

**Agency ERIC ENG**

Rank (GAM DIRECT)

January	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ENG KOK WEE	-	-	-	-	1	0	-	-
<b>Grand Total</b>	-	-	-	-	1	0%	-	-

Agency Eric Eng  
Rank GAM DIRECT

February	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ENG KOK WEE	4,243.32	2.00	4,243.32	2.00	1	1	2.00	2,121.66
<b>Grand Total</b>	4,243.32	2.00	4,243.32	2.00	1	100%	2.00	2,121.66

Agency Eric Eng  
Rank GAM DIRECT

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI W	-	-	-	-	1	0	-	-
ENG KOK WEE	5,837.88	2.00	10,081.20	4.00	1	1	2.00	2,918.94
HAN HOOI FER	-	-	-	-	1	0	-	-
WONG ZHAN Y	-	-	-	-	1	0	-	-
<b>Grand Total</b>	5,837.88	2.00	10,081.20	4.00	4	25%	0.50	2,918.94

<b>1st Qtr</b>			<b>10,081.20</b>	<b>4</b>	<b>2</b>	<b>42%</b>	<b>0.83</b>	<b>2,520.30</b>
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Agency ERIC ENG  
Rank GAM DIRECT

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI W	12,189.96	3.00	12,189.96	3.00	1	1	3.00	4,063.32
ENG KOK WEE	-	-	10,081.20	4.00	1	0	-	-
HAN HOOI FER	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	-	-	1	0	-	-
WONG ZHAN Y	-	-	-	-	1	0	-	-
<b>Grand Total</b>	12,189.96	3.00	22,271.16	7.00	5	20%	0.60	4,063.32

Agency ERIC ENG  
Rank GAM DIRECT

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI W	7,200.00	1.00	19,389.96	4.00	1	1	1.00	7,200.00
ENG KOK WEE	-	-	10,081.20	4.00	1	0	-	-
HAN HOOI FER	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	-	-	1	0	-	-
WONG ZHAN Y	-	-	-	-	1	0	-	-
<b>Grand Total</b>	7,200.00	1.00	29,471.16	8.00	5	20%	0.20	7,200.00

Agency ERIC ENG  
Rank GAM DIRECT

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI W	4,104.00	1.00	23,493.96	5.00	1	1	1.00	4,698.79
ENG KOK WEE	5,074.68	2.00	15,155.88	6.00	1	1	2.00	2,525.98
HAN HOOI FER	-	-	-	-	1	0	-	-
SIM PHEI YING	2,040.00	1.00	2,040.00	1.00	1	1	1.00	2,040.00
WONG ZHAN Y	-	-	-	-	1	0	-	-
<b>Grand Total</b>	11,218.68	4.00	40,689.84	12.00	5	60%	0.80	2,804.67

<b>2nd Qtr</b>			<b>30,608.64</b>	<b>8</b>		<b>33%</b>	<b>0.53</b>	<b>3,826.08</b>
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<b>1st Half</b>			<b>40,689.84</b>	<b>12</b>	<b>5</b>	<b>38%</b>	<b>0.68</b>	<b>3,390.82</b>
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Agency ERIC ENG  
Rank GAM DIRECT

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI W	4,500.00	1.00	27,993.96	6.00	1	1	1.00	4,500.00
ENG KOK WEE	5,040.00	1.00	20,195.88	7.00	1	1	1.00	5,040.00
HAN HOOI FER	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	2,040.00	1.00	1	0	-	-
WONG ZHAN Y	-	-	-	-	1	0	-	-
<b>Grand Total</b>	9,540.00	2.00	50,229.84	14.00	5	40%	0.40	4,770.00

Agency ERIC ENG  
Rank GAM DIRECT

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUA CHAI W	-	-	27,993.96	6.00	1	0	-	-
ENG KOK WEE	4,800.00	1.00	24,995.88	8.00	1	1	1.00	4,800.00
HAN HOOI FER	-	-	-	-	1	0	-	-
SIM PHEI YING	-	-	2,040.00	1.00	1	0	-	-
WONG ZHAN Y	-	-	-	-	1	0	-	-
<b>Grand Total</b>	4,800.00	1.00	55,029.84	15.00	5	20%	0.20	4,800.00

Agency **GVF - CENTRAL**  
 Rank (GAM DIRECT)

January	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

Agency GVF - CENTRAL  
 Rank (GAM DIRECT)

February	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

Agency GVF - CENTRAL  
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

<b>1st Qtr</b>			-	0	1	0%	-	#DIV/0!
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Agency GVF - CENTRAL  
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	0	0
Grand Total	-	-	-	-	1	0%	-	-

Agency GVF - CENTRAL  
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

Agency GVF - CENTRAL  
 Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

<b>2nd Qtr</b>			-	0	1	0%	-	#DIV/0!
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<b>1st Half</b>			-	0	1	0%	-	#DIV/0!
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Agency GVF - CENTRAL  
 Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

Agency GVF - CENTRAL  
 Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUAH TEONG CHOON	-	-	-	-	1	0	-	-
Grand Total	-	-	-	-	1	0%	-	-

**Agency**

**GVF DIRECT KB**

Rank

(GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
MOHD ZUHAILI BIN MOHD ZAHARIAL	-	-	-	-	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
RAJA NOR ZAINIES BINTI RAJA MAHMUD	-	-	-	-	1	0	-	-
SIE MEE FUNG	19,200.00	3.00	19,200.00	3.00	1	1	3.00	6,400.00
<b>Grand Total</b>	<b>19,200.00</b>	<b>3.00</b>	<b>19,200.00</b>	<b>3.00</b>	<b>4</b>	<b>25%</b>	<b>0.75</b>	<b>6,400.00</b>

Agency

GVF - KB

Rank

(GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
MOHD ZUHAILI BIN MOHD ZAHARIAL	-	-	-	-	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	18,156.00	1.00	37,356.00	4.00	1	1	1.00	18,156.00
<b>Grand Total</b>	<b>18,156.00</b>	<b>1.00</b>	<b>37,356.00</b>	<b>4.00</b>	<b>3</b>	<b>33%</b>	<b>0.33</b>	<b>18,156.00</b>

Agency

GVF - KB

Rank

(GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO SAU YIN	-	-	-	-	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	29,066.40	3.00	66,408.00	7.00	1	1	3.50	9,688.80
<b>Grand Total</b>	<b>29,066.40</b>	<b>3.00</b>	<b>66,408.00</b>	<b>7.00</b>	<b>3</b>	<b>33%</b>	<b>1.17</b>	<b>9,688.80</b>

<b>1st Qtr</b>			<b>66,408.00</b>	<b>7</b>	<b>3</b>	<b>31%</b>	<b>0.75</b>	<b>9,486.86</b>
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Agency

GVF - KB

Rank

(GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO SAU YIN	28,233.60	1.00	28,233.60	1.00	1	1	1.00	28,233.60
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	6,000.00	1.00	72,408.00	8.00	1	1	2.67	6,000.00
<b>Grand Total</b>	<b>34,233.60</b>	<b>2.00</b>	<b>100,641.60</b>	<b>9.00</b>	<b>3</b>	<b>67%</b>	<b>1.22</b>	<b>17,116.80</b>

Agency

GVF - KB

Rank

(GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO SAU YIN	-	-	28,233.60	1.00	1	0	0.20	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	26,516.40	3.00	98,924.40	11.00	1	1	2.20	8,838.80
<b>Grand Total</b>	<b>26,516.40</b>	<b>3.00</b>	<b>127,158.00</b>	<b>12.00</b>	<b>3</b>	<b>33%</b>	<b>0.80</b>	<b>8,838.80</b>

Agency

GVF - KB

Rank

(GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO SAU YIN	-	-	28,233.60	1.00	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	7,200.00	3.00	106,124.40	14.00	1	1	3.00	2,400.00
<b>Grand Total</b>	<b>7,200.00</b>	<b>3.00</b>	<b>134,358.00</b>	<b>15.00</b>	<b>3</b>	<b>33%</b>	<b>1.00</b>	<b>2,400.00</b>

<b>2nd Qtr</b>			<b>67950</b>	<b>8</b>	<b>3</b>	<b>44%</b>	<b>1.01</b>	<b>8,493.75</b>
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<b>1st Half</b>			<b>134,358.00</b>	<b>15</b>	<b>3</b>	<b>0.38</b>	<b>0.88</b>	<b>8,957.20</b>
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Agency

GVF - KB

Rank

(GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HO SAU YIN	-	-	28,233.60	1.00	1	0	0	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	0	-
SIE MEE FUNG	-	-	106,124.40	14.00	1	0	0	-
<b>Grand Total</b>	<b>-</b>	<b>-</b>	<b>134,358.00</b>	<b>15.00</b>	<b>3</b>	<b>0%</b>	<b>0</b>	<b>-</b>

