	-	-
OOI AI SUANG	26,448.12	4.00	95,424.12	7.00	1	1	4.00	6,612.03
OOI SIAW HUN	29,011.00	2.00	29,011.00	2.00	1	1	2.00	14,505.50
Grand Total	55,459.12	6.00	127,235.08	10.00	3	67%	2.00	9,243.19

Agency NORTHERN JACK LAI  
 Rank (BDM)  
 BDM Ooi Ai Suang

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIM ENG LYE	5,300.04	1.00	8,100.00	2.00	1	1	1.00	5,300.04
OOI AI SUANG	14,775.96	1.00	110,200.08	8.00	1	1	1.00	14,775.96
OOI SIAW HUN	17,743.00	1.00	46,754.00	3.00	1	1	1.00	17,743.00
Grand Total	37,819.00	3.00	165,054.08	13.00	3	100%	1.00	12,606.33

**2nd Qtr** 100,403.12 10 3 78% 1.11 10,040.31

**1st Half** 165,054.08 13 3 61% 0.72 12,696.47

Agency NORTHERN JACK LAI  
 Rank (BDM)  
 BDM Ooi Ai Suang

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIM ENG LYE	-	0	8,100.00	2	1	0	-	-
OOI AI SUANG	-	0	110,200.08	8	1	0	-	-
OOI SIAW HUN	-	0	46,754.00	3	1	0	-	-
Grand Total	-	0	165,054.08	13	3	0%	-	-

Agency NORTHERN JACK LAI  
 Rank (BDM)  
 BDM Ooi Ai Suang

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIM ENG LYE	-	0	8,100.00	2	1	0	-	-
OOI AI SUANG	47,071.31	3	157,271.39	11	1	1	3.00	15,690.44
OOI SIAW HUN	10,872.00	2	51,626.00	5	1	1	2.00	5,436.00
Grand Total	57,943.31	5	216,997.39	18	3	67%	1.67	11,588.66





Agency **ONEIRIC**  
 Rank (BDM)  
 BDM Cheah Teck Wai

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

Agency ONEIRIC  
 Rank (BDM)  
 BDM Cheah Teck Wai

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	4,800.00	2.00	4,800.00	2.00	1	1	1.00	2,400.00
Grand Total	4,800.00	2.00	4,800.00	2.00	1	100%	1.00	2,400.00

Agency ONEIRIC  
 Rank (BDM)  
 BDM Cheah Teck Wai

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	2,400.00	1.00	7,200.00	3.00	1	1	1.00	2,400.00
Grand Total	2,400.00	1.00	7,200.00	3.00	1	100%	1.00	2,400.00

<b>1st Qtr</b>			<b>7,200.00</b>	<b>3</b>	<b>1</b>	<b>67%</b>	<b>0.67</b>	<b>2,400.00</b>
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Agency ONEIRIC  
 Rank (BDM)  
 BDM Cheah Teck Wai

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	480.00	-	7,680.00	3	1	1	-	-
Grand Total	480.00	-	7,680.00	3	1	100%	-	-

Agency ONEIRIC  
 Rank (BDM)  
 BDM Cheah Teck Wai

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	10,400.00	4.00	18,080.00	7.00	1	1	4.00	2,600.00
Grand Total	10,400.00	4.00	18,080.00	7.00	1	100%	4.00	2,600.00

Agency ONEIRIC  
 Rank (BDM)  
 BDM Cheah Teck Wai

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	3,888.00	1.00	21,968.00	8.00	1	1	1.00	3,888.00
Grand Total	3,888.00	1.00	21,968.00	8.00	1	100%	1.00	3,888.00

<b>2nd Qtr</b>			<b>14,768.00</b>	<b>5</b>	<b>1</b>	<b>100%</b>	<b>1.67</b>	<b>2,953.60</b>
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<b>1st Half</b>			<b>21,968.00</b>	<b>8</b>	<b>1</b>	<b>83%</b>	<b>1.17</b>	<b>2,746.00</b>
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Agency ONEIRIC  
Rank (BDM)  
BDM Cheah Teck Wai

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	-	-	21,968.00	8	1	0	-	-
Grand Total	-	-	21,968.00	8	1	0%	-	-

Agency ONEIRIC  
Rank (BDM)  
BDM Cheah Teck Wai

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH TECK WAI	7,200.00	3	29,168.00	11	1	1	3.00	2,400.00
Grand Total	7,200.00	3	29,168.00	11	1	100%	3.00	2,400.00

Agency **ONEIRIC**  
 Rank (BDM)  
 BDM Lim Seng Yew

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LIM SENG YEW	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	-	-	1	0%	-	-

Agency ONEIRIC  
 Rank (BDM)  
 BDM Lim Seng Yew

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOH WAI SHYUAN	10,080.00	4.00	10,080.00	4.00	1	1	-	2,520.00
LIM KOK SENG	140.00	-	140.00	-	0	0	-	-
LIM SENG YEW	-	-	-	-	1	0	-	-
<b>Grand Total</b>	10,220.00	4.00	10,220.00	4.00	2	50%	-	2,555.00

Agency ONEIRIC  
 Rank (BDM)  
 BDM Lim Seng Yew

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOH WAI SHYUAN	-	-	10,080.00	4.00	1	0	-	-
LIM KOK SENG	-	-	140.00	-	0	0	-	-
LIM SENG YEW	9,600.00	3.00	9,600.00	3.00	1	1	1.00	3,200.00
<b>Grand Total</b>	9,600.00	3.00	19,820.00	7.00	2	50%	0.50	3,200.00

**1st Qtr** **19,820.00** **7** **2** **33%** **0.17** **2,831.43**

Agency ONEIRIC  
 Rank (BDM)  
 BDM Lim Seng Yew

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOH WAI SHYUAN	11,261.36	4.00	21,341.36	8.00	1	1	4.00	2,667.67
LIM KOK SENG	-	-	140.00	-	0	0	-	-
LIM SENG YEW	-	-	9,600.00	3.00	1	0	-	-
<b>Grand Total</b>	11,261.36	4.00	31,081.36	11.00	2	50%	2.00	2,815.34

Agency ONEIRIC  
 Rank (BDM)  
 BDM Lim Seng Yew

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOH WAI SHYUAN	-	-	21,341.36	8.00	1	0	-	-
LIM KOK SENG	-	-	140.00	-	0	0	-	-
LIM SENG YEW	-	-	9,600.00	3.00	1	0	-	-
<b>Grand Total</b>	-	-	31,081.36	11.00	2	0%	-	-

Agency ONEIRIC  
 Rank (BDM)  
 BDM Lim Seng Yew

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOH WAI SHYUAN	-	-	21,341.36	8.00	1	0	-	-
LIM KOK SENG	-	-	140.00	-	0	0	-	-
LIM SENG YEW	18,352.80	3.00	27,952.80	6.00	1	1	3.00	6,117.60
Grand Total	18,352.80	3.00	49,434.16	14.00	2	50%	1.50	6,117.60

**2nd Qtr** **29,614.16** **7** **2** **33%** **1.17** **4,230.59**

**1st Half** **49,434.16** **14** **2** **33%** **0.67** **3,531.01**

Agency ONEIRIC  
 Rank (BDM)  
 BDM Lim Seng Yew

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOH WAI SHYUAN	3,000.00	1	24,341.36	9	1	1	1.00	3,000.00
LIM SENG YEW	7,260.00	1	35,212.80	7	1	1	1.00	7,260.00
Grand Total	10,260.00	2	59,554.16	16	2	100%	1.00	5,130.00

Agency ONEIRIC  
 Rank (BDM)  
 BDM Lim Seng Yew

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KOH WAI SHYUAN	-	-	24,341.36	9.00	1	0	-	-
LIM SENG YEW	720.00	-	35,932.80	7.00	1	0	-	-
Grand Total	720.00	-	60,274.16	16.00	2	0%	-	-

Agency **ONEIRIC**  
 Rank (BDM)  
 BDM Sem Seou Yein

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KHOO PEI SIAH	-	-	-	-	1	0	-	-
KOH SUET TING	3,576.00	- 1.00	3,576.00	- 1.00	1	1	- 1.00	- 3,576.00
SEM SEOU YEIN	8,199.96	1.00	8,199.96	1.00	1	1	1.00	8,199.96
TAI AN GEE	6,228.00	2.00	6,228.00	2.00	1	1	2.00	3,114.00
<b>Grand Total</b>	<b>18,003.96</b>	<b>2.00</b>	<b>18,003.96</b>	<b>2.00</b>	<b>4</b>	<b>75%</b>	<b>0.50</b>	<b>9,001.98</b>

Agency ONEIRIC  
 Rank (All)  
 BDM Sem Seou Yein

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KHOO PEI SIAH	-	-	-	-	1	0	-	-
KOH SUET TING	-	-	3,576.00	- 1.00	1	0	-	-
SEM SEOU YEIN	-	-	8,199.96	1.00	1	0	-	-
TAI AN GEE	1,800.00	1.00	8,028.00	3.00	1	1	1.00	1,800.00
<b>Grand Total</b>	<b>1,800.00</b>	<b>1.00</b>	<b>19,803.96</b>	<b>3.00</b>	<b>4</b>	<b>25%</b>	<b>0.25</b>	<b>1,800.00</b>

Agency ONEIRIC  
 Rank (All)  
 BDM Sem Seou Yein

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KHOO PEI SIAH	25,620.08	8.00	25,620.08	8.00	1	1	8.00	3,202.51
KOH SUET TING	7,600.08	-	11,176.08	- 1.00	1	1	-	-
SEM SEOU YEIN	-	-	8,199.96	1.00	1	0	-	-
TAI AN GEE	7,080.00	1.00	15,108.00	4.00	1	1	1.00	7,080.00
<b>Grand Total</b>	<b>40,300.16</b>	<b>9.00</b>	<b>60,104.12</b>	<b>12.00</b>	<b>4</b>	<b>75%</b>	<b>2.25</b>	<b>4,477.80</b>

**1st Qtr 60,104.12 12 4 58% 1.00 5,008.68**

Agency ONEIRIC  
 Rank (All)  
 BDM Sem Seou Yein

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KHOO PEI SIAH	5,700.00	2.00	31,320.08	10.00	1	1	2.00	2,850.00
KOH SUET TING	-	-	11,176.08	- 1.00	1	0	-	-
SEM SEOU YEIN	20,692.00	2.00	28,891.96	3.00	1	1	2.00	10,346.00
TAI AN GEE	-	-	15,108.00	4.00	1	0	-	-
<b>Grand Total</b>	<b>26,392.00</b>	<b>4.00</b>	<b>86,496.12</b>	<b>16.00</b>	<b>4</b>	<b>50%</b>	<b>1.00</b>	<b>6,598.00</b>

Agency ONEIRIC  
 Rank (All)  
 BDM Sem Seou Yein

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KHOO PEI SIAH	2,400.00	1.00	33,720.08	11.00	1	1	1.00	2,400.00
KOH SUET TING	-	-	11,176.08	- 1.00	1	0	-	-
SEM SEOU YEIN	-	-	28,891.96	3.00	1	0	-	-
TAI AN GEE	-	-	15,108.00	4.00	1	0	-	-
<b>Grand Total</b>	<b>2,400.00</b>	<b>1.00</b>	<b>88,896.12</b>	<b>17.00</b>	<b>4</b>	<b>25%</b>	<b>0.25</b>	<b>2,400.00</b>

Agency ONEIRIC  
 Rank (All)  
 BDM Sem Seou Yein

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KHOO PEI SIAH	-	-	33,720.08	11.00	1	0	-	-
KOH SUET TING	3,740.04	-	14,916.12	1.00	1	1	-	-
SEM SEOU YEIN	-	-	28,891.96	3.00	1	0	-	-
TAI AN GEE	-	-	15,108.00	4.00	1	0	-	-
<b>Grand Total</b>	<b>3,740.04</b>	<b>-</b>	<b>92,636.16</b>	<b>17.00</b>	<b>4</b>	<b>25%</b>	<b>-</b>	<b>-</b>

**2nd Qtr** **32,532.04** **5** **4** **33%** **0.42** **6,506.41**

**1st Half** **92,636.16** **17** **4** **46%** **0.71** **5,449.19**

Agency ONEIRIC  
 Rank (BDM)  
 BDM Sem Seou Yein

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KHOO PEI SIAH	7,200.00	2	40,920.08	13	1	1	2.00	3,600.00
KOH SUET TING	3,660.90	1	18,577.02	0	1	1	1.00	3,660.90
SEM SEOU YEIN	-	-	28,891.96	3	1	0	-	-
TAI AN GEE	5,110.52	3	20,218.52	7	1	1	3.00	1,703.51
<b>Grand Total</b>	<b>15,971.42</b>	<b>6</b>	<b>108,607.58</b>	<b>23</b>	<b>4</b>	<b>75%</b>	<b>1.50</b>	<b>2,661.90</b>

Agency ONEIRIC  
 Rank (BDM)  
 BDM Sem Seou Yein

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KHOO PEI SIAH	3,000.00	1	43,920.08	14	1	1	1.00	3,000.00
KOH SUET TING	6,858.00	2	25,435.02	2	1	1	2.00	3,429.00
SEM SEOU YEIN	11,365.20	2	40,257.16	5	1	1	2.00	5,682.60
TAI AN GEE	19.20	-	20,237.72	7	1	0	-	-
<b>Grand Total</b>	<b>21,242.40</b>	<b>5</b>	<b>129,849.98</b>	<b>28</b>	<b>4</b>	<b>75%</b>	<b>1.25</b>	<b>4,248.48</b>

Agency **NEO**  
 Rank (BDM)  
 BDM Soo Ching Guan

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	3,600.00	1.00	3,600.00	1.00	1	1	-	-
GOH SZE MEI	3,600.00	1.00	3,600.00	1.00	1	1	1.00	3,600.00
KHIEW KIAN CHEW	-	-	-	-	1	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NG KUAN YEONG	6,728.76	2.00	6,728.76	2.00	1	1	2.00	3,364.38
SOO CHING GUAN	5,517.05	2.00	5,517.05	2.00	1	1	2.00	2,758.53
SOO KEE SIN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>19,445.81</b>	<b>6.00</b>	<b>19,445.81</b>	<b>6.00</b>	<b>8</b>	<b>50%</b>	<b>0.63</b>	<b>3,240.97</b>

Agency **NEO**  
 Rank (BDM)  
 BDM Soo Ching Guan

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	6,628.92	1.00	10,228.92	2.00	1	1	1.00	6,628.92
GOH SZE MEI	17,520.00	6.00	21,120.00	7.00	1	1	6.00	2,920.00
KHIEW KIAN CHEW	-	-	-	-	1	0	-	-
LEONG CHUM KIT	-	-	-	-	1	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NG KUAN YEONG	25,764.65	7.00	32,493.41	9.00	1	1	7.00	3,680.66
SOO CHING GUAN	14,217.70	3.00	19,734.75	5.00	1	1	3.00	4,739.23
SOO KEE SIN	15,840.00	2.00	15,840.00	2.00	1	1	2.00	7,920.00
<b>Grand Total</b>	<b>79,971.27</b>	<b>19.00</b>	<b>99,417.08</b>	<b>25.00</b>	<b>9</b>	<b>56%</b>	<b>2.11</b>	<b>4,209.01</b>

Agency **NEO**  
 Rank (BDM)  
 BDM Soo Ching Guan

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	-	-	10,228.92	1.00	1	0	-	-
GOH SZE MEI	2,040.00	1.00	23,160.00	8.00	1	1	1.00	2,040.00
KHIEW KIAN CHEW	-	-	-	-	1	0	-	-
LEONG CHUM KIT	-	-	-	-	1	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NG KUAN YEONG	-	-	32,493.41	9.00	1	0	-	-
SOO CHING GUAN	17,855.56	5.00	37,590.31	10.00	1	1	5.00	3,571.11
SOO KEE SIN	54,780.00	2.00	70,620.00	4.00	1	1	2.00	27,390.00
<b>Grand Total</b>	<b>74,675.56</b>	<b>8.00</b>	<b>174,092.64</b>	<b>32.00</b>	<b>9</b>	<b>33%</b>	<b>0.89</b>	<b>9,334.45</b>

**1st Qtr** **174,092.64** **32** **9** **46%** **1.21** **5,440.40**

Agency NEO  
 Rank (BDM)  
 BDM Soo Ching Guan

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	2,028.00	1.00	12,256.92	2.00	1	1	1.00	2,028.00
GOH SZE MEI	4,080.00	10.00	27,240.00	10.00	1	1	10.00	408.00
HENG SEE XIANG	-	-	-	-	1	0	-	-
KHIEW KIAN CHEW	-	-	-	-	1	0	-	-
LEONG CHUM KIT	-	-	-	-	1	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NG KUAN YEONG	13,000.00	8.00	45,493.41	12.00	1	1	8.00	1,625.00
SOO CHING GUAN	16,067.00	5.00	53,657.31	15.00	1	1	5.00	3,213.40
SOO KEE SIN	-	-	70,620.00	4.00	1	0	-	#DIV/0!
<b>Grand Total</b>	<b>35,175.00</b>	<b>24.00</b>	<b>209,267.64</b>	<b>43.00</b>	<b>10</b>	<b>40%</b>	<b>2.40</b>	<b>1,465.63</b>

Agency NEO  
 Rank (BDM)  
 BDM Soo Ching Guan

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	-	-	12,256.92	2.00	1	0	-	-
GOH SZE MEI	2,400.00	1.00	29,640.00	11.00	1	1	1.00	2,400.00
HENG SEE XIANG	-	-	-	-	1	0	-	-
KHIEW KIAN CHEW	9,840.00	1.00	9,840.00	1.00	1	1	1.00	9,840.00
LIM HUI TING	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NG KUAN YEONG	4,200.00	1.00	49,693.41	13.00	1	1	1.00	4,200.00
SOO CHING GUAN	12,863.20	4.00	66,520.51	19.00	1	1	4.00	3,215.80
SOO KEE SIN	-	-	70,620.00	4.00	1	0	-	-
<b>Grand Total</b>	<b>29,303.20</b>	<b>7.00</b>	<b>238,570.84</b>	<b>50.00</b>	<b>9</b>	<b>44%</b>	<b>0.78</b>	<b>4,186.17</b>

Agency NEO  
 Rank (BDM)  
 BDM Soo Ching Guan

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	6,075.00	2.00	18,331.92	4.00	1	1	2.00	3,037.50
GOH SZE MEI	7,800.00	2.00	37,440.00	13.00	1	1	2.00	3,900.00
GOH SZE YEONG	-	-	-	-	1	0	-	-
HENG SEE XIANG	-	-	-	-	1	0	-	-
KHIEW KIAN CHEW	12,000.00	1.00	21,840.00	2.00	1	1	1.00	12,000.00
LIM HUI TING	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NG KUAN YEONG	-	-	49,693.41	13.00	1	0	-	-
SOO CHING GUAN	16,580.40	4.00	83,100.91	23.00	1	1	4.00	4,145.10
SOO KEE SIN	-	-	70,620.00	4.00	1	0	-	-
<b>Grand Total</b>	<b>42,455.40</b>	<b>9.00</b>	<b>281,026.24</b>	<b>59.00</b>	<b>10</b>	<b>40%</b>	<b>0.90</b>	<b>4,717.27</b>

2nd Qtr 106,933.60 40 10 41% 1.36 2,673.34

1st Half 281,026.24 59 10 44% 1.28 4,763.16

Agency NEO  
 Rank (BDM)  
 BDM Soo Ching Guan

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	-	-	18,331.92	4	1	0	-	-
GOH SZE MEI	-	-	37,440.00	13	1	0	-	-
GOH SZE YEONG	-	-	-	0	1	0	-	-
HENG SEE XIANG	-	-	-	0	1	0	-	-
KHIEW KIAN CHEW	-	-	21,840.00	2	1	0	-	-
LIM HUI TING	-	-	-	0	1	0	-	-
NEO IVES	-	-	-	0	1	0	-	-
NG KUAN YEONG	6,200.04	1	55,893.45	14	1	1	1.00	6,200.04
SOO CHING GUAN	28,997.20	4	112,098.11	27	1	1	4.00	7,249.30
SOO KEE SIN	-	-	70,620.00	4	1	0	-	-
<b>Grand Total</b>	<b>35,197.24</b>	<b>5</b>	<b>316,223.48</b>	<b>64</b>	<b>10</b>	<b>20%</b>	<b>0.50</b>	<b>7,039.45</b>

Agency NEO  
 Rank (BDM)  
 BDM Soo Ching Guan

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG TSE KAI	-	-	18,331.92	4.00	1	0	-	-
GOH SZE MEI	9,542.28	4.00	46,982.28	17.00	1	1	4.00	2,385.57
GOH SZE YEONG	-	-	-	-	1	0	-	-
HENG SEE XIANG	-	-	-	-	1	0	-	-
KHIEW KIAN CHEW	-	-	21,840.00	2.00	1	0	-	-
LIM HUI TING	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NG KUAN YEONG	11,436.00	3.00	67,329.45	17.00	1	1	3.00	3,812.00
SOO CHING GUAN	24,077.40	6.00	136,175.51	33.00	1	1	6.00	4,012.90
SOO KEE SIN	-	-	70,620.00	4.00	1	0	-	-
<b>Grand Total</b>	<b>45,055.68</b>	<b>13.00</b>	<b>361,279.16</b>	<b>77.00</b>	<b>10</b>	<b>30%</b>	<b>1.30</b>	<b>3,465.82</b>