Agency  
Rank

GVF - KB  
(GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
AIN'QAMARINA BINTI AHMAD FO'AD	-	-	-	-	1	0	-	-
CHONG YUH JIUN	-	-	-	-	1	0	-	-
HO SAU YIN	-	-	28,233.60	1.00	1	0	-	-
NADIA FAZIRA BINTI NASIR	-	-	-	-	1	0	-	-
SIE MEE FUNG	24,120.00	2.00	130,244.40	16.00	1	1	2.00	12,060.00
Grand Total	24,120.00	2.00	158,478.00	17.00	5	20%	0.40	12,060.00

Agency Rank **GVV**  
(GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HII SZE HOW	8,880.00	1.00	8,880.00	1.00	1	1	1.00	8,880.00
JEE SING BOO	- 3,000.00	- 1.00	- 3,000.00	- 1.00	1	1	-	-
LOW YONG HUI	-	-	-	-	1	0	-	-
THO TEON WEE	2,100.00	1.00	2,100.00	1.00	1	1	1.00	2,100.00
YONG SZE PAU	5,000.04	1.00	5,000.04	1.00	1	1	1.00	5,000.04
<b>Grand Total</b>	<b>12,980.04</b>	<b>2.00</b>	<b>12,980.04</b>	<b>2.00</b>	<b>5</b>	<b>80%</b>	<b>3.75</b>	<b>6,490.02</b>

Agency Rank **GVV**  
(GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HII SZE HOW	-	-	8,880.00	1.00	1	0	-	-
JEE SING BOO	6,600.00	2.00	3,600.00	1.00	1	1	2.00	3,300.00
LOW YONG HUI	-	-	-	-	1	0	-	-
THO TEON WEE	3,600.00	1.00	5,700.00	2.00	1	1	1.00	3,600.00
YONG SZE PAU	-	-	5,000.04	1.00	1	0	-	-
<b>Grand Total</b>	<b>10,200.00</b>	<b>3.00</b>	<b>23,180.04</b>	<b>5.00</b>	<b>5</b>	<b>40%</b>	<b>0.60</b>	<b>3,400.00</b>

Agency Rank **GVV**  
(GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HII SZE HOW	2,000.00	1.00	10,880.00	2.00	1	1	1.00	2,000.00
JEE SING BOO	26,678.00	6.00	30,278.00	7.00	1	1	6.00	4,446.33
LOW YONG HUI	-	-	-	-	1	0	-	-
THO TEON WEE	6,200.04	2.00	11,900.04	4.00	1	1	2.00	3,100.02
YONG SZE PAU	3,600.00	1.00	8,600.04	2.00	1	1	1.00	3,600.00
<b>Grand Total</b>	<b>38,478.04</b>	<b>10.00</b>	<b>61,658.08</b>	<b>15.00</b>	<b>5</b>	<b>80%</b>	<b>2.00</b>	<b>3,847.80</b>

**1st Qtr 61,658.08 15 5 67% 2.12 4,110.54**

Agency Rank **GVV**  
(GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HII SZE HOW	-	-	10,880.00	2.00	1	0	-	-
JEE SING BOO	-	-	30,278.00	7.00	1	0	-	-
LOW YONG HUI	8,128.00	1.00	8,128.00	1.00	1	1	1.00	8,128.00
THO TEON WEE	-	-	11,900.04	4.00	1	0	-	-
YONG SZE PAU	4,020.00	1.00	12,620.04	3.00	1	1	1.00	4,206.68
<b>Grand Total</b>	<b>12,148.00</b>	<b>2.00</b>	<b>73,806.08</b>	<b>17.00</b>	<b>5</b>	<b>40%</b>	<b>0.40</b>	<b>6,074.00</b>

Agency Rank **GVV**  
(GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HII SZE HOW	-	-	10,880.00	2.00	1	0	-	-
JEE SING BOO	1,800.00	1.00	32,078.00	8.00	1	1	1.00	1,800.00
LOW YONG HUI	-	-	8,128.00	1.00	1	0	-	-
THO TEON WEE	1,800.00	1.00	13,700.04	5.00	1	1	1.00	1,800.00
YONG SZE PAU	6,748.00	1.00	19,368.04	4.00	1	1	1.00	6,748.00
<b>Grand Total</b>	<b>10,348.00</b>	<b>3.00</b>	<b>84,154.08</b>	<b>20.00</b>	<b>5</b>	<b>60%</b>	<b>0.60</b>	<b>3,449.33</b>

Agency GVV  
 Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HII SZE HOW	3,000.00	1.00	13,880.00	3.00	1	1	1.00	3,000.00
JEE SING BOO	4,800.00	2.00	36,878.00	10.00	1	1	2.00	2,400.00
LOW YONG HUI	6,600.00	2.00	14,728.00	3.00	1	1	2.00	3,300.00
THO TEON WEE	-	-	13,700.04	5.00	1	0	-	-
YONG SZE PAU	-	-	19,368.04	4.00	1	0	-	-
<b>Grand Total</b>	<b>14,400.00</b>	<b>5.00</b>	<b>98,554.08</b>	<b>25.00</b>	<b>5</b>	<b>60%</b>	<b>1.00</b>	<b>2,880.00</b>

**2nd Qtr** **36,896.00** **10.00** **5** **53%** **0.67** **3,689.60**

**1st Half** **98,554.08** **25** **5** **60%** **1.39** **3,942.16**

Agency GVV  
 Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HII SZE HOW	-	-	13,880.00	3.00	1	0	-	-
JEE SING BOO	-	-	36,878.00	10.00	1	0	-	-
LOW YONG HUI	-	-	14,728.00	3.00	1	0	-	-
THO TEON WEE	2,799.96	1.00	16,500.00	6.00	1	1	1.00	2,799.96
YONG SZE PAU	-	-	19,368.04	4.00	1	0	-	-
<b>Grand Total</b>	<b>2,799.96</b>	<b>1.00</b>	<b>101,354.04</b>	<b>26.00</b>	<b>5</b>	<b>20%</b>	<b>0.20</b>	<b>2,799.96</b>

Agency GVV  
 Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HII SZE HOW	15,231.96	3.00	29,111.96	6.00	1	1	3.00	5,077.32
JEE SING BOO	- 3,456.00	-	33,422.00	10.00	1	0	-	-
LOW YONG HUI	-	-	14,728.00	3.00	1	0	-	-
THO TEON WEE	- 2,000.04	- 1.00	14,499.96	5.00	1	1	-	-
YONG SZE PAU	11,641.00	3.00	31,009.04	7.00	1	1	3.00	3,880.33
<b>Grand Total</b>	<b>21,416.92</b>	<b>5.00</b>	<b>122,770.96</b>	<b>31.00</b>	<b>5</b>	<b>60%</b>	<b>1.20</b>	<b>4,283.38</b>





**Agency**      **NORTHERN JACK LAI**

Rank              (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LAI HING WAI	-	-	-	-	1	0	-	-
LEE KUAN TING	-	-	-	-	1	0	-	-
YIENNIE LIM	1,680.00	1.00	1,680.00	1.00	1	1	1.00	1,680.00
<b>Grand Total</b>	<b>1,680.00</b>	<b>1.00</b>	<b>1,680.00</b>	<b>1.00</b>	<b>3</b>	<b>33%</b>	<b>0.33</b>	<b>1,680.00</b>

Agency              NORTHERN JACK LAI

Rank              (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LAI HING WAI	10,087.56	4	10,087.56	4	1	1	4.00	2,521.89
LEE KUAN TING	-	0	-	0	1	0	-	-
YIENNIE LIM	-	0	1,680.00	1	1	0	-	-
<b>Grand Total</b>	<b>10,087.56</b>	<b>4</b>	<b>11,767.56</b>	<b>5</b>	<b>3</b>	<b>33%</b>	<b>1.33</b>	<b>2,521.89</b>

Agency              NORTHERN JACK LAI

Rank              (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LAI HING WAI	3,903.00	1.00	13,990.56	5.00	1	1	1.00	3,903.00
LEE KUAN TING	-	-	-	-	1	0	-	-
YIENNIE LIM	2,264.28	1.00	3,944.28	1.00	1	1	1.00	2,264.28
<b>Grand Total</b>	<b>6,167.28</b>	<b>2.00</b>	<b>17,934.84</b>	<b>6.00</b>	<b>3</b>	<b>67%</b>	<b>0.67</b>	<b>3,083.64</b>

<b>1st Qtr</b>			<b>17,934.84</b>	<b>6</b>	<b>3</b>	<b>44%</b>	<b>0.78</b>	<b>2,989.14</b>
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Agency              NORTHERN JACK LAI