Agency NCP  
 Rank (BDM)  
 BDM Chia Hua Hong

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	- 1,765.20	- 1.00	- 1,765.20	- 1.00	1	0	-	-
CHOONG JIUN HORNG	432.00	-	432.00	-	1	1	-	-
FONG MEI FUN	-	-	-	-	1	0	-	-
Grand Total	- 1,333.20	- 1.00	- 1,333.20	- 1.00	3	33%	-	1,333.20

Agency NCP  
 Rank (BDM)  
 BDM Chia Hua Hong

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	3,333.00	1.00	1,567.80	-	1	1	1.00	3,333.00
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
FONG MEI FUN	1,442.76	1.00	1,442.76	1.00	1	1	1.00	1,442.76
Grand Total	4,775.76	2.00	3,442.56	1.00	3	67%	0.67	2,387.88

Agency NCP  
 Rank (BDM)  
 BDM Chia Hua Hong

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	2,184.00	1.00	3,751.80	1.00	1	1	1.00	2,184.00
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
FONG MEI FUN	6,645.00	1.00	8,087.76	2.00	1	1	1.00	6,645.00
Grand Total	8,829.00	2.00	12,271.56	3.00	3	67%	0.67	4,414.50

**1st Qtr 12,271.56 3 3 56% 0.44 4,090.52**

Agency NCP  
 Rank (BDM)  
 BDM Chia Hua Hong

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	-	-	3,751.80	1.00	1	0	-	-
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
FONG MEI FUN	-	-	8,087.76	2.00	1	0	-	-
Grand Total	-	-	12,271.56	3.00	3	0%	-	-

Agency NCP  
 Rank (BDM)  
 BDM Chia Hua Hong

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	-	-	3,751.80	1.00	1	0	-	-
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
FONG MEI FUN	-	-	8,087.76	2.00	1	0	-	-
Grand Total	-	-	12,271.56	3.00	3	0%	-	-

Agency NCP  
 Rank (BDM)  
 BDM Chia Hua Hong

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	-	-	3,751.80	1.00	1	0	-	-
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
FONG MEI FUN	29,040.00	2.00	37,127.76	4.00	1	1	2.00	14,520.00
<b>Grand Total</b>	<b>29,040.00</b>	<b>2.00</b>	<b>41,311.56</b>	<b>5.00</b>	<b>3</b>	<b>33%</b>	<b>0.67</b>	<b>14,520.00</b>

**2nd Qtr** 29,040.00 2 3 11% 0.22 14,520.00

**1st Half** 41,311.56 5 3 33% 0.33 8,262.31

Agency NCP  
 Rank (BDM)  
 BDM Chia Hua Hong

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	-	-	3,751.80	1	1	0	-	-
CHOONG JIUN HORNG	-	-	432.00	0	1	0	-	-
CHOONG YUE WEN	-	-	-	0	1	0	-	-
FONG MEI FUN	2,292.96	1	39,420.72	5	1	1	1.00	2,292.96
<b>Grand Total</b>	<b>2,292.96</b>	<b>1</b>	<b>43,604.52</b>	<b>6</b>	<b>4</b>	<b>25%</b>	<b>0.25</b>	<b>2,292.96</b>

Agency NCP  
 Rank (BDM)  
 BDM Chia Hua Hong

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIA HUA HONG	-	-	3,751.80	1.00	1	0	-	-
CHOONG JIUN HORNG	-	-	432.00	-	1	0	-	-
CHOONG YUE WEN	-	-	-	-	1	0	-	-
FONG MEI FUN	37,786.32	1.00	77,207.04	6.00	1	1	1.00	37,786.32
<b>Grand Total</b>	<b>37,786.32</b>	<b>1.00</b>	<b>81,390.84</b>	<b>7.00</b>	<b>4</b>	<b>25%</b>	<b>0.25</b>	<b>37,786.32</b>

Agency NCP  
 Rank (BDM)  
 BDM Ng Chiew Yen

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	20,779.36	3.00	20,779.36	3.00	1	1	3.00	6,926.45
TOK CHEE HONG	-	-	-	-	1	0	-	-
Grand Total	20,779.36	3.00	20,779.36	3.00	3	33%	1.00	6,926.45

Agency NCP  
 Rank (BDM)  
 BDM Ng Chiew Yen

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHOONG YUE WEN	-	-	-	-	1	0	-	-
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	1,101.00	-	21,880.36	3.00	1	1	-	-
TOK CHEE HONG	4,378.30	2.00	4,378.30	2.00	1	1	2.00	2,189.15
Grand Total	5,479.30	2.00	26,258.66	5.00	4	50%	0.50	2,739.65

Agency NCP  
 Rank (BDM)  
 BDM Ng Chiew Yen

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHOONG YUE WEN	-	-	-	-	1	0	-	-
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	22,548.00	1.00	44,428.36	4.00	1	1	1.00	22,548.00
TOK CHEE HONG	19,650.88	4.00	24,029.18	6.00	1	1	4.00	4,912.72
Grand Total	42,198.88	5.00	68,457.54	10.00	4	50%	1.25	8,439.78

**1st Qtr** 68,457.54 10 4 44% 0.92 6,845.75

Agency NCP  
 Rank (BDM)  
 BDM Ng Chiew Yen

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHOONG YUE WEN	-	-	-	-	1	0	-	-
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	7,992.40	2.00	52,420.76	6.00	1	1	2.00	3,996.20
TOK CHEE HONG	1,471.08	1.00	25,500.26	7.00	1	1	1.00	1,471.08
Grand Total	9,463.48	3.00	77,921.02	13.00	4	50%	0.75	3,154.49

Agency NCP  
 Rank (BDM)  
 BDM Ng Chiew Yen

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHOONG YUE WEN	-	-	-	-	1	0	-	-
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	27,653.28	4.00	80,074.04	10.00	1	1	4.00	6,913.32
TOK CHEE HONG	2,020.00	1.00	27,520.26	8.00	1	1	1.00	2,020.00
Grand Total	29,673.28	5.00	107,594.30	18.00	4	50%	1.25	5,934.66

Agency NCP  
 Rank (BDM)  
 BDM Ng Chiew Yen

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHOONG YUE WEN	-	-	-	-	1	0	-	-
LOH JUN KANG	-	-	-	-	1	0	-	-
NG CHIEW YEN	10,511.96	3.00	90,586.00	13.00	1	1	3.00	3,503.99
TOK CHEE HONG	2,805.00	1.00	30,325.26	9.00	1	1	1.00	2,805.00
Grand Total	13,316.96	4.00	120,911.26	22.00	4	50%	1.00	3,329.24

**2nd Qtr** 52,453.72 12 4 50% 1.00 4,371.14

**1st Half** 120,911.26 22 4 47% 0.96 5,495.97

Agency NCP  
 Rank (BDM)  
 BDM Ng Chiew Yen

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LOH JUN KANG	-	-	-	0	1	0	-	-
NG CHIEW YEN	720.00	-	91,306.00	13	1	1	-	-
TOK CHEE HONG	4,800.00	1	35,125.26	10	1	1	1.00	4,800.00
Grand Total	5,520.00	1	126,431.26	23	3	67%	0.33	5,520.00

Agency NCP  
 Rank (BDM)  
 BDM Ng Chiew Yen

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LOH JUN KANG	-	-	-	0	1	0	-	-
NG CHIEW YEN	24,616.40	1	115,922.40	14	1	1	1.00	24,616.40
TOK CHEE HONG	-	-	35,125.26	10	1	0	-	-
Grand Total	24,616.40	1	151,047.66	24	3	33%	0.33	24,616.40

Agency NCP  
 Rank (BDM)  
 BDM Pang Teen Cheang

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO YIE HONG	9,616.00	2.00	9,616.00	2.00	1	1	2.00	4,808.00
PANG TEEN CHEANG	118,433.04	4.00	118,433.04	4.00	1	1	4.00	29,608.26
THONG MING CHONG	21,347.04	2.00	21,347.04	2.00	1	1	2.00	10,673.52
Grand Total	149,396.08	8.00	149,396.08	8.00	3	100%	2.67	18,674.51

Agency NCP  
 Rank (BDM)  
 BDM Pang Teen Cheang

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO YIE HONG	11,400.00	3.00	21,016.00	5.00	1	1	3.00	3,800.00
PANG TEEN CHEANG	-	-	118,433.04	4.00	1	0	-	-
THONG MING CHONG	27,825.00	3.00	49,172.04	5.00	1	1	3.00	9,275.00
Grand Total	39,225.00	6.00	188,621.08	14.00	3	67%	2.00	6,537.50

Agency NCP  
 Rank (BDM)  
 BDM Pang Teen Cheang

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO YIE HONG	2,700.00	1.00	23,716.00	6.00	1	1	1.00	2,700.00
PANG TEEN CHEANG	-	-	118,433.04	4.00	1	0	-	-
THONG MING CHONG	17,609.04	1.00	66,781.08	6.00	1	1	1.00	17,609.04
Grand Total	20,309.04	2.00	208,930.12	16.00	3	67%	0.67	10,154.52

**1st Qtr 208,930.12 16 3 78% 1.78 13,058.13**

Agency NCP  
 Rank (BDM)  
 BDM Pang Teen Cheang

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO YIE HONG	2,800.00	1.00	26,516.00	7.00	1	1	1.00	2,800.00
PANG TEEN CHEANG	-	-	118,433.04	4.00	1	0	-	-
THONG MING CHONG	6,809.04	2.00	59,972.04	8.00	1	1	2.00	3,404.52
Grand Total	4,009.04	3.00	204,921.08	19.00	3	67%	1.00	1,336.35

Agency NCP  
 Rank (BDM)  
 BDM Pang Teen Cheang

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO YIE HONG	-	-	26,516.00	7.00	1	0	-	-
PANG TEEN CHEANG	-	-	118,433.04	4.00	1	0	-	-
THONG MING CHONG	-	-	59,972.04	8.00	1	0	-	-
Grand Total	-	-	204,921.08	19.00	3	0%	-	-

Agency NCP  
 Rank (BDM)  
 BDM Pang Teen Cheang

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO YIE HONG	6,599.88	3.00	33,115.88	10.00	1	1	3.00	2,199.96
PANG TEEN CHEANG	-	-	118,433.04	4.00	1	0	-	-
THONG MING CHONG	3,095.04	1.00	63,067.08	9.00	1	1	1.00	3,095.04
Grand Total	9,694.92	4.00	214,616.00	23.00	3	67%	1.33	2,423.73

**2nd Qtr** 5,685.88 7 3 44% 0.78 812.27

**1st Half** 214,616.00 23 3 61% 1.28 9,331.13

Agency NCP  
 Rank (BDM)  
 BDM Pang Teen Cheang

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO YIE HONG	3,600.00	2	36,715.88	12	1	1	2.00	1,800.00
PANG TEEN CHEANG	-	-	118,433.04	4	1	0	-	-
THONG MING CHONG	-	-	63,067.08	9	1	0	-	-
Grand Total	3,600.00	2	218,216.00	25	3	33%	0.67	1,800.00

Agency NCP  
 Rank (BDM)  
 BDM Pang Teen Cheang

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO YIE HONG	-	-	36,715.88	12	1	0	-	-
PANG TEEN CHEANG	360.00	-	118,793.04	4	1	0	-	-
THONG MING CHONG	-	-	63,067.08	9	1	0	-	-
Grand Total	360.00	-	218,576.00	25	3	0%	-	-

Agency THOMAS YEOH

Rank (BDM)

BDM Goh Chin Yiao

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
GOH CHIN YIAO	-	-	-	-	1	0	-	-
KOH LIAN FU	4,875.00	2.00	4,875.00	2.00	1	1	2.00	2,437.50
LIM KEAN YONG	1,332.00	1.00	1,332.00	1.00	0	0	-	-
LIM PEI PEI	-	-	-	-	1	0	-	-
Grand Total	3,543.00	1.00	3,543.00	1.00	3	33%	0.67	3,543.00

Agency THOMAS YEOH

Rank (BDM)

BDM Goh Chin Yiao

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
GOH CHIN YIAO	12,749.70	5.00	12,749.70	5.00	1	1	5.00	2,549.94
KOH LIAN FU	4,693.00	2.00	9,568.00	4.00	1	1	2.00	2,346.50
LIM KEAN YONG	1,332.00	1.00	-	-	0	0	-	-
LIM PEI PEI	1,002.12	1.00	1,002.12	1.00	1	1	1.00	1,002.12
Grand Total	19,776.82	9.00	23,319.82	10.00	3	100%	2.67	2,197.42

Agency THOMAS YEOH

Rank (BDM)

BDM Goh Chin Yiao

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
GOH CHIN YIAO	1,275.76	1.00	14,025.46	6.00	1	1	1.00	1,275.76
KOH LIAN FU	4,679.79	2.00	14,247.79	6.00	1	1	2.00	2,339.90
LIM PEI PEI	3,710.04	2.00	4,712.16	3.00	1	1	2.00	1,855.02
Grand Total	9,665.59	5.00	32,985.41	15.00	3	100%	1.67	1,933.12

**1st Qtr 32,985.41 15 3 78% 1.67 2,199.03**

Agency THOMAS YEOH

Rank (BDM)

BDM Goh Chin Yiao

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
GOH CHIN YIAO	-	-	14,025.46	6.00	1	0	-	-
KOH LIAN FU	4,595.96	2.00	18,843.75	8.00	1	1	2.00	2,297.98
LIM PEI PEI	-	-	4,712.16	3.00	1	0	-	-
Grand Total	4,595.96	2.00	37,581.37	17.00	3	33%	0.67	2,297.98

Agency THOMAS YEOH

Rank (BDM)

BDM Goh Chin Yiao

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
GOH CHIN YIAO	4,546.80	2.00	18,572.26	8.00	1	1	2.00	2,273.40
KOH LIAN FU	-	-	18,843.75	8.00	1	0	-	-
LIM PEI PEI	1,353.00	1.00	6,065.16	4.00	1	1	1.00	1,353.00
Grand Total	5,899.80	3.00	43,481.17	20.00	3	67%	1.00	1,966.60

Agency THOMAS YEOH  
 Rank (BDM)  
 BDM Goh Chin Yiao

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA SEONG WEI	-	-	-	-	0	0	-	-
GOH CHIN YIAO	10,588.18	8.00	29,160.44	16.00	1	1	8.00	1,323.52
HUANG WEI BIN	-	-	-	-	0	0	-	-
KOH LIAN FU	-	-	18,843.75	8.00	1	0	-	-
LIM PEI PEI	-	-	6,065.16	4.00	1	0	-	-
WONG CHEE SOON	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>10,588.18</b>	<b>8.00</b>	<b>54,069.35</b>	<b>28.00</b>	<b>4</b>	<b>25%</b>	<b>2.00</b>	<b>1,323.52</b>

**2nd Qtr** **21,083.94** **13** **4** **42%** **1.22** **1,621.84**

**1st Half** **54,069.35** **28** **4** **60%** **1.44** **1,931.05**

Agency THOMAS YEOH  
 Rank (BDM)  
 BDM Goh Chin Yiao

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
GOH CHIN YIAO	5,722.70	1.00	23,437.74	15	1	1	1.00	5,722.70
KOH LIAN FU	7,623.00	1.00	26,466.75	9	1	1	1.00	7,623.00
LIM KEAN YONG	-	-	-	0	1	0	-	-
LIM PEI PEI	-	-	6,065.16	4	1	0	-	-
WONG CHEE SOON	-	-	-	0	1	0	-	-
<b>Grand Total</b>	<b>1,900.30</b>	<b>-</b>	<b>55,969.65</b>	<b>28</b>	<b>5</b>	<b>40%</b>	<b>-</b>	<b>-</b>

Agency THOMAS YEOH  
 Rank (BDM)  
 BDM Goh Chin Yiao

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
GOH CHIN YIAO	19,850.44	4.00	43,288.18	19.00	1	1	4.00	4,962.61
KOH LIAN FU	12,389.49	2.00	38,856.24	11.00	1	1	2.00	6,194.75
LIM KEAN YONG	9,195.52	3.00	9,195.52	3.00	1	1	3.00	3,065.17
LIM PEI PEI	-	-	6,065.16	4.00	1	0	-	-
WONG CHEE SOON	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>41,435.45</b>	<b>9.00</b>	<b>97,405.10</b>	<b>37.00</b>	<b>5</b>	<b>60%</b>	<b>1.80</b>	<b>4,603.94</b>

Agency **K.E YEOH**  
 Rank (BDM)  
 BDM Ang Cheng Koon

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	-	-	-	-	1	0	-	-
FOO JIA LEEN	-	-	-	-	1	0	-	-
GOH KANG LING	3,600.00	2.00	3,600.00	2.00	1	1	2.00	1,800.00
KHOK CHIN HOCK	-	-	-	-	1	0	-	-
KWAN JIA HONG	-	-	-	-	1	0	-	-
WONG KAR HOU	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>3,600.00</b>	<b>2.00</b>	<b>3,600.00</b>	<b>2.00</b>	<b>6</b>	<b>17%</b>	<b>0.33</b>	<b>1,800.00</b>

Agency K.E YEOH  
 Rank (BDM)  
 BDM Ang Cheng Koon

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	7,748.28	4.00	7,748.28	4.00	1	1	4.00	1,937.07
FOO JIA LEEN	-	-	-	-	1	0	-	-
GOH KANG LING	21,004.00	4.00	24,604.00	6.00	1	1	4.00	5,251.00
KHOK CHIN HOCK	-	-	-	-	1	0	-	-
KWAN JIA HONG	3,555.12	2.00	3,555.12	2.00	1	1	2.00	1,777.56
WONG KAR HOU	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>32,307.40</b>	<b>10.00</b>	<b>35,907.40</b>	<b>12.00</b>	<b>6</b>	<b>50%</b>	<b>1.67</b>	<b>3,230.74</b>

Agency K.E YEOH  
 Rank (BDM)  
 BDM Ang Cheng Koon

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	10,773.80	6.00	18,522.08	10.00	1	1	6.00	1,795.63
CHIN JING PEI	-	-	-	-	1	0	-	-
FOO JIA LEEN	-	-	-	-	1	0	-	-
GOH KANG LING	-	-	24,604.00	6.00	1	0	-	-
HENG YING HONG	-	-	-	-	1	0	-	-
KHOK CHIN HOCK	1,257.00	1.00	1,257.00	1.00	1	1	1.00	1,257.00
KWAN JIA HONG	6,600.00	3.00	10,155.12	5.00	1	1	3.00	2,200.00
MANDY SEM HWEE MIN	-	-	-	-	1	0	-	-
WONG KAR HOU	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>18,630.80</b>	<b>10.00</b>	<b>54,538.20</b>	<b>22.00</b>	<b>9</b>	<b>33%</b>	<b>1.11</b>	<b>1,863.08</b>

**1st Qtr** **54,538.20** **22** **9** **33%** **1.04** **2,479.01**

Agency K.E YEOH  
 Rank (BDM)  
 BDM Ang Cheng Koon

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	3,389.40	2.00	21,911.48	12.00	1	1	2.00	1,694.70
CHIN JING PEI	-	-	-	-	1	0	-	-
FOO JIA LEEN	-	-	-	-	1	0	-	-
GOH KANG LING	3,600.00	1.00	28,204.00	7.00	1	1	1.00	3,600.00
HENG YING HONG	-	-	-	-	1	0	-	-
KHOK CHIN HOCK	-	-	1,257.00	1.00	1	0	-	-
KWAN JIA HONG	2,400.00	1.00	12,555.12	6.00	1	1	1.00	2,400.00
MANDY SEM HWEE MIN	-	-	-	-	1	0	-	-
WONG KAR HOU	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>9,389.40</b>	<b>4.00</b>	<b>63,927.60</b>	<b>26.00</b>	<b>9</b>	<b>33%</b>	<b>0.44</b>	<b>2,347.35</b>

Agency K.E YEOH  
 Rank (BDM)  
 BDM Ang Cheng Koon

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	1,800.00	1.00	23,711.48	13.00	1	1	1.00	1,800.00
CHIN JING PEI	-	-	-	-	1	0	-	-
FOO JIA LEEN	2,951.64	1.00	2,951.64	1.00	1	1	1.00	2,951.64
GOH KANG LING	9,445.92	5.00	37,649.92	12.00	1	1	5.00	1,889.18
HENG YING HONG	13,694.28	6.00	13,694.28	6.00	1	1	6.00	2,282.38
KHOK CHIN HOCK	-	-	1,257.00	1.00	1	0	-	-
KWAN JIA HONG	-	-	12,555.12	6.00	1	0	-	-
MANDY SEM HWEE MIN	-	-	-	-	1	0	-	-
WONG KAR HOU	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>27,891.84</b>	<b>13.00</b>	<b>91,819.44</b>	<b>39.00</b>	<b>9</b>	<b>44%</b>	<b>1.44</b>	<b>2,145.53</b>

Agency K.E YEOH  
 Rank (BDM)  
 BDM Ang Cheng Koon

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	1,800.00	1.00	21,911.48	12.00	1	1	-	-
CHIN JING PEI	-	-	-	-	1	0	-	-
FOO JIA LEEN	9,685.08	5.00	12,636.72	6.00	1	1	5.00	1,937.02
GOH KANG LING	39,049.72	2.00	76,699.64	14.00	1	1	2.00	19,524.86
HENG YING HONG	8,491.08	4.00	22,185.36	10.00	1	1	4.00	2,122.77
KHOK CHIN HOCK	8,760.00	4.00	10,017.00	5.00	1	1	4.00	2,190.00
KWAN JIA HONG	2,064.00	1.00	14,619.12	7.00	1	1	1.00	2,064.00
MANDY SEM HWEE MIN	-	-	-	-	1	0	-	-
WONG KAR HOU	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>66,249.88</b>	<b>15.00</b>	<b>158,069.32</b>	<b>54.00</b>	<b>9</b>	<b>67%</b>	<b>1.78</b>	<b>4,416.66</b>