Rank              (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LAI HING WAI	11,793.00	3.00	25,783.56	8.00	1	1	3.00	3,931.00
LEE KUAN TING	-	-	-	-	1	0	-	-
YIENNIE LIM	-	-	3,944.28	1.00	1	0	-	-
<b>Grand Total</b>	<b>11,793.00</b>	<b>3.00</b>	<b>29,727.84</b>	<b>9.00</b>	<b>3</b>	<b>33%</b>	<b>1.00</b>	<b>3,931.00</b>

Agency              NORTHERN JACK LAI

Rank              (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LAI HING WAI	3,699.96	1.00	29,483.52	9.00	1	1	1.00	3,699.96
LEE KUAN TING	-	-	-	-	1	0	-	-
YIENNIE LIM	-	-	3,944.28	1.00	1	0	-	-
<b>Grand Total</b>	<b>3,699.96</b>	<b>1.00</b>	<b>33,427.80</b>	<b>10.00</b>	<b>3</b>	<b>33%</b>	<b>0.33</b>	<b>3,699.96</b>

Agency NORTHERN JACK LAI  
 Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LAI HING WAI	1,983.24	1.00	31,466.76	10.00	1	1	1.00	1,983.24
LEE KUAN TING	1,285.20	1.00	1,285.20	1.00	1	1	1.00	1,285.20
YIENNIE LIM	-	-	3,944.28	1.00	1	0	-	-
Grand Total	3,268.44	2.00	36,696.24	12.00	3	67%	0.67	1,634.22

**2nd Qtr** 18,761.40 6 3 44% 0.67 3,126.90

**1st Half** 36,696.24 12 3 44% 0.72 3,058.02

Agency NORTHERN JACK LAI  
 Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LAI HING WAI	8,400.00	2.00	39,866.76	12.00	1	1	2.00	4,200.00
LEE KUAN TING	-	-	1,285.20	1.00	1	0	-	-
YIENNIE LIM	5,100.48	2.00	9,044.76	3.00	1	1	2.00	2,550.24
Grand Total	13,500.48	4.00	50,196.72	16.00	3	67%	1.33	3,375.12

Agency NORTHERN JACK LAI  
 Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LAI HING WAI	1,499.96	-	38,366.80	12.00	1	0	-	-
LEE KUAN TING	-	-	1,285.20	1.00	1	0	-	-
YIENNIE LIM	15,704.04	2.00	24,748.80	5.00	1	1	2.00	7,852.02
Grand Total	14,204.08	2.00	64,400.80	18.00	3	33%	0.67	7,102.04

Agency **SETIA**  
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	9,088.00	1.00	9,088.00	1.00	1	1	1.00	9,088.00
TEE CHEE EAN	6,575.00	1.00	6,575.00	1.00	1	1	1.00	6,575.00
Grand Total	15,663.00	2.00	15,663.00	2.00	2	100%	1.00	7,831.50

Agency SETIA  
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	33,947.96	6.00	43,035.96	7.00	1	1	6.00	5,657.99
TEE CHEE EAN	9,150.00	3.00	15,725.00	4.00	1	1	3.00	3,050.00
Grand Total	43,097.96	9.00	58,760.96	11.00	2	100%	4.50	4,788.66

Agency SETIA  
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	56,364.00	11.00	99,399.96	18.00	1	1	11.00	5,124.00
TEE CHEE EAN	35,696.00	9.00	51,421.00	13.00	1	1	9.00	3,966.22
Grand Total	92,060.00	20.00	150,820.96	31.00	2	100%	10.00	4,603.00

**1st Qtr** 150,820.96 31 2 100% 5.17 4,865.19

Agency SETIA  
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	61,488.00	13.00	160,887.96	30.00	1	1	13.00	4,729.85
TEE CHEE EAN	- 7,707.00	-	43,714.00	13.00	1	0	-	-
Grand Total	53,781.00	13.00	204,601.96	43.00	2	50%	6.50	4,137.00

Agency SETIA  
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	3,600.00	1.00	164,487.96	31.00	1	1	1.00	3,600.00
TEE CHEE EAN	54,700.00	6.00	98,414.00	19.00	1	1	6.00	9,116.67
Grand Total	58,300.00	7.00	262,901.96	50.00	2	100%	3.50	8,328.57

Agency SETIA  
 Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	14,696.40	4.00	179,184.36	35.00	1	1	4.00	3,674.10
TEE CHEE EAN	61,845.94	7.00	160,259.94	26.00	1	1	7.00	8,835.13
Grand Total	76,542.34	11.00	339,444.30	61.00	2	100%	5.50	6,958.39

**2nd Qtr** 188,623.34 31 2 83% 5.17 6,084.62

**1st Half** 339,444.30 61 2 92% 5.17 5,564.66

Agency            SETIA  
Rank                (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	16,572.00	5	195,756.36	40	1	1	5.00	3,314.40
TEE CHEE EAN	11,400.00	2	171,659.94	28	1	1	2.00	5,700.00
Grand Total	27,972.00	7	367,416.30	68	2	100%	3.50	3,996.00

Agency            SETIA  
Rank                (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW CHAI YANN	12,306.88	-	208,063.24	40	1	1	-	-
TEE CHEE EAN	85,400.00	6	257,059.94	34	1	1	6.00	14,233.33
Grand Total	97,706.88	6	465,123.18	74	2	100%	3.00	16,284.48

Agency **ONEIRIC**  
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	20,540.04	2.00	20,540.04	2.00	1	1	2.00	10,270.02
Grand Total	20,540.04	2.00	20,540.04	2.00	1	100%	2.00	10,270.02

Agency ONEIRIC  
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	3,000.00	1.00	23,540.04	3.00	1	1	1.00	3,000.00
Grand Total	3,000.00	1.00	23,540.04	3.00	1	100%	1.00	3,000.00

Agency ONEIRIC  
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	-	-	23,540.04	3.00	1	0	1.00	7,846.68
Grand Total	-	-	23,540.04	3.00	1	0%	1.00	-

<b>1st Qtr</b>			<b>23,540.04</b>	<b>3</b>	<b>1</b>	<b>67%</b>	<b>1.33</b>	<b>7,846.68</b>
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Agency ONEIRIC  
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	-	-	23,540.04	3.00	1	0	0.75	7,846.68
Grand Total	-	-	23,540.04	3.00	1	0%	0.75	-

Agency ONEIRIC  
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	-	-	23,540.04	3.00	1	0	0.60	7,846.68
Grand Total	-	-	23,540.04	3.00	1	0%	0.60	-

Agency ONEIRIC  
 Rank (All)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	4,800.00	1.00	28,340.04	4.00	1	1	0.67	4,800.00
Grand Total	4,800.00	1.00	28,340.04	4.00	1	100%	0.67	4,800.00

<b>2nd Qtr</b>			<b>4,800.00</b>	<b>1</b>	<b>1</b>	<b>33%</b>	<b>0.67</b>	<b>4,800.00</b>
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<b>1st Half</b>			<b>28,340.04</b>	<b>4</b>	<b>1</b>	<b>50%</b>	<b>1.00</b>	<b>7,085.01</b>
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Agency ONEIRIC  
Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	8,950.40	1.00	37,290.44	5.00	1	1	1.00	8,950.40
Grand Total	8,950.40	1.00	37,290.44	5.00	1	100%	1.00	8,950.40

Agency ONEIRIC  
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
YAP TSOK HENG	32.00	-	37,322.44	5.00	1	0	-	-
Grand Total	32.00	-	37,322.44	5.00	1	0%	-	-

Agency **NEO**  
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KHONG KAR YEAN	5,076.00	1.00	5,076.00	1.00	0	0	-	-
NEO SOON KIAN	20,402.40	7.00	20,402.40	7.00	1	1	7.00	2,914.63
TAN KEE MENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>15,326.40</b>	<b>6.00</b>	<b>15,326.40</b>	<b>6.00</b>	<b>2</b>	<b>50%</b>	<b>3.50</b>	<b>2,554.40</b>

Agency **NEO**  
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KHONG KAR YEAN	-	-	5,076.00	1.00	0	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO IVES	-	-	-	-	1	0	-	-
NEO SOON KIAN	36,380.52	9.00	56,782.92	16.00	1	1	9.00	4,042.28
SIM HUN BENG	-	-	-	-	0	0	-	-
TAN KEE MENG	4,665.96	1.00	4,665.96	1.00	1	1	1.00	4,665.96
<b>Grand Total</b>	<b>41,046.48</b>	<b>10.00</b>	<b>56,372.88</b>	<b>16.00</b>	<b>4</b>	<b>50%</b>	<b>2.50</b>	<b>4,104.65</b>

Agency **NEO**  
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KHONG KAR YEAN	-	-	5,076.00	1.00	0	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO SOON KIAN	19,090.96	5.00	75,873.88	21.00	1	1	5.00	3,818.19
SIM HUN BENG	-	-	-	-	0	0	-	-
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
<b>Grand Total</b>	<b>19,090.96</b>	<b>5.00</b>	<b>75,463.84</b>	<b>21.00</b>	<b>3</b>	<b>33%</b>	<b>1.67</b>	<b>3,818.19</b>