**2nd Qtr 103,531.12 32 9 48% 1.22 3,235.35**

**1st Half 158,069.32 54 9 41% 1.13 2,927.21**

Agency K.E YEOH  
 Rank (BDM)  
 BDM Ang Cheng Koon

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	5,848.44	4	27,759.92	16	1	1	4.00	1,462.11
CHIN JING PEI	-	-	-	0	1	0	-	-
FOO JIA LEEN	849.28	1	13,486.00	7	1	1	1.00	849.28
GOH KANG LING	4,939.80	2	81,639.44	16	1	1	2.00	2,469.90
HENG YING HONG	3,960.00	2	26,145.36	12	1	1	2.00	1,980.00
KHOK CHIN HOCK	-	-	10,017.00	5	1	0	-	-
KWAN JIA HONG	-	-	14,619.12	7	1	0	-	-
MANDY SEM HWEE MIN	3,726.72	2	3,726.72	2	1	1	2.00	1,863.36
WONG KAR HOU	-	-	-	0	1	0	-	-
<b>Grand Total</b>	<b>19,324.24</b>	<b>11</b>	<b>177,393.56</b>	<b>65</b>	<b>9</b>	<b>56%</b>	<b>1.22</b>	<b>1,756.75</b>

Agency K.E YEOH  
 Rank (BDM)  
 BDM Ang Cheng Koon

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG CHENG KOON	7,625.28	4.00	35,385.20	20.00	1	1	4.00	1,906.32
CHIN JING PEI	-	-	-	-	1	0	-	-
FOO JIA LEEN	3,804.12	2.00	17,290.12	9.00	1	1	2.00	1,902.06
GOH KANG LING	8,302.79	3.00	89,942.23	19.00	1	1	3.00	2,767.60
HENG YING HONG	3,325.20	2.00	29,470.56	14.00	1	1	2.00	1,662.60
KHOK CHIN HOCK	-	-	10,017.00	5.00	1	0	-	-
KWAN JIA HONG	3,960.00	1.00	18,579.12	8.00	1	1	1.00	3,960.00
LEE CHE LOON	-	-	-	-	1	0	-	-
MANDY SEM HWEE MIN	-	2.00	3,726.72	2.00	1	0	-	-
WONG KAR HOU	-	-	-	-	1	0	-	-
Grand Total	27,017.39	14.00	204,410.95	77.00	10	50%	1.20	1,929.81

Agency **K.E YEOH**  
 Rank (BDM)  
 BDM Chung Soon Hong

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG SOON HONG	-	-	-	-	1	0	-	-
CHUNG SOON KIEN	-	-	-	-	1	0	-	-
GUI KOK HONG	-	-	-	-	1	0	-	-
LAI WEN XUN	-	-	-	-	1	0	-	-
LIM CHONG YANN	5,280.00	1.00	5,280.00	1.00	1	1	1.00	5,280.00
TUNG WAI HENG	5,520.00	3.00	5,520.00	3.00	1	1	3.00	1,840.00
<b>Grand Total</b>	<b>10,800.00</b>	<b>4.00</b>	<b>10,800.00</b>	<b>4.00</b>	<b>6</b>	<b>33%</b>	<b>0.67</b>	<b>2,700.00</b>

Agency K.E YEOH  
 Rank (BDM)  
 BDM Chung Soon Hong

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG SOON HONG	-	-	-	-	1	0	-	-
CHUNG SOON KIEN	-	-	-	-	1	0	-	-
GUI KOK HONG	-	-	-	-	1	0	-	-
LAI WEN XUN	-	-	-	-	1	0	-	-
LIM CHONG YANN	5,723.33	3.00	11,003.33	4.00	1	1	2.00	1,907.78
TUNG WAI HENG	740.16	-	6,260.16	3.00	1	1	1.50	-
<b>Grand Total</b>	<b>6,463.49</b>	<b>3.00</b>	<b>17,263.49</b>	<b>7.00</b>	<b>6</b>	<b>33%</b>	<b>0.58</b>	<b>2,154.50</b>

Agency K.E YEOH  
 Rank (BDM)  
 BDM Chung Soon Hong

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG SOON HONG	8,045.31	3.00	8,045.31	3.00	1	1	3.00	2,681.77
CHUNG SOON KIEN	-	-	-	-	1	0	-	-
GUI KOK HONG	-	-	-	-	1	0	-	-
LAI WEN XUN	-	-	-	-	1	0	-	-
LIM CHONG YANN	2,460.48	1.00	13,463.81	5.00	1	1	1.00	2,460.48
TUNG WAI HENG	5,665.92	2.00	11,926.08	5.00	1	1	2.00	2,832.96
<b>Grand Total</b>	<b>16,171.71</b>	<b>6.00</b>	<b>33,435.20</b>	<b>13.00</b>	<b>6</b>	<b>50%</b>	<b>1.00</b>	<b>2,695.29</b>

**1st Qtr** **33,435.20** **13** **6** **39%** **0.75** **2,571.94**

Agency K.E YEOH  
 Rank (BDM)  
 BDM Chung Soon Hong

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG SOON HONG	- 15,299.76	- 3.00	- 7,254.45	-	1	1	-	-
CHUNG SOON KIEN	-	-	-	-	1	0	-	-
GUI KOK HONG	-	-	-	-	1	0	-	-
LAI WEN XUN	-	-	-	-	1	0	-	-
LIM CHONG YANN	2,919.96	1.00	16,383.77	6.00	1	1	1.00	2,919.96
TUNG WAI HENG	2,301.84	1.00	14,227.92	6.00	1	1	1.00	2,301.84
<b>Grand Total</b>	<b>- 10,077.96</b>	<b>- 1.00</b>	<b>23,357.24</b>	<b>12.00</b>	<b>6</b>	<b>50%</b>	<b>0.33</b>	<b>10,077.96</b>

Agency K.E YEOH  
 Rank (BDM)  
 BDM Chung Soon Hong

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG SOON HONG	-	-	7,254.45	-	1	0	-	-
CHUNG SOON KIEN	-	-	-	-	1	0	-	-
GUI KOK HONG	-	-	-	-	1	0	-	-
LAI WEN XUN	-	-	-	-	1	0	-	-
LIM CHONG YANN	2,110.56	1.00	18,494.33	7.00	1	1	1.00	2,110.56
TUNG WAI HENG	15,431.52	3.00	29,659.44	9.00	1	1	3.00	5,143.84
Grand Total	17,542.08	4.00	40,899.32	16.00	6	33%	0.67	4,385.52

Agency K.E YEOH  
 Rank (BDM)  
 BDM Chung Soon Hong

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG SOON HONG	7,350.96	1.00	96.51	1.00	1	1	1.00	7,350.96
CHUNG SOON KIEN	5,125.92	1.00	5,125.92	1.00	1	1	1.00	5,125.92
GUI KOK HONG	-	-	-	-	1	0	-	-
LAI WEN XUN	-	-	-	-	1	0	-	-
LIM CHONG YANN	7,808.11	4.00	26,302.44	11.00	1	1	4.00	1,952.03
TAN CHEE KONG	-	-	-	-	0	0	-	-
TUNG WAI HENG	-	-	29,659.44	9.00	1	0	-	-
Grand Total	20,284.99	6.00	61,184.31	22.00	6	50%	1.00	3,380.83

**2nd Qtr** 27,749.11 9 6 44% 0.67 3,083.23

**1st Half** 61,184.31 22 6 42% 0.71 2,781.11

Agency K.E YEOH  
 Rank (BDM)  
 BDM Chung Soon Hong

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG SOON HONG	7,004.04	1	7,100.55	2	1	1	1.00	7,004.04
CHUNG SOON KIEN	2,980.08	1	8,106.00	2	1	1	1.00	2,980.08
GUI KOK HONG	-	-	-	0	1	0	-	-
LAI WEN XUN	-	-	-	0	1	0	-	-
LIM CHONG YANN	5,598.75	3	31,901.19	14	1	1	3.00	1,866.25
TUNG WAI HENG	-	-	29,659.44	9	1	0	-	-
Grand Total	15,582.87	5	76,767.18	27	6	50%	0.83	3,116.57

Agency K.E YEOH  
 Rank (BDM)  
 BDM Chung Soon Hong

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUNG SOON HONG	-	-	7,100.55	2.00	1	0	-	-
CHUNG SOON KIEN	-	-	8,106.00	2.00	1	0	-	-
GUI KOK HONG	-	-	-	-	1	0	-	-
LIM CHONG YANN	3,000.00	1.00	34,901.19	15.00	1	1	1.00	3,000.00
SAW ZI WEN	-	-	-	-	1	0	-	-
TUNG WAI HENG	16,043.44	4.00	45,702.88	13.00	1	1	4.00	4,010.86
Grand Total	19,043.44	5.00	95,810.62	32.00	6	33%	0.83	3,808.69

Agency **K.E YEOH**  
Rank (BDM)  
BDM Lim Heng Yi

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA LIEW YEH	-	-	-	-	1	0	-	-
CHUNG SOON HONG	-	-	-	-	1	0	-	-
EDDIE TEOH JING YUAN	-	-	-	-	1	0	-	-
H'NG WOON CHIN	-	-	-	-	1	0	-	-
LAU KAH FAI	-	-	-	-	1	0	-	-
LIM HENG YI	-	-	-	-	1	0	-	-
LIM JIA JUN	2,693.52	1.00	2,693.52	1.00	0	1	1.00	2,693.52
YVONNE CHONG YIQING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>2,693.52</b>	<b>1.00</b>	<b>2,693.52</b>	<b>1.00</b>	<b>7</b>	<b>14%</b>	<b>0.14</b>	<b>2,693.52</b>

Agency K.E YEOH  
Rank (BDM)  
BDM Lim Heng Yi

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA LIEW YEH	-	-	-	-	1	0	-	-
EDDIE TEOH JING YUAN	5,360.04	2.00	5,360.04	2.00	1	1	2.00	2,680.02
H'NG WOON CHIN	4,071.96	2.00	4,071.96	2.00	1	1	2.00	2,035.98
LAU KAH FAI	-	-	-	-	1	0	-	-
LIM HENG YI	-	-	-	-	1	0	-	-
LIM JIA JUN	-	-	2,693.52	1.00	0	0	-	-
YVONNE CHONG YIQING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>9,432.00</b>	<b>4.00</b>	<b>12,125.52</b>	<b>5.00</b>	<b>6</b>	<b>33%</b>	<b>0.67</b>	<b>2,358.00</b>