**1st Qtr** **75,463.84** **21** **3** **44%** **2.56** **3,593.52**

Agency **NEO**  
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
KHONG KAR YEAN	-	-	5,076.00	1.00	0	0	-	-
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO SOON KIAN	4,560.00	1.00	-	22.00	1	1	1.00	4,560.00
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
<b>Grand Total</b>	<b>4,560.00</b>	<b>1.00</b>	<b>410.04</b>	<b>22.00</b>	<b>3</b>	<b>33%</b>	<b>0.33</b>	<b>4,560.00</b>

Agency **NEO**  
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO SOON KIAN	8,551.00	2.00	88,984.88	24.00	1	1	2.00	4,275.50
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
<b>Grand Total</b>	<b>8,551.00</b>	<b>2.00</b>	<b>93,650.84</b>	<b>25.00</b>	<b>3</b>	<b>33%</b>	<b>0.67</b>	<b>4,275.50</b>

Agency NEO  
 Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO SOON KIAN	4,700.00	2.00	93,684.88	26.00	1	1	2.00	2,350.00
SYE PEI SHAN	-	-	-	-	0	0	-	-
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
<b>Grand Total</b>	<b>4,700.00</b>	<b>2.00</b>	<b>98,350.84</b>	<b>27.00</b>	<b>3</b>	<b>33%</b>	<b>0.67</b>	<b>2,350.00</b>

2nd Qtr 17,811.00 5 3 33% 0.56 3,562.20

1st Half 98,350.84 27 3 39% 1.56 3,642.62

Agency NEO  
 Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO SOON KIAN	6,000.00	1.00	99,684.88	27.00	1	1	1.00	6,000.00
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
<b>Grand Total</b>	<b>6,000.00</b>	<b>1.00</b>	<b>104,350.84</b>	<b>28.00</b>	<b>3</b>	<b>33%</b>	<b>0.33</b>	<b>6,000.00</b>

Agency NEO  
 Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LOW LI CHUN	-	-	-	-	1	0	-	-
NEO SOON KIAN	4,315.20	1.00	104,000.08	28.00	1	1	1.00	4,315.20
TAN KEE MENG	-	-	4,665.96	1.00	1	0	-	-
<b>Grand Total</b>	<b>4,315.20</b>	<b>1.00</b>	<b>108,666.04</b>	<b>29.00</b>	<b>3</b>	<b>33%</b>	<b>0.33</b>	<b>4,315.20</b>

Agency **NCP**  
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	9,748.00	2.00	9,748.00	2.00	1	1	2.00	4,874.00
NG CHUI PENG	-	-	-	-	1	0	-	-
WONG SIEW YOON	-	-	-	-	1	0	-	-
YAP CHOOI LING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>9,748.00</b>	<b>2.00</b>	<b>9,748.00</b>	<b>2.00</b>	<b>4</b>	<b>25%</b>	<b>0.50</b>	<b>4,874.00</b>

Agency **NCP**  
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	6,980.04	1.00	16,728.04	3.00	1	1	1.00	6,980.04
NG CHUI PENG	4,800.00	1.00	4,800.00	1.00	1	1	1.00	4,800.00
WONG SIEW YOON	40,804.08	8.00	40,804.08	8.00	1	1	8.00	5,100.51
YAP CHOOI LING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>52,584.12</b>	<b>10.00</b>	<b>62,332.12</b>	<b>12.00</b>	<b>4</b>	<b>75%</b>	<b>2.50</b>	<b>5,258.41</b>

Agency **NCP**  
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	13,600.00	4.00	30,328.04	7.00	1	1	4.00	3,400.00
NG CHUI PENG	22,800.00	6.00	27,600.00	7.00	1	1	6.00	3,800.00
WONG SIEW YOON	45,020.04	10.00	85,824.12	18.00	1	1	10.00	4,502.00
YAP CHOOI LING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>81,420.04</b>	<b>20.00</b>	<b>143,752.16</b>	<b>32.00</b>	<b>4</b>	<b>75%</b>	<b>5.00</b>	<b>4,071.00</b>

**1st Qtr** **143,752.16** **32** **4** **58%** **2.67** **4,492.26**

Agency **NCP**  
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	-	-	30,328.04	7.00	1	0	-	-
NG CHUI PENG	7,300.04	2.00	34,900.04	9.00	1	1	2.00	3,650.02
WONG SIEW YOON	2,800.00	1.00	88,624.12	19.00	1	1	1.00	2,800.00
YAP CHOOI LING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>10,100.04</b>	<b>3.00</b>	<b>153,852.20</b>	<b>35.00</b>	<b>4</b>	<b>50%</b>	<b>0.75</b>	<b>3,366.68</b>

Agency **NCP**  
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	5,304.00	1.00	35,632.04	8.00	1	1	1.00	5,304.00
NG CHUI PENG	-	-	34,920.04	9.00	1	1	-	-
WONG SIEW YOON	23,196.12	5.00	111,820.24	24.00	1	1	5.00	4,639.22
YAP CHOOI LING	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>28,500.12</b>	<b>6.00</b>	<b>182,372.32</b>	<b>41.00</b>	<b>4</b>	<b>75%</b>	<b>1.50</b>	<b>4,750.02</b>

Agency NCP  
 Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	16,582.96	4.00	52,215.00	12.00	1	1	4.00	4,145.74
NG CHUI PENG	3,840.00	1.00	38,760.04	9.00	1	1	1.00	3,840.00
WONG SIEW YOON	1,270.00	1.00	113,090.24	25.00	1	1	1.00	1,270.00
Grand Total	21,692.96	6.00	204,065.28	46.00	3	100%	2.00	3,615.49

**2nd Qtr** 60,293.12 15 3 75% 1.42 4,019.54

**1st Half** 204,065.28 46 3 67% 2.04 4,436.20

Agency NCP  
 Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	- 12,172.00	- 2	40,043.00	10	1	1	-	-
NG CHUI PENG	-	-	38,760.04	9	1	0	-	-
WONG SIEW YOON	6,095.96	3	119,186.20	28	1	1	3.00	2,031.99
Grand Total	- 6,076.04	1	197,989.24	47	3	67%	1.00	- 6,076.04

Agency NCP  
 Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
LEONG LI KAI	15,376.00	3.00	55,419.00	13.00	1	1	3.00	5,125.33
NG CHUI PENG	-	-	38,760.04	9.00	1	0	-	-
WONG SIEW YOON	4,857.60	1.00	124,043.80	29.00	1	1	1.00	4,857.60
Grand Total	20,233.60	4.00	218,222.84	51.00	3	67%	1.33	5,058.40

Agency **AIDEN LIM**  
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	-	-	-	-	1	0	-	-
CHIN KEUN THIAM	-	-	-	-	1	0	-	-
CHIN MEE PENG	8,694.00	1.00	8,694.00	1.00	1	1	1.00	8,694.00
CHIN YOKE MEE	1,415.97	1.00	1,415.97	1.00	1	1	1.00	1,415.97
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>10,109.97</b>	<b>2.00</b>	<b>10,109.97</b>	<b>2.00</b>	<b>6</b>	<b>33%</b>	<b>0.33</b>	<b>5,054.99</b>

Agency Aiden Lim  
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	2,400.00	1.00	2,400.00	1.00	1	1	1.00	2,400.00
CHIN KEUN THIAM	10,286.92	2.00	10,286.92	2.00	1	1	2.00	5,143.46
CHIN MEE PENG	6,000.00	1.00	14,694.00	2.00	1	1	1.00	6,000.00
CHIN YOKE MEE	-	-	1,415.97	1.00	1	0	-	-
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	5,073.00	2.00	5,073.00	2.00	1	1	2.00	2,536.50
<b>Grand Total</b>	<b>23,759.92</b>	<b>6.00</b>	<b>33,869.89</b>	<b>8.00</b>	<b>6</b>	<b>67%</b>	<b>1.00</b>	<b>3,959.99</b>

Agency Aiden Lim  
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	2,600.00	1.00	5,000.00	2.00	1	1	1.00	2,600.00
CHIN KEUN THIAM	8,494.20	2.00	18,781.12	4.00	1	1	2.00	4,247.10
CHIN MEE PENG	14,744.80	3.00	29,438.80	5.00	1	1	3.00	4,914.93
CHIN YOKE MEE	-	-	1,415.97	1.00	1	0	-	-
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	6,702.48	1.00	11,775.48	3.00	1	1	1.00	6,702.48
<b>Grand Total</b>	<b>32,541.48</b>	<b>7.00</b>	<b>66,411.37</b>	<b>15.00</b>	<b>6</b>	<b>67%</b>	<b>1.17</b>	<b>4,648.78</b>