Agency K.E YEOH  
Rank (BDM)  
BDM Lim Heng Yi

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA LIEW YEH	3,042.00	2.00	3,042.00	2.00	1	1	2.00	1,521.00
EDDIE TEOH JING YUAN	5,245.20	3.00	10,605.24	5.00	1	1	3.00	1,748.40
H'NG WOON CHIN	8,487.12	2.00	12,559.08	4.00	1	1	2.00	4,243.56
LAU KAH FAI	-	-	-	-	1	0	-	-
LIM HENG YI	1,800.00	1.00	1,800.00	1.00	1	1	1.00	1,800.00
LIM JIA JUN	-	-	2,693.52	1.00	0	0	-	-
YVONNE CHONG YIQING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>18,574.32</b>	<b>8.00</b>	<b>30,699.84</b>	<b>13.00</b>	<b>6</b>	<b>67%</b>	<b>1.33</b>	<b>2,321.79</b>

**1st Qtr 30,699.84 13 6 38% 0.71 2,361.53**

Agency K.E YEOH  
Rank (BDM)  
BDM Lim Heng Yi

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA LIEW YEH	2,394.00	1.00	5,436.00	3.00	1	1	1.00	2,394.00
EDDIE TEOH JING YUAN	3,534.60	1.00	14,139.84	6.00	1	1	1.00	3,534.60
H'NG WOON CHIN	4,630.20	1.00	17,189.28	5.00	1	1	1.00	4,630.20
LAU KAH FAI	-	-	-	-	1	0	-	-
LIM HENG YI	3,800.00	2.00	5,600.00	3.00	1	1	2.00	1,900.00
LIM JIA JUN	-	-	2,693.52	1.00	0	0	-	-
YVONNE CHONG YIQING	6,200.04	3.00	6,200.04	3.00	1	1	3.00	2,066.68
<b>Grand Total</b>	<b>20,558.84</b>	<b>8.00</b>	<b>51,258.68</b>	<b>21.00</b>	<b>6</b>	<b>83%</b>	<b>1.33</b>	<b>2,569.86</b>

Agency K.E YEOH  
 Rank (BDM)  
 BDM Lim Heng Yi

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA LIEW YEH	2,981.76	2.00	8,417.76	5.00	1	1	2.00	1,490.88
EDDIE TEOH JING YUAN	18,531.00	6.00	32,670.84	12.00	1	1	6.00	3,088.50
H'NG WOON CHIN	-	-	17,189.28	5.00	1	0	-	-
LAU KAH FAI	-	-	-	-	1	0	-	-
LIM HENG YI	-	-	5,600.00	3.00	1	0	-	-
LIM JIA JUN	-	-	2,693.52	1.00	1	0	-	-
YVONNE CHONG YIQING	7,200.60	4.00	13,400.64	7.00	1	1	4.00	1,800.15
<b>Grand Total</b>	<b>28,713.36</b>	<b>12.00</b>	<b>79,972.04</b>	<b>33.00</b>	<b>7</b>	<b>43%</b>	<b>1.71</b>	<b>2,392.78</b>

Agency K.E YEOH  
 Rank (BDM)  
 BDM Lim Heng Yi

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA LIEW YEH	5,408.28	2.00	13,826.04	7.00	1	1	2.00	2,704.14
EDDIE TEOH JING YUAN	1,800.00	1.00	34,470.84	13.00	1	1	1.00	1,800.00
H'NG WOON CHIN	-	-	17,189.28	5.00	1	0	-	-
LAU KAH FAI	1,920.00	1.00	1,920.00	1.00	1	1	1.00	1,920.00
LIM HENG YI	-	-	5,600.00	3.00	1	0	-	-
LIM JIA JUN	1,246.56	1.00	3,940.08	2.00	1	1	1.00	1,246.56
YVONNE CHONG YIQING	-	-	13,400.64	7.00	1	0	-	-
<b>Grand Total</b>	<b>10,374.84</b>	<b>5.00</b>	<b>90,346.88</b>	<b>38.00</b>	<b>7</b>	<b>57%</b>	<b>0.71</b>	<b>2,074.97</b>

**2nd Qtr** **59,647.04** **25** **7** **61%** **1.25** **2,385.88**

**1st Half** **90,346.88** **38** **7** **50%** **0.98** **2,377.55**

Agency K.E YEOH  
 Rank (BDM)  
 BDM Lim Heng Yi

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA LIEW YEH	8,571.72	3	22,397.76	10	1	1	3.00	2,857.24
EDDIE TEOH JING YUAN	4,071.84	2	38,542.68	15	1	1	2.00	2,035.92
H'NG WOON CHIN	-	-	17,189.28	5	1	0	-	-
LAU KAH FAI	-	-	1,920.00	1	1	0	-	-
LIM HENG YI	-	-	5,600.00	3	1	0	-	-
LIM JIA JUN	-	-	3,940.08	2	1	0	-	-
YVONNE CHONG YIQING	-	-	13,400.64	7	1	0	-	-
<b>Grand Total</b>	<b>12,643.56</b>	<b>5</b>	<b>102,990.44</b>	<b>43</b>	<b>7</b>	<b>29%</b>	<b>0.71</b>	<b>2,528.71</b>

Agency K.E YEOH  
 Rank (BDM)  
 BDM Lim Heng Yi

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA LIEW YEH	-	-	22,397.76	10.00	1	0	-	-
EDDIE TEOH JING YUAN	-	-	38,542.68	15.00	1	0	-	-
H'NG WOON CHIN	-	-	17,189.28	5.00	1	0	-	-
LAU KAH FAI	1,800.00	1.00	3,720.00	2.00	1	1	1.00	1,800.00
LIM HENG YI	-	-	5,600.00	3.00	1	0	-	-
LIM JIA JUN	-	-	3,940.08	2.00	1	0	-	-
YVONNE CHONG YIQING	3,834.60	2.00	17,235.24	9.00	1	1	2.00	1,917.30
<b>Grand Total</b>	<b>5,634.60</b>	<b>3.00</b>	<b>108,625.04</b>	<b>46.00</b>	<b>7</b>	<b>29%</b>	<b>0.43</b>	<b>1,878.20</b>

Agency **VERA**  
 Rank (BDM)  
 BDM Tang Yee Khee

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG CHEE HONG	-	-	-	-	1	0	-	-
LOKE CHEE YONG	8,047.04	2.00	8,047.04	2.00	1	1	2.00	4,023.52
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
TANG YEE KHEE	-	-	-	-	1	0	-	-
YONG DYI KAI	5,420.16	3.00	5,420.16	3.00	1	1	3.00	1,806.72
<b>Grand Total</b>	<b>13,467.20</b>	<b>5.00</b>	<b>13,467.20</b>	<b>5.00</b>	<b>6</b>	<b>33%</b>	<b>0.83</b>	<b>2,693.44</b>

Agency **VERA**  
 Rank (BDM)  
 BDM Tang Yee Khee

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG CHEE HONG	-	-	-	-	1	0	-	-
LOKE CHEE YONG	3,406.58	1.00	11,453.62	3.00	1	1	1.00	3,406.58
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
TANG YEE KHEE	10,791.96	1.00	10,791.96	1.00	1	1	1.00	10,791.96
YONG DYI KAI	3,993.84	1.00	9,414.00	4.00	1	1	1.00	3,993.84
<b>Grand Total</b>	<b>18,192.38</b>	<b>3.00</b>	<b>31,659.58</b>	<b>8.00</b>	<b>6</b>	<b>50%</b>	<b>0.50</b>	<b>6,064.13</b>

Agency **VERA**  
 Rank (BDM)  
 BDM Tang Yee Khee

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG CHEE HONG	-	-	-	-	1	0	-	-
LOKE CHEE YONG	1,574.64	1.00	13,028.26	4.00	1	1	1.00	1,574.64
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
TANG YEE KHEE	-	-	10,791.96	1.00	1	0	-	-
YONG DYI KAI	40.00	-	9,454.00	4.00	1	1	-	-
<b>Grand Total</b>	<b>1,614.64</b>	<b>1.00</b>	<b>33,274.22</b>	<b>9.00</b>	<b>6</b>	<b>33%</b>	<b>0.17</b>	<b>1,614.64</b>

**1st Qtr** **33,274.22** **9** **6** **39%** **0.50** **3,697.14**

Agency **VERA**  
 Rank (BDM)  
 BDM Tang Yee Khee

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG CHEE HONG	-	-	-	-	1	0	-	-
LOKE CHEE YONG	4,758.88	1.00	17,787.14	5.00	1	1	1.00	4,758.88
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
TANG YEE KHEE	-	-	10,791.96	1.00	1	0	-	-
YONG DYI KAI	-	-	9,454.00	4.00	1	0	-	-
<b>Grand Total</b>	<b>4,758.88</b>	<b>1.00</b>	<b>38,033.10</b>	<b>10.00</b>	<b>6</b>	<b>17%</b>	<b>0.17</b>	<b>4,758.88</b>

Agency VERA  
 Rank (BDM)  
 BDM Tang Yee Khee

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG CHEE HONG	-	-	-	-	1	0	-	-
LOKE CHEE YONG	2,322.72	1.00	20,109.86	6.00	1	1	1.00	2,322.72
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
TANG YEE KHEE	-	-	10,791.96	1.00	1	0	-	-
YONG DYI KAI	-	-	9,454.00	4.00	1	0	-	-
<b>Grand Total</b>	<b>2,322.72</b>	<b>1.00</b>	<b>40,355.82</b>	<b>11.00</b>	<b>6</b>	<b>17%</b>	<b>0.17</b>	<b>2,322.72</b>

Agency VERA  
 Rank (BDM)  
 BDM Tang Yee Khee

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG CHEE HONG	-	-	-	-	0	0	-	-
LOKE CHEE YONG	5,426.00	2.00	25,535.86	8.00	1	1	2.00	2,713.00
NG YEW WAH	-	-	-	-	0	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
TANG YEE KHEE	5,754.00	1.00	16,545.96	2.00	1	1	1.00	5,754.00
YONG DYI KAI	2,542.04	1.00	11,996.04	5.00	1	1	1.00	2,542.04
<b>Grand Total</b>	<b>13,722.04</b>	<b>4.00</b>	<b>54,077.86</b>	<b>15.00</b>	<b>4</b>	<b>75%</b>	<b>1.00</b>	<b>3,430.51</b>

**2nd Qtr** 20,803.64 6 4 36% 0.44 3,467.27

**1st Half** 54,077.86 15 4 38% 0.47 3,605.19

Agency VERA  
 Rank (BDM)  
 BDM Tang Yee Khee

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG CHEE HONG	-	-	-	0	1	0	-	-
LOKE CHEE YONG	2,376.00	1	27,911.86	9	1	1	1.00	2,376.00
NG YEW WAH	-	-	-	0	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	0	1	0	-	-
TANG YEE KHEE	-	-	16,545.96	2	1	0	-	-
YONG DYI KAI	2,514.48	1	14,510.52	6	1	1	1.00	2,514.48
<b>Grand Total</b>	<b>4,890.48</b>	<b>2</b>	<b>58,968.34</b>	<b>17</b>	<b>6</b>	<b>33%</b>	<b>0.33</b>	<b>2,445.24</b>

Agency VERA  
 Rank (BDM)  
 BDM Tang Yee Khee

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHONG CHEE HONG	-	-	-	-	1	0	-	-
LOKE CHEE YONG	-	-	27,911.86	9.00	1	0	-	-
NG YEW WAH	-	-	-	-	1	0	-	-
NUR AQILAH BINTI ISHAK	-	-	-	-	1	0	-	-
TANG YEE KHEE	2,400.00	1.00	18,945.96	3.00	1	1	1.00	2,400.00
YONG DYI KAI	-	-	14,510.52	6.00	1	0	-	-
<b>Grand Total</b>	<b>2,400.00</b>	<b>1.00</b>	<b>61,368.34</b>	<b>18.00</b>	<b>6</b>	<b>17%</b>	<b>0.17</b>	<b>2,400.00</b>

Agency **VERA**  
 Rank (BDM)  
 BDM Tong Meng Lee

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEONG ZI YING	-	-	-	-	1	0	-	-
HOR KAH SENG	4,620.00	2.00	4,620.00	2.00	1	1	2.00	2,310.00
LAW PEK RONG	-	-	-	-	1	0	-	-
TONG MENG LEE	2,640.00	1.00	2,640.00	1.00	1	1	1.00	2,640.00
TONG WAN QI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>7,260.00</b>	<b>3.00</b>	<b>7,260.00</b>	<b>3.00</b>	<b>5</b>	<b>40%</b>	<b>0.60</b>	<b>2,420.00</b>

Agency **VERA**  
 Rank (BDM)  
 BDM Tong Meng Lee

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEONG ZI YING	-	-	-	-	1	0	-	-
HOR KAH SENG	10,680.00	5.00	15,300.00	7.00	1	1	5.00	2,136.00
LAW PEK RONG	-	-	-	-	1	0	-	-
LING JIA SHENG	3,840.00	2.00	16,060.00	4.00	1	1	2.00	1,920.00
TONG MENG LEE	-	-	2,640.00	1.00	1	0	-	-
TONG WAN QI	2,220.00	1.00	2,220.00	1.00	1	1	1.00	2,220.00
<b>Grand Total</b>	<b>16,740.00</b>	<b>8.00</b>	<b>36,220.00</b>	<b>13.00</b>	<b>6</b>	<b>50%</b>	<b>1.33</b>	<b>2,092.50</b>

Agency **VERA**  
 Rank (BDM)  
 BDM Tong Meng Lee

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEONG ZI YING	4,862.04	2.00	4,862.04	2.00	1	1	2.00	2,431.02
HOR KAH SENG	6,720.00	2.00	22,020.00	9.00	1	1	2.00	3,360.00
LAW PEK RONG	-	-	-	-	1	0	-	-
LING JIA SHENG	5,760.00	2.00	21,820.00	6.00	1	1	2.00	2,880.00
TONG MENG LEE	18,481.16	4.00	21,121.16	5.00	1	1	4.00	4,620.29
TONG WAN QI	-	-	2,220.00	1.00	1	0	-	-
<b>Grand Total</b>	<b>35,823.20</b>	<b>10.00</b>	<b>72,043.20</b>	<b>23.00</b>	<b>6</b>	<b>67%</b>	<b>1.67</b>	<b>3,582.32</b>

**1st Qtr** **72,043.20** **23** **6** **52%** **1.20** **3,132.31**

Agency **VERA**  
 Rank (BDM)  
 BDM Tong Meng Lee

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEONG ZI YING	-	-	4,862.04	2.00	1	0	-	-
HOR KAH SENG	6,600.00	3.00	28,620.00	12.00	1	1	3.00	2,200.00
LAW PEK RONG	-	-	-	-	1	0	-	-
LING JIA SHENG	5,640.00	8.00	27,460.00	8.00	1	1	8.00	705.00
TONG MENG LEE	23,803.39	5.00	44,924.55	10.00	1	1	5.00	4,760.68
TONG WAN QI	9,180.00	2.00	11,400.00	3.00	1	1	2.00	4,590.00
<b>Grand Total</b>	<b>45,223.39</b>	<b>18.00</b>	<b>117,266.59</b>	<b>35.00</b>	<b>6</b>	<b>67%</b>	<b>3.00</b>	<b>2,512.41</b>

Agency VERA  
 Rank (BDM)  
 BDM Tong Meng Lee

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEONG ZI YING	4,840.44	2.00	9,702.48	4.00	1	1	2.00	2,420.22
HOR KAH SENG	6,360.00	2.00	34,980.00	14.00	1	1	2.00	3,180.00
LAW PEK RONG	-	-	-	-	1	0	-	-
LING JIA SHENG	3,600.00	2.00	31,060.00	10.00	1	1	2.00	1,800.00
TONG MENG LEE	6,996.00	3.00	51,920.55	13.00	1	1	3.00	2,332.00
TONG WAN QI	6,480.00	3.00	17,880.00	6.00	1	1	3.00	2,160.00
Grand Total	28,276.44	12.00	145,543.03	47.00	6	83%	2.00	2,356.37

Agency VERA  
 Rank (BDM)  
 BDM Tong Meng Lee

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEONG ZI YING	6,960.12	1.00	16,662.60	5.00	1	1	1.00	6,960.12
GAN SZE QIN	-	-	-	-	0	0	-	-
HOR KAH SENG	16,836.00	5.00	51,816.00	19.00	1	1	5.00	3,367.20
LAW PEK RONG	28,950.00	3.00	28,950.00	3.00	1	1	3.00	9,650.00
LING JIA SHENG	11,840.00	5.00	42,900.00	15.00	0	1	5.00	2,368.00
TONG MENG LEE	11,134.32	1.00	63,054.87	14.00	1	1	1.00	11,134.32
TONG WAN QI	9,600.00	2.00	27,480.00	8.00	1	1	2.00	4,800.00
Grand Total	85,320.44	17.00	230,863.47	64.00	5	120%	3.40	5,018.85

**2nd Qtr 158,820.27 47 5 90% 2.80 3,379.15**

**1st Half 230,863.47 64 5 71% 2.00 3,607.24**

Agency VERA  
 Rank (BDM)  
 BDM Tong Meng Lee

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEONG ZI YING	-	-	16,662.60	5	1	0	-	-
HOR KAH SENG	7,920.00	3	59,736.00	22	1	1	3.00	2,640.00
LAW PEK RONG	10,000.00	1	38,950.00	4	1	1	1.00	10,000.00
PHANG ZHUN FU	-	-	-	0	1	0	-	-
TONG MENG LEE	7,320.00	2	70,374.87	16	1	1	2.00	3,660.00
TONG WAN QI	4,140.00	2	31,620.00	10	1	1	2.00	2,070.00
Grand Total	29,380.00	8	217,343.47	57	6	67%	1.33	3,672.50

Agency VERA  
 Rank (BDM)  
 BDM Tong Meng Lee

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEONG ZI YING	4,920.00	2.00	21,582.60	7.00	1	1	2.00	2,460.00
HOR KAH SENG	11,040.00	4.00	70,776.00	26.00	1	1	4.00	2,760.00
LAW PEK RONG	9,600.00	1.00	48,550.00	5.00	1	1	1.00	9,600.00
LING JIA SHENG	13,020.00	4.00	60,120.00	21.00	1	1	4.00	3,255.00
PHANG ZHUN FU	-	-	-	-	1	0	-	-
TONG MENG LEE	1,800.00	1.00	72,174.87	17.00	1	1	1.00	1,800.00
TONG WAN QI	5,400.00	1.00	37,020.00	11.00	1	1	1.00	5,400.00
Grand Total	45,780.00	13.00	310,223.47	87.00	7	86%	1.86	3,521.54

Agency

VERA

**Agency**

Rank  
BDM

**JIMN NG**

(BDM)  
NG JIM HAO

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LEE KAI SOON	-	-	-	-	1	0	-	-
LEONG SHOU YEE	19,440.00	7.00	19,440.00	7.00	1	0	7.00	2,777.14
NG JIM HAO	8,203.08	3.00	8,203.08	3.00	1	1	3.00	2,734.36
SIM JING LIANG	12,416.04	4.00	12,416.04	4.00	1	1	4.00	3,104.01
<b>Grand Total</b>	<b>40,059.12</b>	<b>14.00</b>	<b>40,059.12</b>	<b>14.00</b>	<b>4</b>	<b>50%</b>	<b>3.50</b>	<b>2,861.37</b>

Agency  
Rank  
BDM

JIMN NG  
(BDM)  
NG JIM HAO

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LEE KAI SOON	-	-	-	-	1	0	-	-
LEONG SHOU YEE	23,520.00	8.00	42,960.00	15.00	1	1	8.00	2,940.00
NG JIM HAO	2,436.00	1.00	10,639.08	4.00	1	1	1.00	2,436.00
NG SU KIN	-	-	-	-	1	0	-	-
NURUL SYAHIRAH BINTI MOHD TAHIR	-	-	-	-	1	0	-	-
PANG MEI LING	-	-	-	-	1	0	-	-
SIM JING LIANG	10,200.00	3.00	22,616.04	7.00	1	1	3.00	3,400.00
WONG CHEE SENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>36,156.00</b>	<b>12.00</b>	<b>76,215.12</b>	<b>26.00</b>	<b>9</b>	<b>33%</b>	<b>1.33</b>	<b>3,013.00</b>

Agency  
Rank  
BDM

JIMN NG  
(BDM)  
NG JIM HAO

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LEE KAI SOON	2,160.00	1.00	2,160.00	1.00	1	1	1.00	2,160.00
LEONG SHOU YEE	20,980.00	5.00	63,940.00	20.00	1	1	5.00	4,196.00
NG JIM HAO	4,080.00	1.00	14,719.08	5.00	1	1	1.00	4,080.00
NG SU KIN	-	-	-	-	1	0	-	-
NURUL SYAHIRAH BINTI MOHD TAHIR	-	-	-	-	1	0	-	-
PANG MEI LING	-	-	-	-	1	0	-	-
SIM JING LIANG	-	-	22,616.04	7.00	1	0	-	-
WONG CHEE SENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>27,220.00</b>	<b>7.00</b>	<b>103,435.12</b>	<b>33.00</b>	<b>9</b>	<b>33%</b>	<b>0.78</b>	<b>3,888.57</b>

<b>1st Qtr</b>			<b>103,435.12</b>	<b>33</b>	<b>9</b>	<b>39%</b>	<b>1.87</b>	<b>3,134.40</b>
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Agency  
Rank  
BDM