**1st Qtr 66,411.37 15 6 56% 0.83 4,427.42**

Agency AIDEN LIM  
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	5,651.25	1.00	24,432.37	5.00	1	1	1.00	5,651.25
CHIN MEE PENG	3,413.20	2.00	32,852.00	6.00	1	1	2.00	1,706.60
CHIN YOKE MEE	-	-	1,415.97	1.00	1	0	-	-
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	13,374.00	3.00	25,149.48	6.00	1	1	3.00	4,458.00
SOH CHIA XIN	-	-	-	-	1	0	-	-
TAN WEI MENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>22,438.45</b>	<b>6.00</b>	<b>88,849.82</b>	<b>20.00</b>	<b>8</b>	<b>38%</b>	<b>0.75</b>	<b>3,739.74</b>

Agency AIDEN LIM  
Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	19,897.23	2.00	44,329.60	7.00	1	1	2.00	9,948.62
CHIN MEE PENG	-	-	32,852.00	6.00	1	0	-	-
CHIN YOKE MEE	7,406.00	2.00	8,821.97	3.00	1	1	2.00	3,703.00
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	16,663.00	4.00	41,812.48	10.00	1	1	4.00	4,165.75
SOH CHIA XIN	-	-	-	-	1	0	-	-
TAN WEI MENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>43,966.23</b>	<b>8.00</b>	<b>132,816.05</b>	<b>28.00</b>	<b>8</b>	<b>38%</b>	<b>1.00</b>	<b>5,495.78</b>

Agency AIDEN LIM  
Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	8,317.56	2.00	52,647.16	9.00	1	1	2.00	4,158.78
CHIN MEE PENG	16,540.00	6.00	49,392.00	12.00	1	1	6.00	2,756.67
CHIN YOKE MEE	13,921.51	3.00	22,743.48	6.00	1	1	3.00	4,640.50
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	13,800.00	2.00	55,612.48	12.00	1	1	2.00	6,900.00
SOH CHIA XIN	-	-	-	-	1	0	-	-
TAN WEI MENG	6,000.00	1.00	64,820.97	16.00	1	1	1.00	6,000.00
WONG KIM SENG	-	-	-	-	0	0	-	-
<b>Grand Total</b>	<b>58,579.07</b>	<b>14.00</b>	<b>250,216.09</b>	<b>57.00</b>	<b>8</b>	<b>63%</b>	<b>1.75</b>	<b>4,184.22</b>

**2nd Qtr 124,983.75 28 8 46% 1.17 4,463.71**

**1st Half 250,216.09 57 8 51% 1.00 4,389.76**

Agency AIDEN LIM  
Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	-	-	52,647.16	9.00	1	0	-	-
CHIN MEE PENG	32,774.00	6.00	82,166.00	18.00	1	1	6.00	5,462.33
CHIN YOKE MEE	6,578.52	3.00	29,322.00	9.00	1	1	3.00	2,192.84
CHONG BOON SENG	-	-	-	-	1	0	-	-
LIM KING YONG	-	-	55,612.48	12.00	1	0	-	-
SOH CHIA XIN	-	-	-	-	1	0	-	-
TAN WEI MENG	-	-	5,900.97	1.00	1	0	-	-
<b>Grand Total</b>	<b>39,352.52</b>	<b>9.00</b>	<b>230,648.61</b>	<b>51.00</b>	<b>8</b>	<b>25%</b>	<b>1.13</b>	<b>4,372.50</b>

Agency AIDEN LIM  
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIAM LAY YING	-	-	5,000.00	2.00	1	0	-	-
CHIN KEUN THIAM	9,537.72	3.00	62,184.88	12.00	1	1	3.00	3,179.24
CHIN MEE PENG	-	-	82,166.00	18.00	1	0	-	-
CHIN YOKE MEE	1,414.44	1.00	27,907.56	8.00	1	1	1.00	1,414.44
LIM KING YONG	-	-	55,612.48	12.00	1	0	-	-
SOH CHIA XIN	19,392.90	4.00	19,392.90	4.00	1	1	4.00	4,848.23
TAN WEI MENG	17,413.00	3.00	23,313.97	4.00	1	1	3.00	5,804.33
<b>Grand Total</b>	<b>44,929.18</b>	<b>9.00</b>	<b>275,577.79</b>	<b>60.00</b>	<b>7</b>	<b>57%</b>	<b>1.29</b>	<b>4,992.13</b>

Agency **THOMAS YEOH**  
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHUAH SEONG AIK	7,673.90	4.00	7,673.90	4.00	1	1	4.00	1,918.48
KHOO LIT CHUN	2,716.08	2.00	2,716.08	2.00	1	1	2.00	1,358.04
YEOH KOK LENG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>10,389.98</b>	<b>6.00</b>	<b>10,389.98</b>	<b>6.00</b>	<b>3</b>	<b>67%</b>	<b>2.00</b>	<b>1,731.66</b>

Agency THOMAS YEOH  
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	2,795.16	1.00	2,795.16	1.00	1	1	1.00	2,795.16
CHUAH SEONG AIK	3,670.80	2.00	11,344.70	6.00	1	1	2.00	1,835.40
KHOO LIT CHUN	6,416.16	2.00	9,132.24	4.00	1	1	2.00	3,208.08
YEOH KOK LENG	1,820.00	1.00	1,820.00	1.00	1	1	1.00	1,820.00
<b>Grand Total</b>	<b>14,702.12</b>	<b>6.00</b>	<b>25,092.10</b>	<b>12.00</b>	<b>4</b>	<b>100%</b>	<b>1.50</b>	<b>2,450.35</b>

Agency THOMAS YEOH  
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	-	-	2,795.16	1.00	1	0	-	-
CHUAH SEONG AIK	16,433.62	8.00	27,778.32	14.00	1	1	8.00	2,054.20
KHOO LIT CHUN	13,373.88	6.00	22,506.12	10.00	1	1	6.00	2,228.98
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
YEOH KOK LENG	4,885.50	2.00	6,705.50	3.00	1	1	2.00	2,442.75
<b>Grand Total</b>	<b>34,693.00</b>	<b>16.00</b>	<b>59,785.10</b>	<b>28.00</b>	<b>5</b>	<b>60%</b>	<b>3.20</b>	<b>2,168.31</b>

**1st Qtr 59,785.10 28 5 76% 2.23 2,135.18**

Agency THOMAS YEOH  
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	3,704.98	2.00	6,500.14	3.00	1	1	2.00	1,852.49
CHUAH SEONG AIK	14,130.30	6.00	41,908.62	20.00	1	1	6.00	2,355.05
KHOO LIT CHUN	8,033.40	4.00	30,539.52	14.00	1	1	4.00	2,008.35
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
YEOH KOK LENG	12,600.00	2.00	19,305.50	5.00	1	1	2.00	6,300.00
<b>Grand Total</b>	<b>38,468.68</b>	<b>14.00</b>	<b>98,253.78</b>	<b>42.00</b>	<b>5</b>	<b>80%</b>	<b>2.80</b>	<b>2,747.76</b>

Agency THOMAS YEOH  
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	7,284.46	2.00	13,784.60	5.00	1	1	2.00	3,642.23
CHUAH SEONG AIK	6,624.18	4.00	48,532.80	24.00	1	1	4.00	1,656.05
KHOO LIT CHUN	12,518.52	5.00	43,058.04	19.00	1	1	5.00	2,503.70
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
YEOH KOK LENG	5,300.52	2.00	24,606.02	7.00	1	1	2.00	2,650.26
<b>Grand Total</b>	<b>31,727.68</b>	<b>13.00</b>	<b>129,981.46</b>	<b>55.00</b>	<b>5</b>	<b>80%</b>	<b>2.60</b>	<b>2,440.59</b>

Agency THOMAS YEOH  
Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	5,600.52	2.00	19,385.12	7.00	1	1	2.00	2,800.26
CHUAH SEONG AIK	-	-	48,532.80	24.00	1	0	-	-
KHOO LIT CHUN	8,035.56	3.00	51,093.60	22.00	1	1	3.00	2,678.52
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
YEE WEI EN	-	-	-	-	1	0	-	-
YEOH KOK LENG	6,732.00	2.00	31,338.02	9.00	1	1	2.00	3,366.00
Grand Total	20,368.08	7.00	150,349.54	62.00	6	50%	1.17	2,909.73

**2nd Qtr** 90,564.44 34 6 70% 2.19 2,663.66

**1st Half** 150,349.54 62 6 73% 2.21 2,424.99

Agency THOMAS YEOH  
Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	2,976.00	1.00	22,361.12	8.00	1	1	1.00	2,976.00
CHUAH SEONG AIK	10,098.36	4.00	58,631.16	28.00	1	1	4.00	2,524.59
KHOO LIT CHUN	13,938.12	6.00	65,031.72	28.00	1	1	6.00	2,323.02
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
YEE WEI EN	13,634.80	2.00	13,634.80	2.00	1	1	2.00	6,817.40
YEOH KOK LENG	6,374.40	3.00	37,712.42	12.00	1	1	3.00	2,124.80
Grand Total	47,021.68	16.00	197,371.22	78.00	6	83%	2.67	2,938.86

Agency THOMAS YEOH  
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHIN YIIONG YAW	-	-	22,361.12	8.00	1	0	-	-
CHUAH SEONG AIK	8,630.90	3.00	67,262.06	31.00	1	1	3.00	2,876.97
KHOO LIT CHUN	26,231.46	9.00	91,263.18	37.00	1	1	9.00	2,914.61
SURESH A/L SUBRA	-	-	-	-	1	0	-	-
YEE WEI EN	5,793.11	1.00	19,427.92	3.00	1	1	1.00	5,793.12
YEOH KOK LENG	7,481.04	3.00	45,193.46	15.00	1	1	3.00	2,493.68
Grand Total	48,136.51	16.00	245,507.74	94.00	6	67%	2.67	3,008.53

Agency **K.E YEOH**  
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	2,400.00	1.00	2,400.00	1.00	1	1	1.00	2,400.00
DING LIK KONG	6,671.04	3.00	6,671.04	3.00	1	1	3.00	2,223.68
KOH WAI KIN	1,174.56	1.00	1,174.56	1.00	1	1	1.00	1,174.56
LEONG WAI CHOE	-	-	-	-	1	0	-	-
TEH AI LIN	2,848.08	2.00	2,848.08	2.00	1	1	2.00	1,424.04
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	-	-	-	-	1	0	-	-
YEOH KOK EE	9,408.00	4.00	9,408.00	4.00	1	1	4.00	2,352.00
<b>Grand Total</b>	<b>22,501.68</b>	<b>11.00</b>	<b>22,501.68</b>	<b>11.00</b>	<b>8</b>	<b>63%</b>	<b>1.38</b>	<b>2,045.61</b>

Agency **K.E YEOH**  
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	3,720.00	2.00	6,120.00	3.00	1	1	2.00	1,860.00
DING LIK KONG	-	-	6,671.04	3.00	1	0	-	-
KOH WAI KIN	1,543.92	1.00	2,718.48	2.00	1	1	1.00	1,543.92
LEONG WAI CHOE	-	-	-	-	1	0	-	-
TEH AI LIN	-	-	2,848.08	2.00	1	0	-	-
TEOH KAI LIN	-	-	-	-	1	0	-	-
YEOH KOK EE	10,200.00	5.00	19,608.00	9.00	1	1	5.00	2,040.00
<b>Grand Total</b>	<b>15,463.92</b>	<b>8.00</b>	<b>37,965.60</b>	<b>19.00</b>	<b>7</b>	<b>43%</b>	<b>1.14</b>	<b>1,932.99</b>

Agency **K.E YEOH**  
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	-	-	6,120.00	3.00	1	0	-	-
DING LIK KONG	21,032.04	5.00	27,703.08	8.00	1	1	5.00	4,206.41
KOH WAI KIN	10,157.04	4.00	12,875.52	6.00	1	1	4.00	2,539.26
LEONG WAI CHOE	-	-	-	-	1	0	-	-
TEH AI LIN	2,812.92	1.00	5,661.00	3.00	1	1	1.00	2,812.92
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	-	-	-	-	1	0	-	-
YEOH KOK EE	7,404.00	3.00	27,012.00	12.00	1	1	3.00	2,468.00
<b>Grand Total</b>	<b>41,406.00</b>	<b>13.00</b>	<b>79,371.60</b>	<b>32.00</b>	<b>8</b>	<b>50%</b>	<b>1.63</b>	<b>3,185.08</b>

**1st Qtr** **79,371.60** **32** **8** **52%** **1.38** **2,480.36**

Agency **K.E YEOH**  
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	6,120.00	5.00	12,240.00	5.00	1	1	5.00	1,224.00
DING LIK KONG	4,365.00	1.00	23,338.08	7.00	1	0	-	-
KOH WAI KIN	9,314.16	4.00	22,189.68	10.00	1	1	4.00	2,328.54
LEONG WAI CHOE	-	-	-	-	1	0	-	-
TEH AI LIN	-	-	5,661.00	3.00	1	0	-	-
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	2,520.00	1.00	2,520.00	1.00	1	1	1.00	2,520.00
YEOH KOK EE	2,400.00	2.00	29,412.00	13.00	1	1	2.00	1,200.00
<b>Grand Total</b>	<b>15,989.16</b>	<b>11.00</b>	<b>95,360.76</b>	<b>39.00</b>	<b>8</b>	<b>50%</b>	<b>1.50</b>	<b>1,453.56</b>

Agency K.E YEOH  
Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
DING LIK KONG	7,056.40	2.00	30,394.48	9.00	1	1	2.00	3,528.20
KOH WAI KIN	5,166.96	3.00	27,356.64	13.00	1	1	3.00	1,722.32
LEONG WAI CHOE	-	-	-	-	1	0	-	-
TEH AI LIN	5,082.84	4.00	10,743.84	7.00	1	1	4.00	1,270.71
TEH YEONG SHENG	-	-	-	-	1	0	-	-
TEOH KAI LIN	-	-	2,520.00	1.00	1	0	-	-
YEOH KOK EE	33,865.52	11.00	63,277.52	24.00	1	1	11.00	3,078.68
<b>Grand Total</b>	<b>51,171.72</b>	<b>20.00</b>	<b>146,532.48</b>	<b>59.00</b>	<b>8</b>	<b>50%</b>	<b>2.50</b>	<b>2,558.59</b>

Agency K.E YEOH  
Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
DING LIK KONG	11,090.52	4.00	41,485.00	13.00	1	1	4.00	2,772.63
KOH WAI KIN	5,998.24	2.00	33,354.88	15.00	1	1	2.00	2,999.12
LEONG WAI CHOE	-	-	-	-	1	0	-	-
TEH AI LIN	4,478.28	2.00	15,222.12	9.00	1	1	2.00	2,239.14
TEOH KAI LIN	-	-	2,520.00	1.00	0	0	-	-
YEOH KOK EE	47,026.04	19.00	110,303.56	43.00	1	1	19.00	2,475.05
<b>Grand Total</b>	<b>68,593.08</b>	<b>27.00</b>	<b>215,125.56</b>	<b>86.00</b>	<b>6</b>	<b>67%</b>	<b>4.50</b>	<b>2,540.48</b>

**2nd Qtr** **135,753.96** **58** **6** **56%** **2.83** **2,340.59**

**1st Half** **215,125.56** **86** **6** **54%** **2.11** **2,501.46**

Agency K.E YEOH  
Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
DING LIK KONG	4,957.08	2.00	46,442.08	15.00	1	1	2.00	2,478.54
KOH WAI KIN	4,383.58	2.00	37,738.46	17.00	1	1	2.00	2,191.79
TEH AI LIN	-	-	15,222.12	9.00	1	0	-	-
TEOH KAI LIN	-	-	2,520.00	1.00	1	0	-	-
YEOH KOK EE	5,752.27	1.00	116,055.83	44.00	1	1	1.00	5,752.27
<b>Grand Total</b>	<b>15,092.93</b>	<b>5.00</b>	<b>230,218.49</b>	<b>91.00</b>	<b>6</b>	<b>50%</b>	<b>0.83</b>	<b>3,018.59</b>

Agency K.E YEOH  
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEAH CHUN KEAT	-	-	12,240.00	5.00	1	0	-	-
DING LIK KONG	7,589.50	2.00	54,031.58	17.00	1	1	2.00	3,794.75
KOH WAI KIN	6,103.40	3.00	43,841.86	20.00	1	1	3.00	2,034.47
TEH AI LIN	2,250.48	1.00	17,472.60	10.00	1	1	1.00	2,250.48
TEOH KAI LIN	-	-	2,520.00	1.00	1	0	-	-
YEOH KOK EE	17,673.88	6.00	133,729.71	50.00	1	1	6.00	2,945.65
<b>Grand Total</b>	<b>33,617.26</b>	<b>12.00</b>	<b>263,835.75</b>	<b>103.00</b>	<b>6</b>	<b>67%</b>	<b>2.00</b>	<b>2,801.44</b>

Agency **VERA**  
Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	1,800.00	1.00	1,800.00	1.00	1	1	1.00	1,800.00
HON FANG TING	2,244.00	1.00	2,244.00	1.00	1	1	1.00	2,244.00
KONG NA NA	-	-	-	-	1	0	-	-
POH KUAN LIANG	3,399.96	1.00	3,399.96	1.00	1	1	1.00	3,399.96
TAN THIAM HUP	-	-	-	-	1	0	-	-
TAN WEN HUI	16,049.04	4.00	16,049.04	4.00	1	1	4.00	4,012.26
<b>Grand Total</b>	<b>23,493.00</b>	<b>7.00</b>	<b>23,493.00</b>	<b>7.00</b>	<b>6</b>	<b>67%</b>	<b>1.17</b>	<b>3,356.14</b>