JIMN NG  
(BDM)  
NG JIM HAO

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LEE KAI SOON	-	-	2,160.00	1.00	1	0	-	-
LEONG SHOU YEE	23,160.00	30.00	87,100.00	30.00	1	1	30.00	772.00
NG JIM HAO	-	-	14,719.08	5.00	1	0	-	-
NG SU KIN	-	-	-	-	1	0	-	-
NURUL SYAHIRAH BINTI MOHD TAHIR	-	-	-	-	1	0	-	-
PANG MEI LING	-	-	-	-	1	0	-	-
SIM JING LIANG	-	-	22,616.04	7.00	1	0	-	-
WONG CHEE SENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>23,160.00</b>	<b>30.00</b>	<b>126,595.12</b>	<b>43.00</b>	<b>9</b>	<b>11%</b>	<b>3.33</b>	<b>772.00</b>

Agency JIMN NG  
 Rank (BDM)  
 BDM NG JIM HAO

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LEE KAI SOON	5,400.00	2.00	7,560.00	3.00	1	1	2.00	2,700.00
LEONG SHOU YEE	11,760.00	4.00	98,860.00	34.00	1	1	4.00	2,940.00
NG JIM HAO	6,981.96	2.00	21,701.04	7.00	1	1	2.00	3,490.98
NG SU KIN	-	-	-	-	1	0	-	-
NURUL SYAHIRAH BINTI MOHD TAHIR	-	-	-	-	1	0	-	-
PANG MEI LING	-	-	-	-	1	0	-	-
SIM JING LIANG	6,010.80	1.00	16,605.24	6.00	1	0	-	-
WONG CHEE SENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>18,131.16</b>	<b>7.00</b>	<b>144,726.28</b>	<b>50.00</b>	<b>9</b>	<b>33%</b>	<b>0.89</b>	<b>2,590.17</b>

Agency JIMN NG  
 Rank (BDM)  
 BDM NG JIM HAO

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LEE KAI SOON	1,800.00	1.00	9,360.00	4.00	1	1	1.00	1,800.00
LEONG SHOU YEE	12,120.00	5.00	110,980.00	39.00	1	1	5.00	2,424.00
NG JIM HAO	10,496.40	3.00	32,197.44	10.00	1	1	3.00	3,498.80
NG SU KIN	-	-	-	-	1	0	-	-
NURUL SYAHIRAH BINTI MOHD TAHIR	-	-	-	-	1	0	-	-
PANG MEI LING	-	-	-	-	1	0	-	-
SIM JING LIANG	12,939.96	5.00	29,545.20	11.00	1	1	5.00	2,587.99
<b>Grand Total</b>	<b>37,356.36</b>	<b>14.00</b>	<b>182,082.64</b>	<b>64.00</b>	<b>8</b>	<b>50%</b>	<b>1.75</b>	<b>2,668.31</b>

**2nd Qtr** **78,647.52** **51** **8** **31%** **1.99** **1,542.11**

**1st Half** **182,082.64** **64** **8** **35%** **1.93** **2,845.04**

Agency JIMN NG  
 Rank (BDM)  
 BDM NG JIM HAO

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	0	1	0	-	-
LEE KAI SOON	8,905.80	4	18,265.80	8	1	1	4.00	2,226.45
LEONG SHOU YEE	18,720.00	8	129,700.00	47	1	1	8.00	2,340.00
NG JIM HAO	20,204.00	6	52,401.44	16	1	1	6.00	3,367.33
SIM JING LIANG	12,010.80	3	41,556.00	14	1	1	3.00	4,003.60
<b>Grand Total</b>	<b>59,840.60</b>	<b>21</b>	<b>241,923.24</b>	<b>85</b>	<b>5</b>	<b>80%</b>	<b>4.20</b>	<b>2,849.55</b>

Agency JIMN NG  
 Rank (BDM)  
 BDM NG JIM HAO

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
IZZATUL IZWAH BINTI AHMAD SUHAIDI	-	-	-	-	1	0	-	-
LEE KAI SOON	9,600.00	4.00	27,865.80	12.00	1	1	4.00	2,400.00
LEONG SHOU YEE	13,440.00	5.00	143,140.00	52.00	1	1	5.00	2,688.00
NG JIM HAO	13,976.04	5.00	66,377.48	21.00	1	1	5.00	2,795.21
SIM JING LIANG	10,800.00	3.00	52,356.00	17.00	1	1	3.00	3,600.00
<b>Grand Total</b>	<b>47,816.04</b>	<b>17.00</b>	<b>289,739.28</b>	<b>102.00</b>	<b>5</b>	<b>80%</b>	<b>3.40</b>	<b>2,812.71</b>

Agency **WEI KANG**  
Rank (BDM)  
BDM Tan Wei Meng

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KELVIN TING CHENG TAT	15,576.00	5.00	15,576.00	5.00	1	1	5.00	3,115.20
LEE WEI XUAN	-	-	-	-	1	0	-	-
LEO SOCK TIANG	2,208.00	1.00	2,208.00	1.00	1	1	1.00	2,208.00
TAN WEI MENG	8,274.02	4.00	8,274.02	4.00	1	1	4.00	2,068.51
<b>Grand Total</b>	<b>26,058.02</b>	<b>10.00</b>	<b>26,058.02</b>	<b>10.00</b>	<b>4</b>	<b>75%</b>	<b>2.50</b>	<b>2,605.80</b>

Agency WEI KANG  
Rank (BDM)  
BDM Tan Wei Meng

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
DAREN TANG ZHI XIAN	-	-	-	-	1	0	-	-
KELVIN TING CHENG TAT	17,417.00	4.00	32,993.00	9.00	1	1	4.00	4,354.25
LEE WEI XUAN	-	-	-	-	1	0	-	-
LEO SOCK TIANG	1,451.00	1.00	3,659.00	2.00	1	1	1.00	1,451.00
TAN WEI HAN	-	-	-	-	1	0	-	-
TAN WEI MENG	8,100.00	3.00	16,374.02	7.00	1	1	3.00	2,700.00
<b>Grand Total</b>	<b>26,968.00</b>	<b>8.00</b>	<b>53,026.02</b>	<b>18.00</b>	<b>6</b>	<b>50%</b>	<b>1.33</b>	<b>3,371.00</b>

Agency WEI KANG  
Rank (BDM)  
BDM Tan Wei Meng

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
DAREN TANG ZHI XIAN	-	-	-	-	1	0	-	-
KELVIN TING CHENG TAT	22,438.00	5.00	55,431.00	14.00	1	1	5.00	4,487.60
LEE WEI XUAN	10,080.00	3.00	10,080.00	3.00	1	1	3.00	3,360.00
LEO SOCK TIANG	8,590.00	2.00	12,249.00	4.00	1	1	2.00	4,295.00
TAN WEI HAN	-	-	-	-	1	0	-	-
TAN WEI MENG	16,440.00	6.00	32,814.02	13.00	1	1	6.00	2,740.00
<b>Grand Total</b>	<b>57,548.00</b>	<b>16.00</b>	<b>110,574.02</b>	<b>34.00</b>	<b>6</b>	<b>67%</b>	<b>2.67</b>	<b>3,596.75</b>

**1st Qtr** **110,574.02** **34** **6** **64%** **2.17** **3,252.18**

Agency WEI KANG  
Rank (BDM)  
BDM Tan Wei Meng

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
DAREN TANG ZHI XIAN	-	-	-	-	1	0	-	-
KELVIN TING CHENG TAT	8,280.00	12.00	63,711.00	17.00	1	1	12.00	690.00
LEE WEI XUAN	-	-	10,080.00	3.00	1	0	-	-
LEO SOCK TIANG	-	-	12,249.00	4.00	1	0	-	-
TAN WEI HAN	-	-	-	-	1	0	-	-
TAN WEI MENG	10,606.80	-	43,420.82	17.00	1	1	-	-
<b>Grand Total</b>	<b>18,886.80</b>	<b>12.00</b>	<b>129,460.82</b>	<b>41.00</b>	<b>6</b>	<b>33%</b>	<b>2.00</b>	<b>1,573.90</b>

Agency WEI KANG  
Rank (BDM)  
BDM Tan Wei Meng

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KELVIN TING CHENG TAT	21,494.04	7.00	85,205.04	24.00	1	1	7.00	3,070.58
LEE WEI XUAN	5,880.00	1.00	15,960.00	4.00	1	1	1.00	5,880.00
LEO SOCK TIANG	8,390.04	2.00	20,639.04	6.00	1	1	2.00	4,195.02
TAN WEI HAN	-	-	-	-	1	0	-	-
TAN WEI MENG	29,300.97	1.00	72,721.79	22.00	1	1	1.00	29,300.97
<b>Grand Total</b>	<b>65,065.05</b>	<b>11.00</b>	<b>194,525.87</b>	<b>56.00</b>	<b>5</b>	<b>80%</b>	<b>2.20</b>	<b>5,915.00</b>

Agency WEI KANG  
 Rank (BDM)  
 BDM Tan Wei Meng

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KELVIN TING CHENG TAT	10,680.00	3.00	95,885.04	27.00	1	1	3.00	3,560.00
LEE WEI XUAN	2,400.00	1.00	18,360.00	5.00	1	1	1.00	2,400.00
LEO SOCK TIANG	-	-	20,639.04	6.00	1	0	-	-
LIM CHEE MING	-	-	-	-	0	0	-	-
TAN WEI MENG	8,754.96	2.00	75,575.78	23.00	1	1	2.00	4,377.48
<b>Grand Total</b>	<b>21,834.96</b>	<b>6.00</b>	<b>210,459.86</b>	<b>61.00</b>	<b>4</b>	<b>75%</b>	<b>1.50</b>	<b>3,639.16</b>

**2nd Qtr 105,786.81 29 4 63% 1.90 3,647.82**

**1st Half 210,459.86 61 4 63% 2.03 3,450.16**

Agency WEI KANG  
 Rank (BDM)  
 BDM Tan Wei Meng

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KELVIN TING CHENG TAT	11,937.00	5	107,822.04	32	1	1	5.00	2,387.40
LEE WEI XUAN	9,240.00	2	27,600.00	7	1	1	2.00	4,620.00
LEO SOCK TIANG	-	-	20,639.04	6	1	0	-	-
TAN WEI MENG	11,311.08	4	86,886.86	27	1	1	4.00	2,827.77
<b>Grand Total</b>	<b>32,488.08</b>	<b>11</b>	<b>242,947.94</b>	<b>72</b>	<b>4</b>	<b>75%</b>	<b>2.75</b>	<b>2,953.46</b>

Agency WEI KANG  
 Rank (BDM)  
 BDM Tan Wei Meng

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KELVIN TING CHENG TAT	18,480.00	6.00	126,302.04	38.00	1	1	6.00	3,080.00
LEE WEI XUAN	2,040.00	1.00	29,640.00	8.00	1	1	1.00	2,040.00
LEO SOCK TIANG	2,911.56	1.00	23,550.60	7.00	1	1	1.00	2,911.56
TAN WEI MENG	24,902.76	6.00	111,789.62	33.00	1	1	6.00	4,150.46
<b>Grand Total</b>	<b>48,334.32</b>	<b>14.00</b>	<b>291,282.26</b>	<b>86.00</b>	<b>4</b>	<b>100%</b>	<b>3.50</b>	<b>3,452.45</b>