Agency **VERA**  
Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	-	-	1,800.00	1.00	1	0	-	-
HON FANG TING	-	-	2,324.00	1.00	1	0	-	-
KONG NA NA	-	-	-	-	1	0	-	-
POH KUAN LIANG	17,760.00	2.00	21,159.96	3.00	1	1	2.00	8,880.00
TAN THIAM HUP	-	-	-	-	1	0	-	-
TAN WEN HUI	5,554.83	3.00	21,603.87	7.00	1	1	3.00	1,851.61
<b>Grand Total</b>	<b>23,314.83</b>	<b>5.00</b>	<b>46,887.83</b>	<b>12.00</b>	<b>6</b>	<b>33%</b>	<b>0.83</b>	<b>4,662.97</b>

Agency **VERA**  
Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	-	-	1,800.00	1.00	1	0	-	-
HON FANG TING	5,199.96	2.00	7,523.96	3.00	1	1	2.00	2,599.98
KONG NA NA	4,440.00	2.00	4,440.00	2.00	1	1	2.00	2,220.00
POH KUAN LIANG	23,814.28	4.00	44,974.24	7.00	1	1	4.00	5,953.57
TAN THIAM HUP	12,840.00	1.00	12,840.00	1.00	1	1	1.00	12,840.00
TAN WEN HUI	8,768.05	3.00	30,371.92	10.00	1	1	3.00	2,922.68
<b>Grand Total</b>	<b>55,062.29</b>	<b>12.00</b>	<b>101,950.12</b>	<b>24.00</b>	<b>6</b>	<b>83%</b>	<b>2.00</b>	<b>4,588.52</b>

**1st Qtr** **101,950.12** **24** **6** **61%** **1.33** **4,247.92**

Agency **VERA**  
Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	3,600.00	2.00	5,400.00	2.00	1	1	2.00	1,800.00
HON FANG TING	2,400.00	1.00	9,923.96	4.00	1	1	1.00	2,400.00
KONG NA NA	8,760.00	5.00	13,200.00	5.00	1	1	5.00	1,752.00
POH KUAN LIANG	47,351.30	8.00	92,325.54	13.00	1	1	8.00	5,918.91
TAN THIAM HUP	-	-	12,840.00	1.00	1	0	-	-
TAN WEN HUI	60,757.88	18.00	91,129.80	26.00	1	1	18.00	3,375.44
<b>Grand Total</b>	<b>122,869.18</b>	<b>34.00</b>	<b>224,819.30</b>	<b>51.00</b>	<b>6</b>	<b>83%</b>	<b>5.67</b>	<b>3,613.80</b>

Agency **VERA**  
Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	2,320.00	1.00	7,720.00	3.00	1	1	1.00	2,320.00
HON FANG TING	38.00	-	9,961.96	4.00	1	1	-	-
KONG NA NA	14,400.00	6.00	27,600.00	11.00	1	1	6.00	2,400.00
POH KUAN LIANG	51,800.00	9.00	144,125.54	22.00	1	1	9.00	5,755.56
TAN THIAM HUP	12,163.20	2.00	25,003.20	3.00	1	1	2.00	6,081.60
TAN WEN HUI	50,107.16	12.00	141,236.96	38.00	1	1	12.00	4,175.60
YONG KUO WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>130,828.36</b>	<b>30.00</b>	<b>355,647.66</b>	<b>81.00</b>	<b>7</b>	<b>86%</b>	<b>4.29</b>	<b>4,360.95</b>

Agency VERA  
Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
ANG LING XIANG	-	-	7,720.00	3.00	1	0	-	-
HON FANG TING	-	-	9,989.56	4.00	1	0	-	-
KONG NA NA	3,960.00	1.00	31,560.00	12.00	0	1	1.00	3,960.00
TAN THIAM HUP	-	-	25,003.20	3.00	1	0	-	-
TAN WEN HUI	38,817.47	9.00	180,054.43	47.00	1	1	9.00	4,313.05
YONG KUO WEI	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>42,777.47</b>	<b>10.00</b>	<b>254,327.19</b>	<b>69.00</b>	<b>5</b>	<b>40%</b>	<b>2.00</b>	<b>4,277.75</b>

**2nd Qtr 296,475.01 74 5 70% 3.98 4,006.42**

**1st Half 254,327.19 69 5 65% 2.66 3,685.90**

Agency VERA  
Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HON FANG TING	-	-	9,989.56	4.00	1	0	-	-
LING JIA SHENG	4,200.00	2.00	47,100.00	17.00	1	1	2.00	2,100.00
TAN WEN HUI	22,422.52	6.00	202,476.95	53.00	1	1	6.00	3,737.09
WONG SING KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>26,622.52</b>	<b>8.00</b>	<b>259,566.51</b>	<b>74.00</b>	<b>4</b>	<b>50%</b>	<b>2.00</b>	<b>3,327.82</b>

Agency VERA  
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HON FANG TING	-	-	9,989.56	4.00	1	0	-	-
TAN WEN HUI	38,277.72	13.00	240,754.67	66.00	1	1	13.00	2,944.44
WONG SING KEONG	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>38,277.72</b>	<b>13.00</b>	<b>250,744.23</b>	<b>70.00</b>	<b>3</b>	<b>33%</b>	<b>4.33</b>	<b>2,944.44</b>

**Agency**

**JIMN NG**

Rank

(GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CORY KU	-	-	-	-	1	0	-	-
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	1,800.00	1.00	1,800.00	1.00	1	1	1.00	1,800.00
NG JIM XIANG	19,440.00	4.00	19,440.00	4.00	1	0	4.00	4,860.00
NG QIU LI	-	-	-	-	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>21,240.00</b>	<b>5.00</b>	<b>21,240.00</b>	<b>5.00</b>	<b>6</b>	<b>17%</b>	<b>0.83</b>	<b>4,248.00</b>

Agency

JIMN NG

Rank

(GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CORY KU	8,940.00	3.00	8,940.00	3.00	1	1	3.00	2,980.00
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	6,000.00	1.00	7,800.00	2.00	1	1	1.00	6,000.00
NG JIM XIANG	17,796.00	5.00	37,236.00	9.00	1	1	5.00	3,559.20
NG QIU LI	-	-	-	-	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>32,736.00</b>	<b>9.00</b>	<b>53,976.00</b>	<b>14.00</b>	<b>6</b>	<b>50%</b>	<b>1.50</b>	<b>3,637.33</b>

Agency

JIMN NG

Rank

(GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CORY KU	4,374.00	1.00	13,314.00	4.00	1	1	1.00	4,374.00
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	6,480.00	2.00	14,280.00	4.00	1	1	2.00	3,240.00
NG JIM XIANG	17,049.60	2.00	54,271.20	11.00	1	1	2.00	8,524.80
NG QIU LI	-	-	-	-	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>27,903.60</b>	<b>5.00</b>	<b>81,865.20</b>	<b>19.00</b>	<b>6</b>	<b>50%</b>	<b>0.83</b>	<b>5,580.72</b>

**1st Qtr**

**81,865.20**

**19**

**6**

**39%**

**1.06**

**4,308.69**

Agency

JIMN NG

Rank

(GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CORY KU	-	-	13,314.00	4.00	1	0	-	-
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	2,880.00	1.00	17,160.00	5.00	1	1	1.00	2,880.00
NG JIM XIANG	13,821.60	15.00	68,092.80	15.00	1	1	15.00	921.44
NG QIU LI	-	-	-	-	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>16,701.60</b>	<b>16.00</b>	<b>98,566.80</b>	<b>24.00</b>	<b>6</b>	<b>33%</b>	<b>2.67</b>	<b>1,043.85</b>

Agency

JIMN NG

Rank

(GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CORY KU	3,699.96	1.00	9,614.04	3.00	1	0	-	-
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	3,000.00	1.00	20,160.00	6.00	1	1	1.00	3,000.00
NG JIM XIANG	9,170.40	2.00	77,263.20	17.00	1	1	2.00	4,585.20
NG QIU LI	-	-	-	-	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>8,470.44</b>	<b>2.00</b>	<b>107,037.24</b>	<b>26.00</b>	<b>6</b>	<b>33%</b>	<b>0.50</b>	<b>4,235.22</b>

Agency JIMN NG  
Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CORY KU	3,000.00	1.00	12,614.04	4.00	1	1	1.00	3,000.00
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	6,756.00	2.00	26,916.00	8.00	1	1	2.00	3,378.00
NG JIM XIANG	17,040.00	5.00	94,303.20	22.00	0	1	5.00	3,408.00
NG QIU LI	-	-	-	-	1	0	-	-
TIEW KAI XIUN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>26,796.00</b>	<b>8.00</b>	<b>133,833.24</b>	<b>34.00</b>	<b>5</b>	<b>60%</b>	<b>1.60</b>	<b>3,349.50</b>

**2nd Qtr 51,968.04 26 5 42% 1.59 1,998.77**

**1st Half 133,833.24 34 5 41% 1.32 3,936.27**

Agency JIMN NG  
Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW SENG YAN	-	-	-	-	1	0	-	-
CORY KU	1,800.00	1.00	14,414.04	5.00	1	1	1.00	1,800.00
FONG JING XIAN	-	-	-	-	1	0	-	-
LAU HOCK CHAI	18,444.00	2.00	45,360.00	10.00	1	1	2.00	9,222.00
NG JIM XIANG	4,123.20	1.00	98,426.40	23.00	1	1	1.00	4,123.20
NG QIU LI	3,720.00	1.00	3,720.00	1.00	1	1	1.00	3,720.00
TIEW KAI XIUN	-	-	-	-	1	0	-	-
<b>Grand Total</b>	<b>28,087.20</b>	<b>5.00</b>	<b>161,920.44</b>	<b>39.00</b>	<b>7</b>	<b>57%</b>	<b>0.71</b>	<b>5,617.44</b>

Agency JIMN NG  
Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
CHEW SENG YAN	-	-	-	0	1	0	-	-
CORY KU	36,000.00	3	50,414.04	8	1	1	3.00	12,000.00
LAU HOCK CHAI	8,160.00	2	53,520.00	12	1	1	2.00	4,080.00
NG JIM XIANG	20,220.00	5	118,646.40	28	1	1	5.00	4,044.00
NG QIU LI	3,840.00	1	7,560.00	2	1	1	1.00	3,840.00
<b>Grand Total</b>	<b>68,220.00</b>	<b>11</b>	<b>230,140.44</b>	<b>50</b>	<b>5</b>	<b>80%</b>	<b>2.20</b>	<b>6,201.82</b>

Agency **WEI KANG**  
 Rank (GAM DIRECT)

Jan	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	16,436.29	6.00	16,436.29	6.00	1	1	6.00	2,739.38
KEE ZHENG YANG	-	-	-	-	1	0	-	-
LIEW PUA KANG	2,281.20	1.00	2,281.20	1.00	1	1	1.00	2,281.20
NG BOON KEAT	-	-	-	-	1	0	-	-
TEE WEI KANG	- 3,234.00	- 1.00	- 3,234.00	- 1.00	1	0	-	-
<b>Grand Total</b>	<b>15,483.49</b>	<b>6.00</b>	<b>15,483.49</b>	<b>6.00</b>	<b>5</b>	<b>40%</b>	<b>1.40</b>	<b>2,580.58</b>

Agency WEI KANG  
 Rank (GAM DIRECT)

Feb	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	7,500.00	2.00	23,936.29	8.00	1	1	2.00	3,750.00
KEE ZHENG YANG	6,000.00	2.00	6,000.00	2.00	1	1	2.00	3,000.00
LIEW PUA KANG	-	-	2,281.20	-	1	0	-	-
NG BOON KEAT	3,464.99	1.00	3,464.99	1.00	1	1	1.00	3,464.99
TEE WEI KANG	6,216.00	2.00	2,982.00	1.00	1	1	2.00	3,108.00
<b>Grand Total</b>	<b>23,180.99</b>	<b>7.00</b>	<b>38,664.48</b>	<b>12.00</b>	<b>5</b>	<b>80%</b>	<b>1.40</b>	<b>3,311.57</b>

Agency WEI KANG  
 Rank (GAM DIRECT)

March	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	-	-	23,936.29	8.00	1	0	-	-
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
LIEW PUA KANG	2,799.96	1.00	5,081.16	1.00	1	1	1.00	2,799.96
NG BOON KEAT	-	-	3,464.99	1.00	1	0	-	-
PANG CHUN WEI	-	-	-	-	1	0	-	-
TEE WEI KANG	7,800.00	3.00	10,782.00	4.00	1	1	3.00	2,600.00
<b>Grand Total</b>	<b>10,599.96</b>	<b>4.00</b>	<b>49,264.44</b>	<b>16.00</b>	<b>6</b>	<b>33%</b>	<b>0.67</b>	<b>2,649.99</b>

**1st Qtr 49,264.44 16 6 51% 1.16 3,079.03**

Agency WEI KANG  
 Rank (GAM DIRECT)

April	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	-	-	23,936.29	8.00	1	0	-	-
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
LIEW PUA KANG	6,480.00	3.00	11,561.16	4.00	1	1	3.00	2,160.00
NG BOON KEAT	- 3,000.00	- 1.00	464.99	-	1	1	-	-
PANG CHUN WEI	8,400.00	2.00	8,400.00	2.00	1	1	2.00	4,200.00
TEE WEI KANG	2,283.96	1.00	13,065.96	5.00	1	1	1.00	2,283.96
<b>Grand Total</b>	<b>14,163.96</b>	<b>5.00</b>	<b>63,428.40</b>	<b>21.00</b>	<b>6</b>	<b>67%</b>	<b>1.00</b>	<b>2,832.79</b>

Agency WEI KANG  
 Rank (GAM DIRECT)

May	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	4,800.00	1.00	28,736.29	9.00	1	1	1.00	4,800.00
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
LIEW PUA KANG	15,816.00	6.00	27,377.16	10.00	1	1	6.00	2,636.00
NG BOON KEAT	-	-	464.99	-	1	0	-	-
PANG CHUN WEI	12,625.32	5.00	21,025.32	7.00	1	1	5.00	2,525.06
TEE WEI KANG	16,766.16	5.00	29,832.12	9.00	1	1	5.00	3,353.23
<b>Grand Total</b>	<b>50,007.48</b>	<b>17.00</b>	<b>113,435.88</b>	<b>37.00</b>	<b>6</b>	<b>67%</b>	<b>2.83</b>	<b>2,941.62</b>

Agency WEI KANG  
 Rank (GAM DIRECT)

June	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	11,992.44	6.00	40,728.73	15.00	1	1	6.00	1,998.74
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
LIEW PUA KANG	2,160.00	1.00	29,537.16	11.00	1	1	1.00	2,160.00
NG BOON KEAT	12,159.00	1.00	12,623.99	1.00	1	1	1.00	12,159.00
PANG CHUN WEI	10,569.00	4.00	31,594.32	11.00	1	1	4.00	2,642.25
TEE WEI KANG	5,520.00	2.00	35,352.12	11.00	1	1	2.00	2,760.00
<b>Grand Total</b>	<b>42,400.44</b>	<b>14.00</b>	<b>155,836.32</b>	<b>51.00</b>	<b>6</b>	<b>83%</b>	<b>2.33</b>	<b>3,028.60</b>

**2nd Qtr 106,571.88 36 6 72% 2.06 2,960.33**

**1st Half 155,836.32 51 6 62% 1.61 3,055.61**

Agency WEI KANG  
 Rank (GAM DIRECT)

July	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	6,000.00	2.00	46,728.73	17.00	1	1	2.00	3,000.00
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
LIEW PUA KANG	4,920.00	2.00	34,457.16	13.00	1	1	2.00	2,460.00
NG BOON KEAT	4,030.00	1.00	16,653.99	2.00	1	1	1.00	4,030.00
PANG CHUN WEI	3,215.04	1.00	34,809.36	12.00	1	1	1.00	3,215.04
TEE WEI KANG	8,001.00	2.00	43,353.12	13.00	1	1	2.00	4,000.50
<b>Grand Total</b>	<b>26,166.04</b>	<b>8.00</b>	<b>182,002.36</b>	<b>59.00</b>	<b>6</b>	<b>83%</b>	<b>1.33</b>	<b>3,270.76</b>

Agency WEI KANG  
 Rank (GAM DIRECT)

August	Total Production	Total Cases	YTD Production	YTD Cases	Contracted Agent*	Active Ratio	Avg Cases	Case Size
HONG TEIN HWEE	26,502.81	4.00	73,231.54	21.00	1	1	4.00	6,625.70
KEE ZHENG YANG	-	-	6,000.00	2.00	1	0	-	-
LIEW PUA KANG	9,960.00	4.00	44,417.16	17.00	1	1	4.00	2,490.00
NG BOON KEAT	3,657.10	1.00	20,311.09	3.00	1	1	1.00	3,657.10
PANG CHUN WEI	18,119.04	4.00	52,928.40	16.00	1	1	4.00	4,529.76
TEE WEI KANG	13,320.00	5.00	56,673.12	18.00	1	1	5.00	2,664.00
<b>Grand Total</b>	<b>71,558.95</b>	<b>18.00</b>	<b>253,561.31</b>	<b>77.00</b>	<b>6</b>	<b>83%</b>	<b>3.00</b>	<b>3,975.50</b>